



TEAM Consulting

Engineering and Management PCL.

Q2/2020 Opportunity Day

3 September 2020

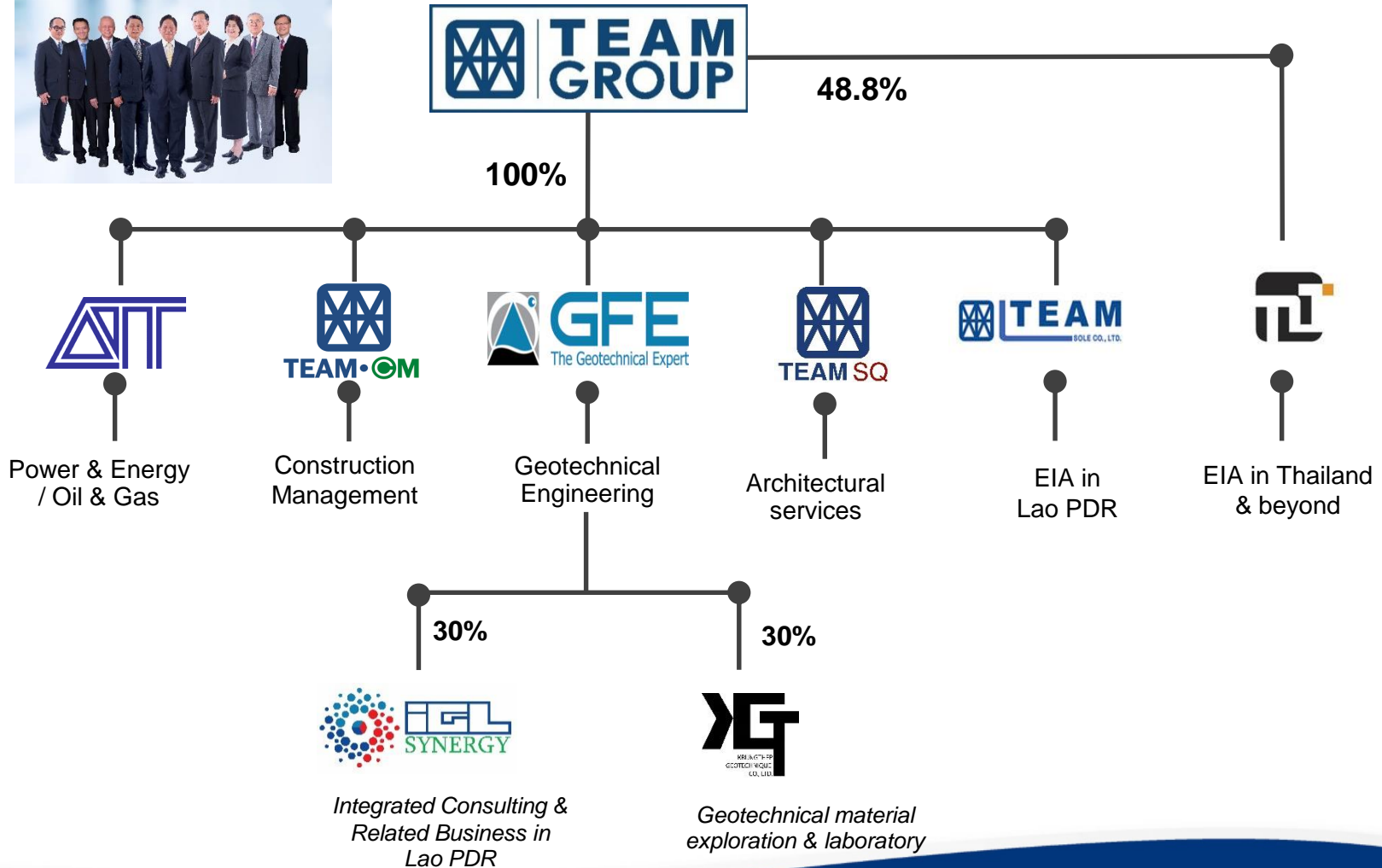
“ To be a **Regional Leader**
in the integrated consulting
and related businesses ”

1 | About TEAMG

2 | 2020 Project update

3 | Financial results

4 | Outlook for H2/2020



Our expertise covers 5 areas of consulting service
 Transportation, Water resource and Building are our flagship

Our Services

01 Transportation and Logistics

From master planning to design, study, and construction supervision and management.



05 Energy

Providing services for a full range of energy innovations



02 Water Resources

Delivering services in all dimensions of water resources development.



