



TEAMG's Q3/2019 Financial Performance

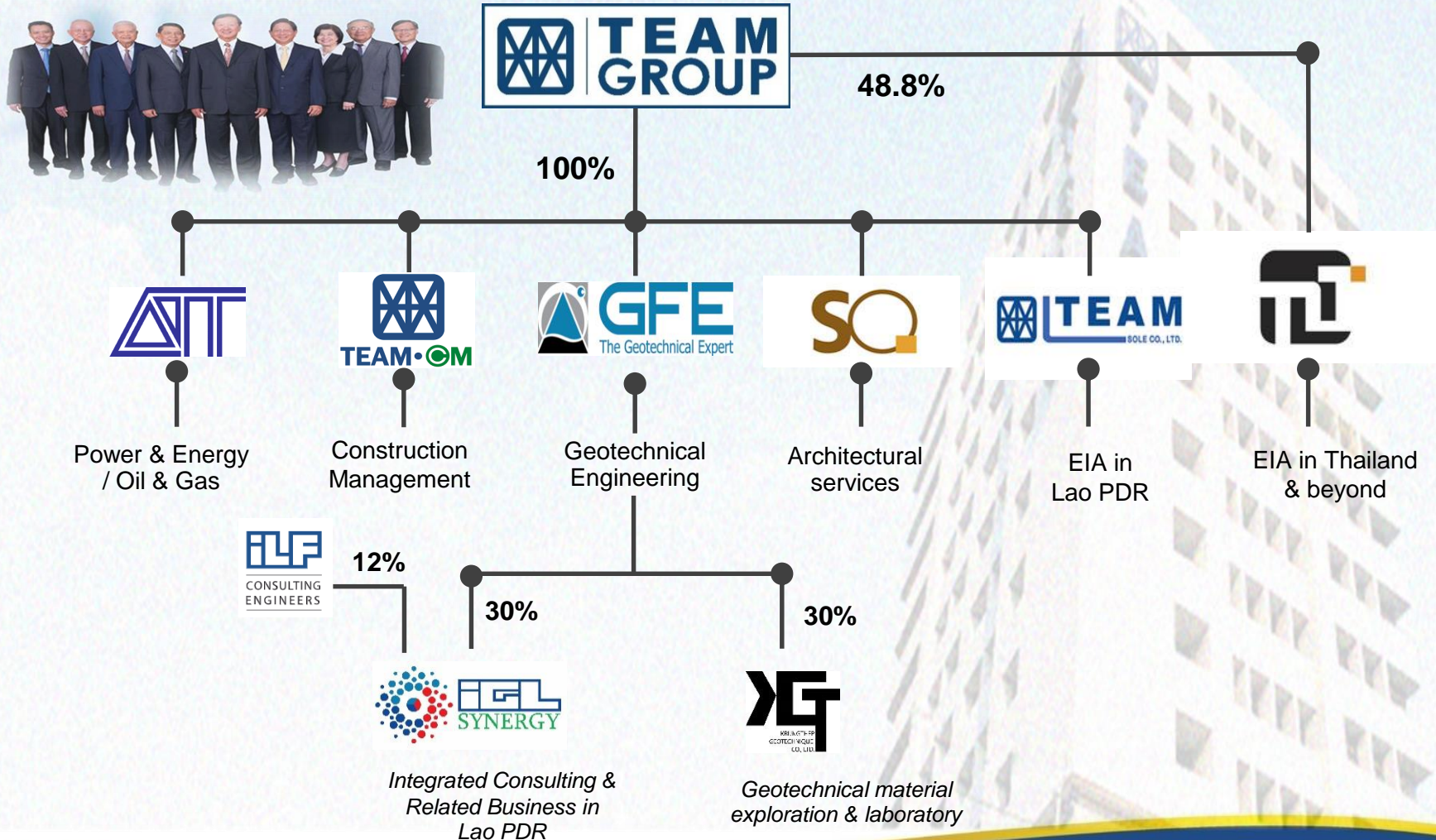


1) About TEAMG

2) Project Update & Outlook

3) Financial results





Our Services

1 Transportation and Logistics

From master planning to design, study, and construction supervision and management.



2 Water Resources

Delivering services in all dimensions of water resources development.



5 Energy

Providing service for a full range of energy innovations.



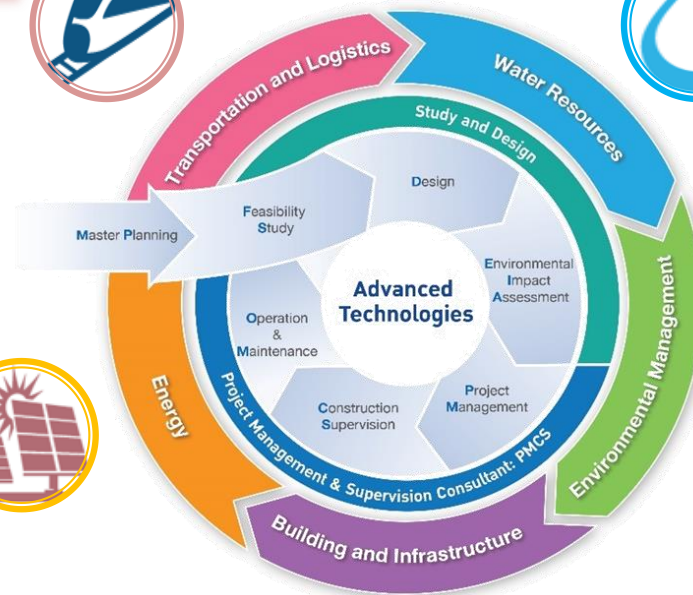
3 Environment

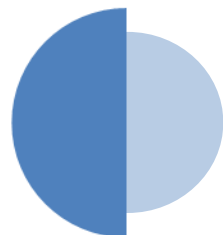
Initial environmental examination to environmental impact assessment, social and health impact assessment.



4 Building and Infrastructure

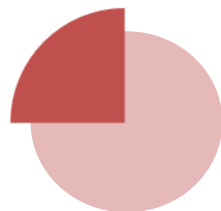
One-stop service for project management and construction supervision, to operation and maintenance.





Government

50%



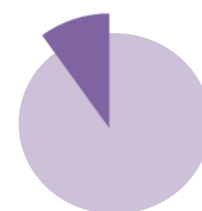
Private

30%



International

15%



Related

5%



OUR STRENGTHS



Leading engineering consulting firm in the region with **more than 40 years of experience**



Integrated consulting services covering various fields of engineering and environmental management



Focus on controlling quality of services to be trusted by customers



OUR STRATEGIES



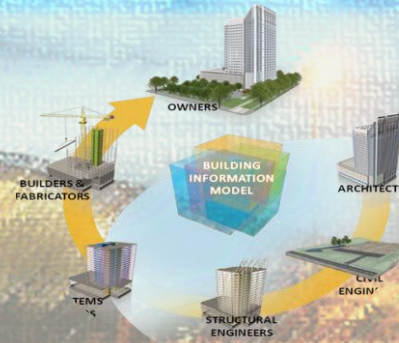
Portfolio Diversification

Revenue diversification & portfolio balance.



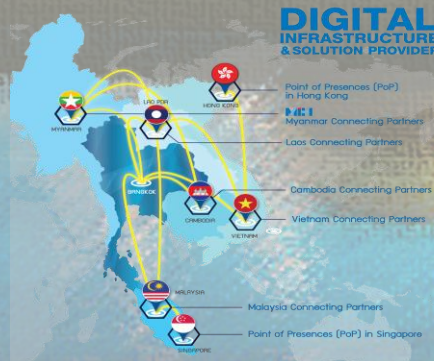
Mega Project Wave Ride

Capturing project opportunities, aiming at reshaping the country outlook: Transportation Infrastructure & EEC.



Aggressive AEC Penetration

Focusing in market penetration partnership & alliances with developers / local consulting firms.



Advanced Technology Investment

Investment & competency development to enhance client services and innovation.





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Backlog Highlight



SRT Red Line, Bangsue - Rangsit

TEAMG has been granted Construction Supervision (CSC) for SRT Red Line Bangsue - Rangsit Route with 26.3 km in length and 10 stations, including Bangsue Grand Station.

Expected delivery : 2020



MRTA Pink Line, Khae Rai - Min Buri

TEAMG has been awarded the scope of Project Management & Construction Supervision (PMSC) for MRTA Pink Line monorail route with 34.5 km total length and 30 stations.

Expected delivery : 2021



MRT Orange Line, Thailand Cultural Center – Hua Mark

TEAMG has been granted the Detailed Design Works for MRT Orange Line underground route, totaling 9.73 km in length with 7 stations.

Expected delivery : 2020



Suvannabhumi Airport Expansion (Phase II)

TEAMG is a part of the Consortium responsible for Construction Supervision (CSC) of the Suvannabhumi Airport Expansion.

Expected delivery : 2021



SRT Double-track rail lines, Lop Buri - Pak Nam Pho

TEAMG supervises and coordinates the construction of SRT Double-track Lop Buri – Pak Nam Pho route and verifies the affirmative construction quality.

Expected delivery : 2021

Backlog Highlight



Life Asoke Rama 9

TEAMG supervises the construction and project management of Life Asoke Rama 9, 42 floor high-rise condominium by AP.

Expected delivery : 2021



The Room Phayathai

TEAMG supervises the construction and project management of The Room Phayathai 38 floor high-rise condominium by LH.

Expected delivery : 2021



Project Rhythm Ekkamai Estate

TEAMG has been awarded the scope of Project Management & Construction Supervision for a 33-storey Condominium, Rhythm Ekkamai Estate, of AP (Thailand) PLC.

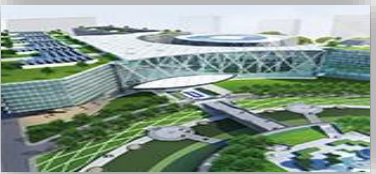
Expected delivery : 2020



Project Niche MONO Charoen Nakorn

TEAMG engages in Project Management & Construction Supervision for a 36-storey Condominium, Niche MONO Charoen Nakorn, of Sena Development PLC

Expected delivery : 2020



Government Complex Extension Zone C

TEAMG was engaged by Dhanarak Asset Development (DAD) to act as a Project Management Consultant for this Government Complex extension project.

Expected delivery : 2021

Backlog Highlight



Xayaburi HPP, Lao PDR

TEAMG engages in Detailed Design, Supervision of Environment Monitoring / Resettlement Plan and Instrumentation Works for the 1,285-MW Hydropower Project

Expected delivery : 2021



Nam Ngiep 1 HPP, Lao PDR

TEAMG has been awarded the dam instrumentation works for the 290-MW Hydropower Project in Lao PDR, including procurement, installation and monitoring.

Expected delivery : 2021



Pre-Feasibility Study for Groundwater Resources Development Project

TEAMG was awarded for the pre-feasibility study of groundwater resources to be used as the main water supply for Dili, Timor Leste.

Expected delivery : 2020



Water Recycling for Property Management of Chulalongkorn University

TEAMG has been awarded a ten-year concession to recycle wastewater for Property Management of Chulalongkorn Univ. with estimated annual amount of 60,000 m3.

Expected delivery : 2020 - 2030

Backlog Highlight



PMC 2nd Runway of U-Tapao International Airport

TEAMG has been awarded the Project Management of the 2nd Runway and Taxiway Construction Project at U-Tapao International Airport

Expected delivery : 2020



Aspire Erawan A

TEAMG has been awarded the Project Management & Construction Supervision for a 31 floor-high-rise condominium by AP

Expected delivery : 2022



Feasibility Study-High Speed Train Rayong – Chantaburi - Trat

TEAMG has been awarded the scope of Feasibility study and Preliminary Design of the High-Speed Rail Linked 3 Airport Project Phase 2 with the distance of 205 KM.

Expected delivery : 2020



Detailed Concrete Design of Surface Works: Nam E-Moun HEPP

TEAMG has been awarded the Detailed Geotechnical and Concrete Design of Underground and Surface Works for Nam E-Moun Hydroelectric Power Project, Lao PDR.

Expected delivery : 2021

Opportunities for Consultancy Contract of Mega Projects



**Railway Projects in EEC and major provinces,
including City Train Projects**



**Aviation and Airport Projects in EEC and major cities
including ASEAN countries**



Ports and Land Reclamation in EEC



Infrastructure and Utilities in Timor-leste



Power and energy in Laos, Vietnam and ASEAN



High Speed Train Linking 3 Airports

- CP-led group (CP, ITD, CK, BEM and CRCC) signed the contract with SRT on 24 Oct 2019
- Investment budget : **THB 225 Billion** (*of which THB 4.4 Billion is assigned for Consultancy service*)
- Project Supervisor : **State Railway of Thailand**
- Expected Operation : **2023**



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2) Project Update & Outlook

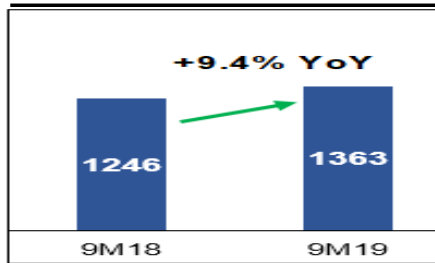
3) Financial results



9M19 Performance

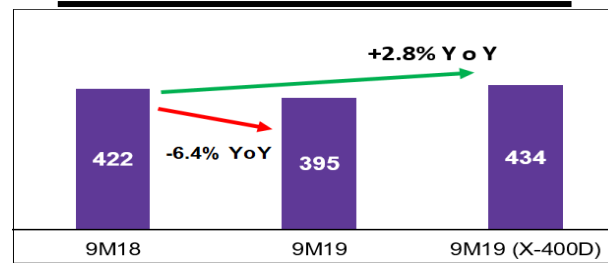
16

Revenue



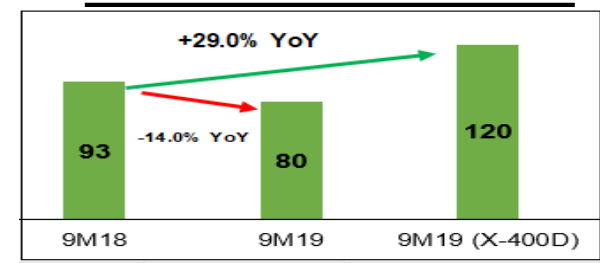
1,363 MB

Gross Profit



395 MB

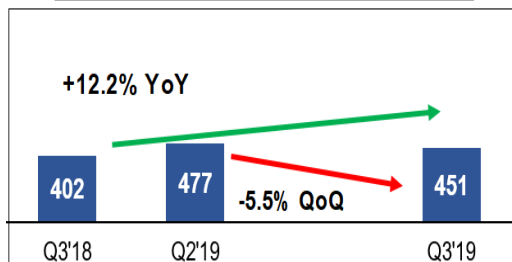
Net Profit



80 MB

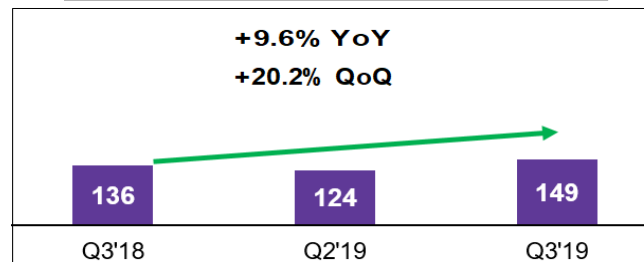
3Q19 Performance

Revenue



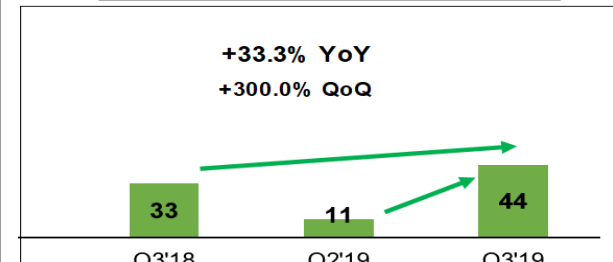
451 MB

Gross Profit



149 MB

Net Profit

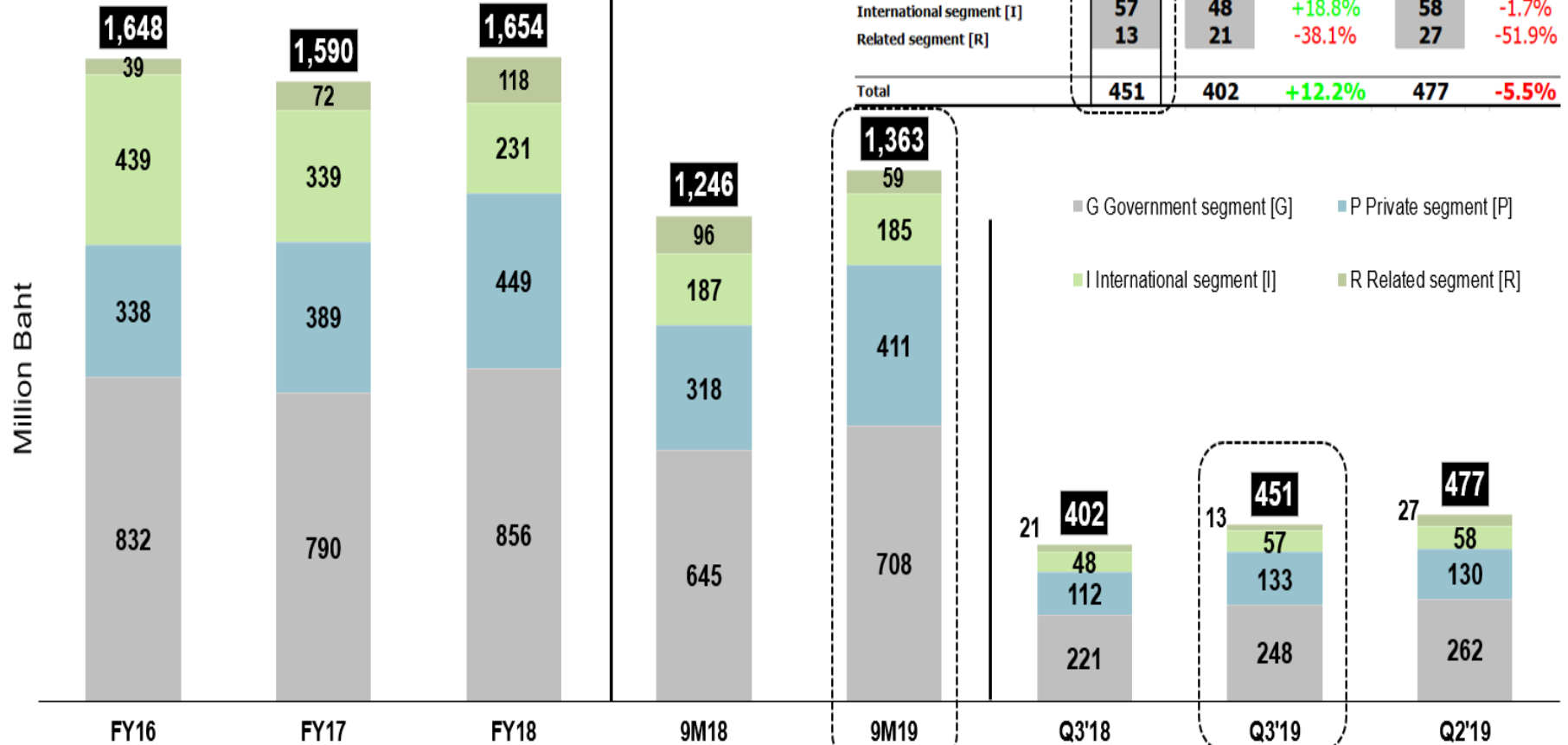


44 MB

Revenue Breakdown

3Q19 Revenue posted 451 MB, rose +12.2% Y-o-Y, boosted by G, P and I segments

Evolution of revenue growth (Million Baht)

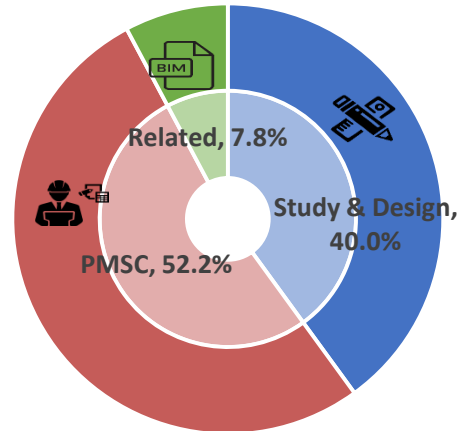
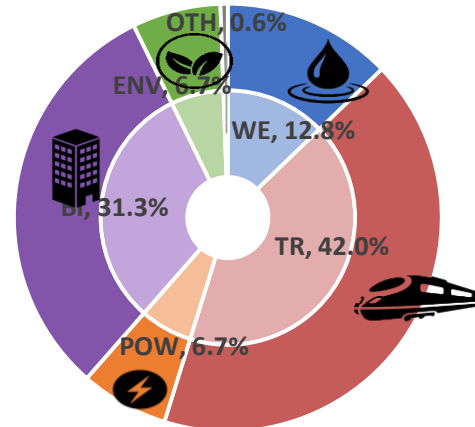
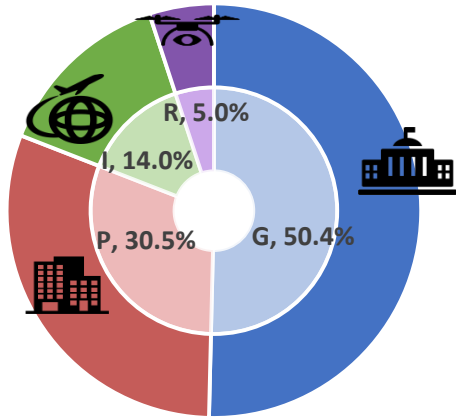


Segments

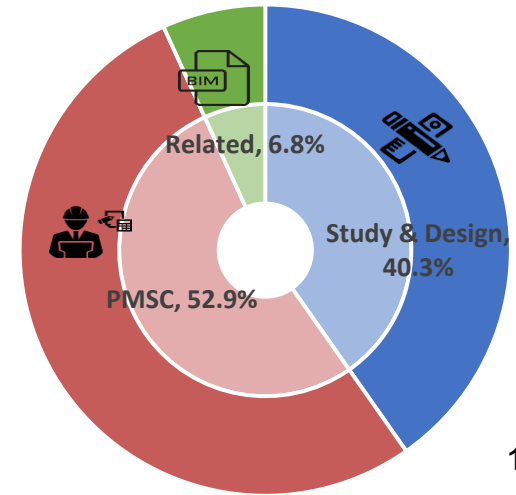
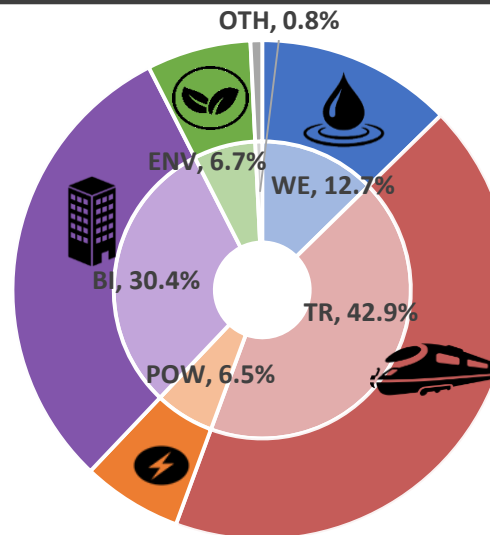
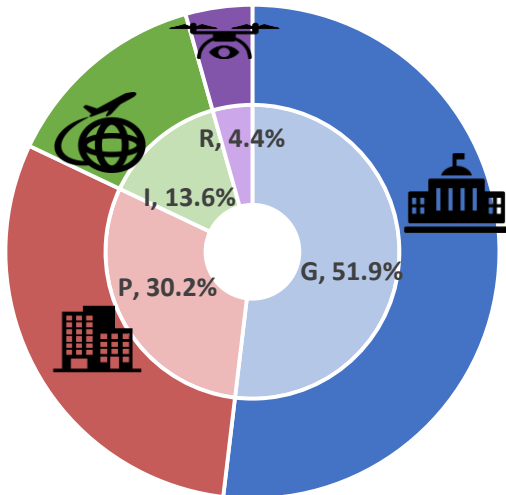
Specializations

Services

HY19



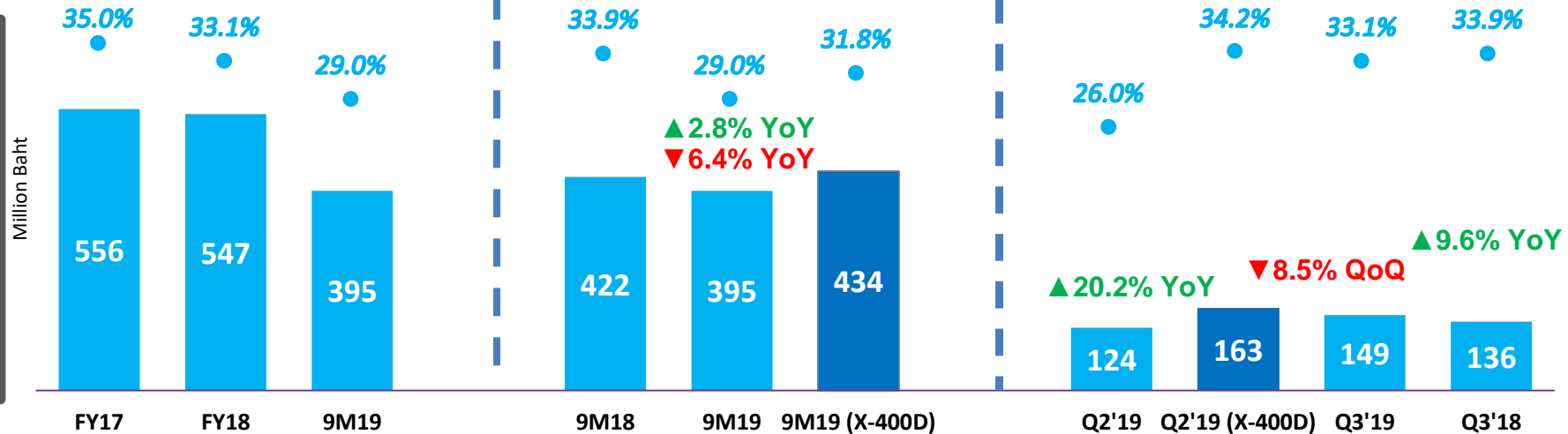
Q3'19



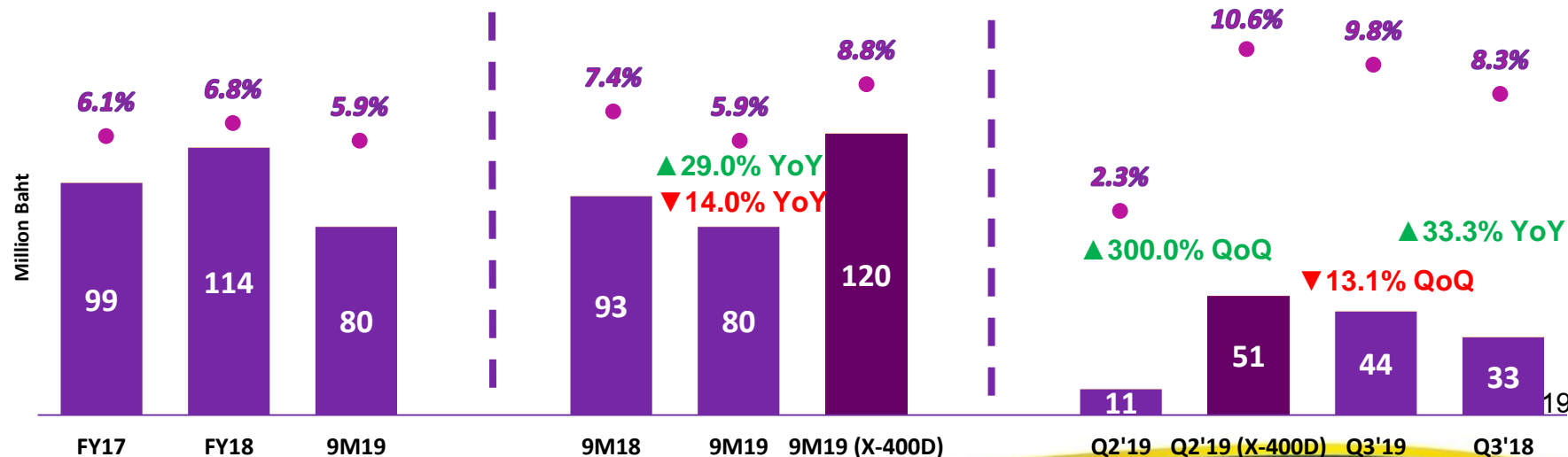
Gross Profit & Net Profit

Profits increased 9.6% Y-o-Y and slightly decreased 6.4% YTD although the impact of non-cash labour law amendment occurred in Q2'19.

Gross Profit

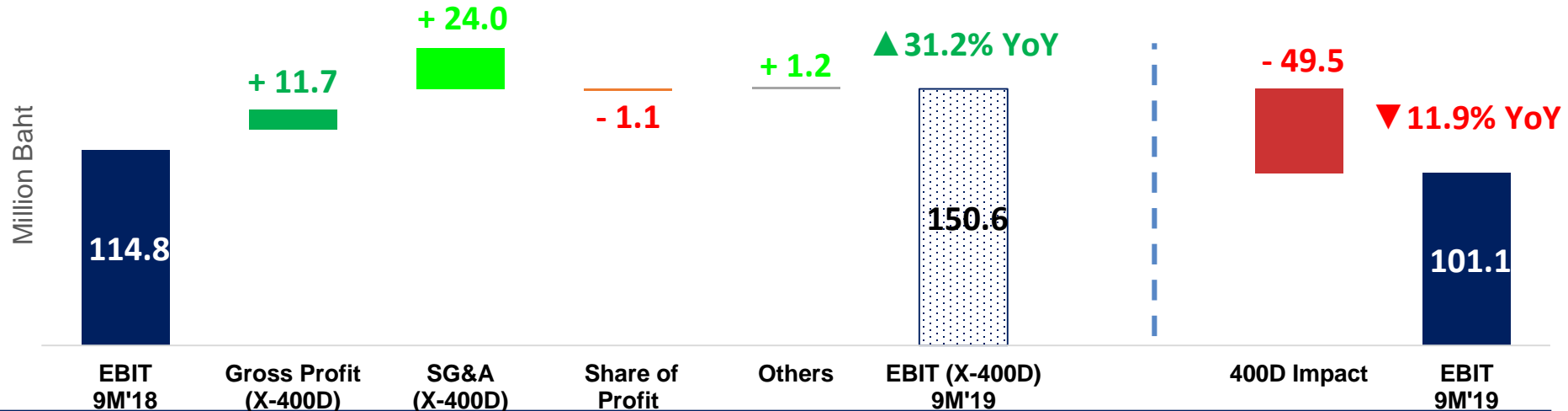


Net Income

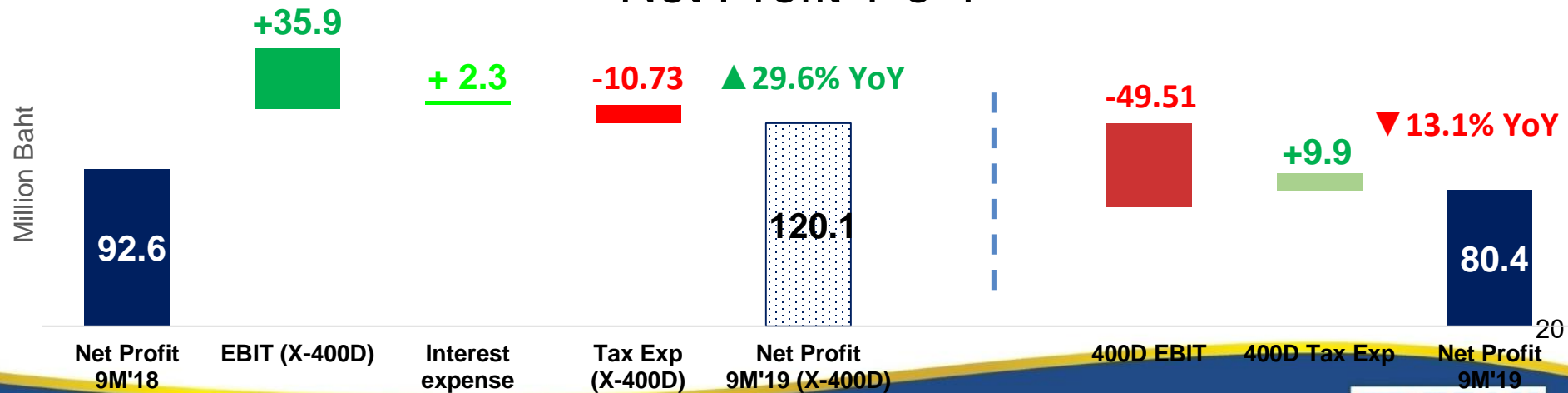


*X-400D = Excluding Changes in Labour Law Impact

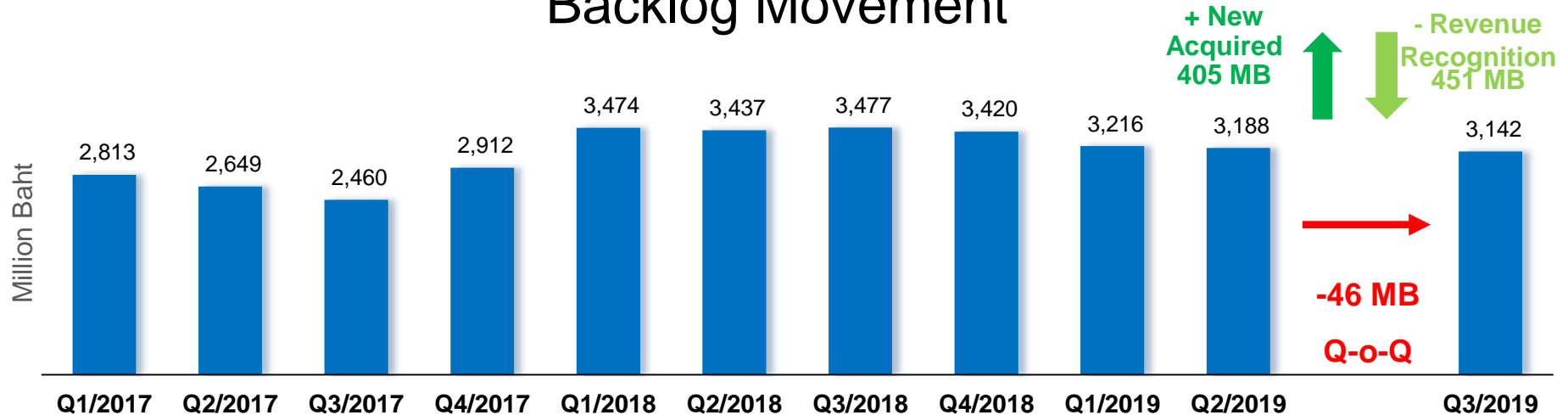
EBIT Y-o-Y



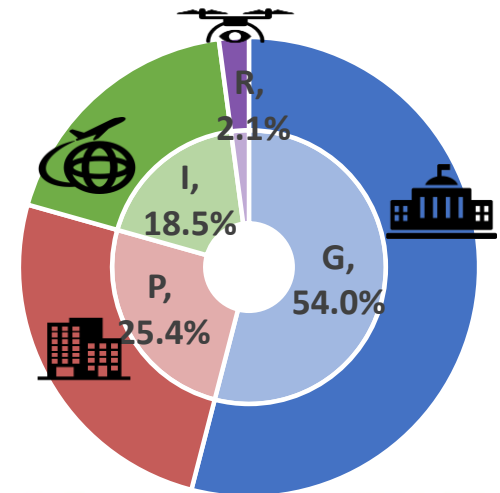
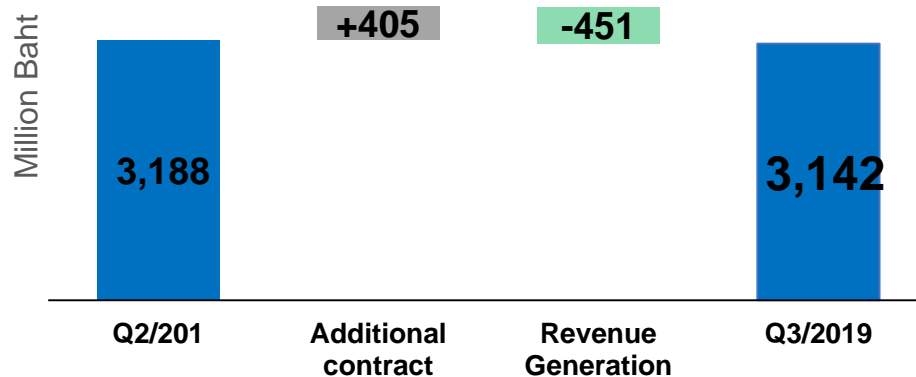
Net Profit Y-o-Y

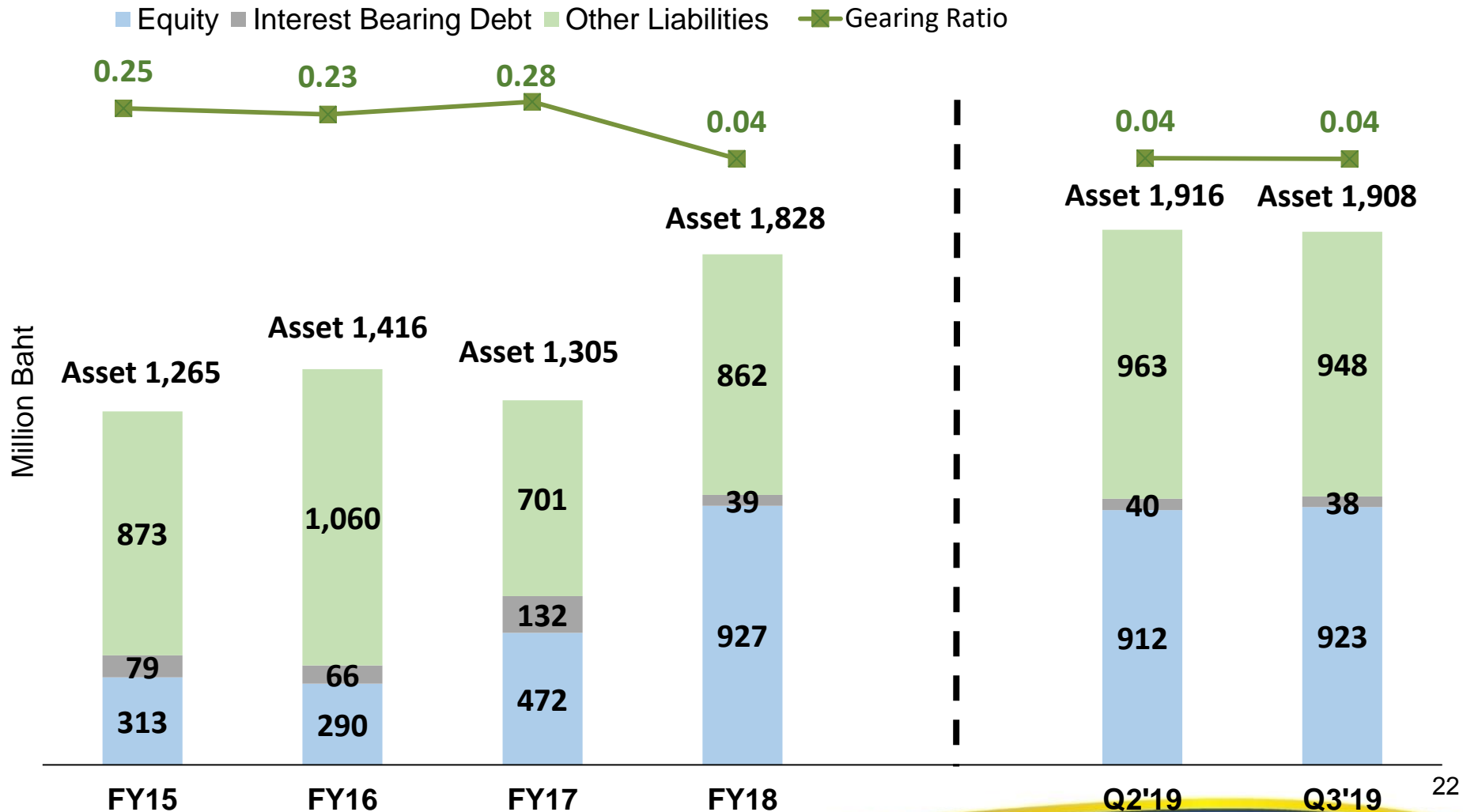


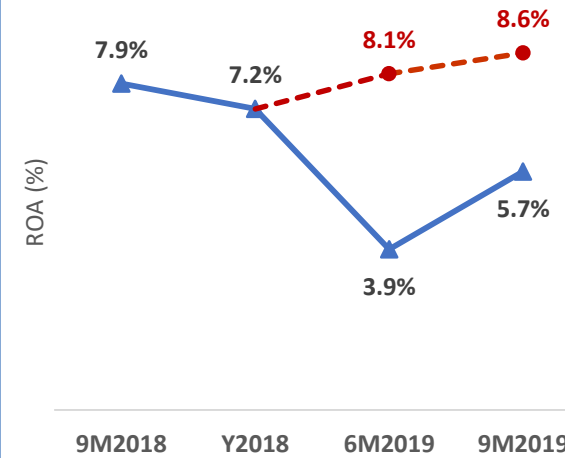
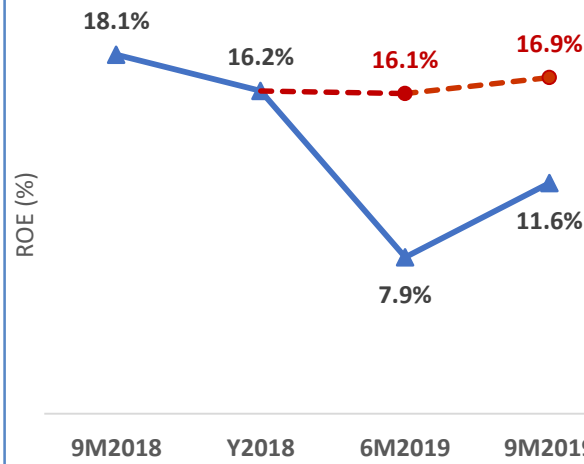
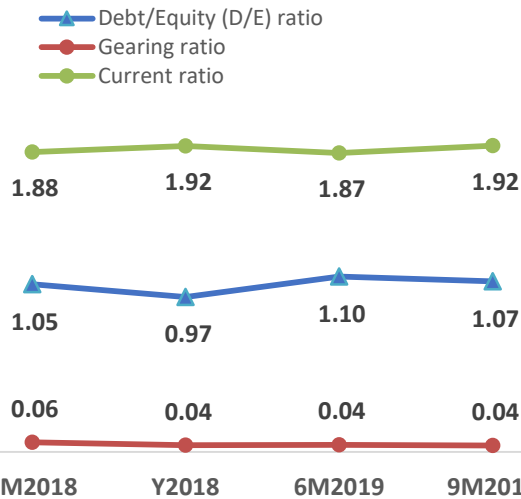
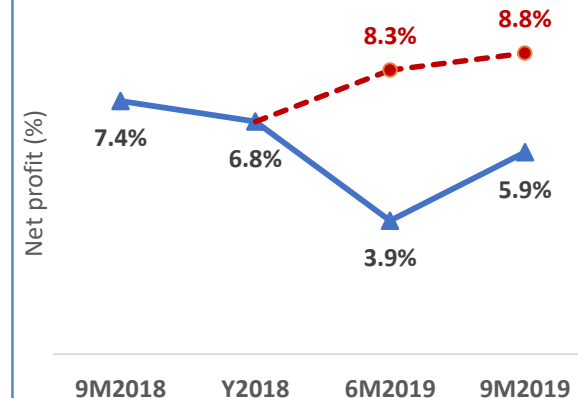
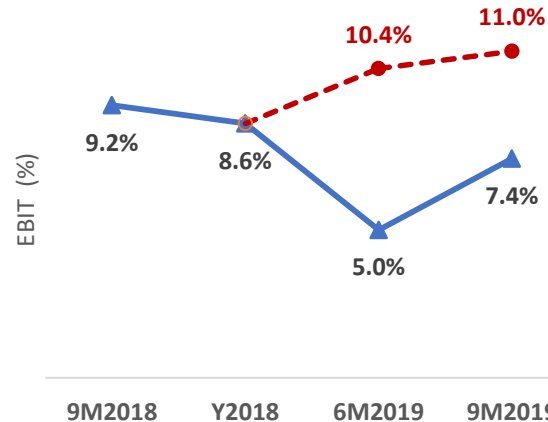
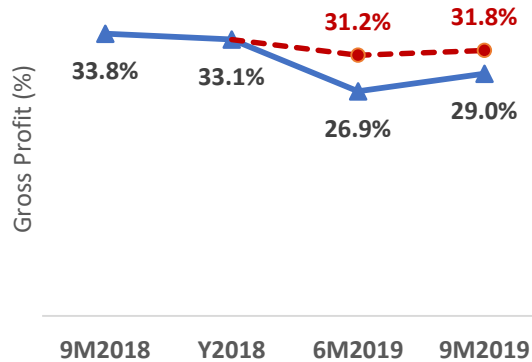
Backlog Movement



Q2'19 to Q3'19









Thank You



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