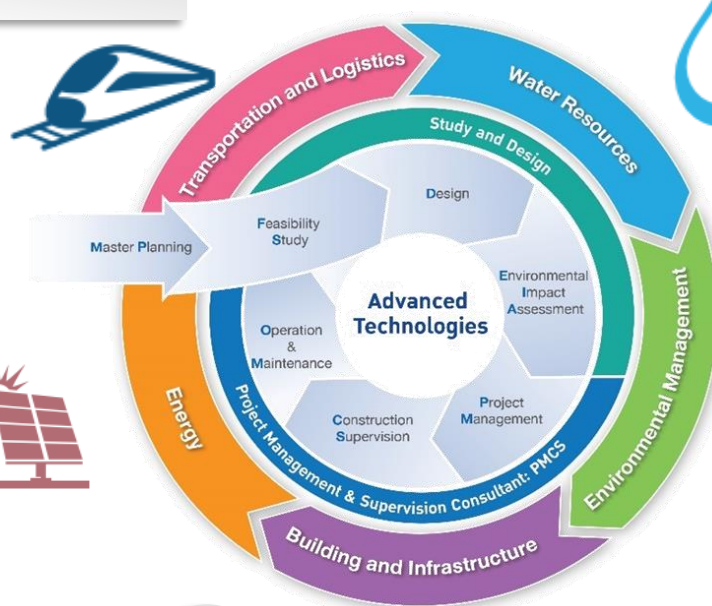
03 Environment

Initial environmental examination to environmental impact assessment, social and health impact assessment.



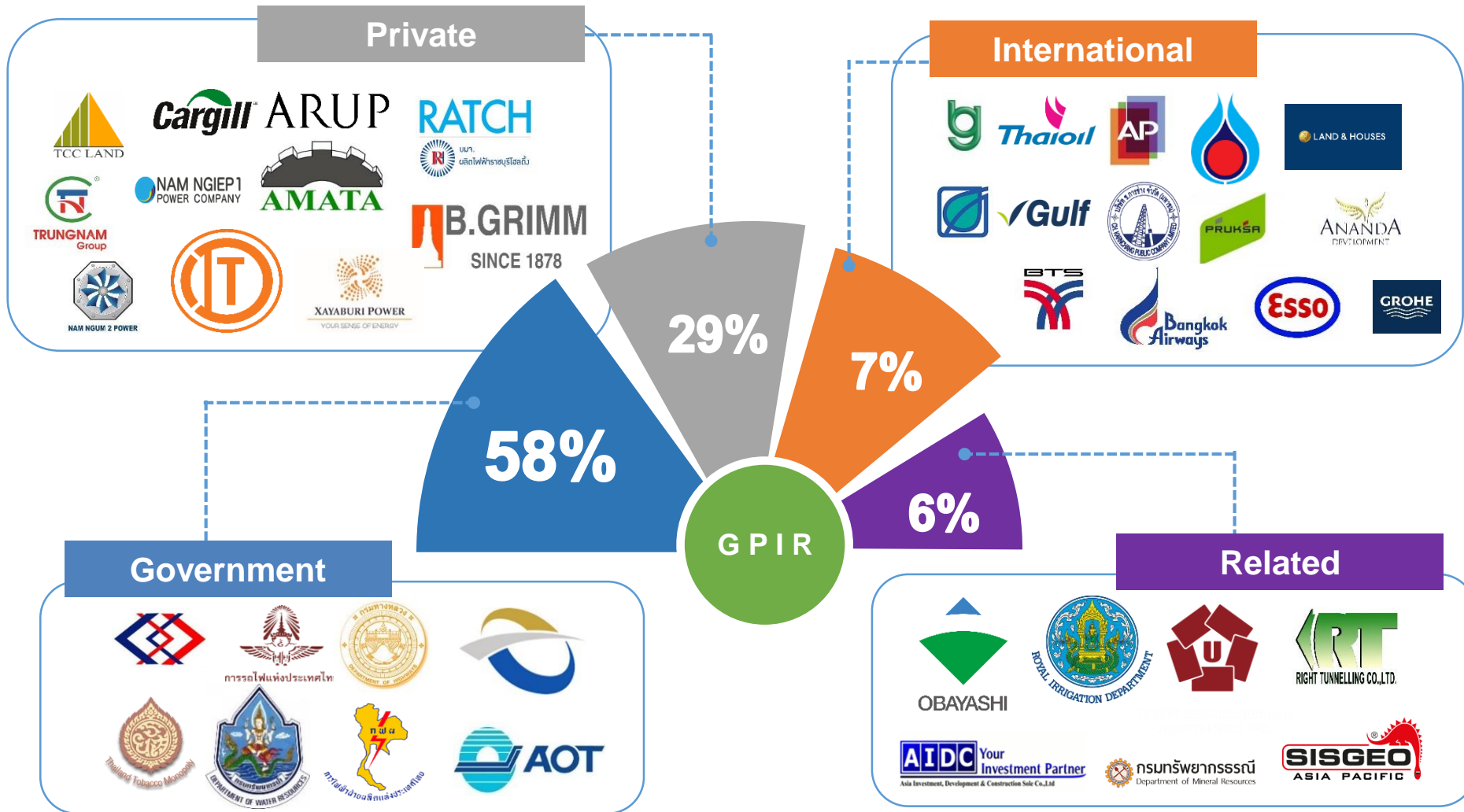
04 Building and Infrastructure

One-stop service for project management and construction supervision, to operation and maintenance.



Diversify customer portfolios into 4 major sectors

G P I R Engines driving revenue growth



Over 40 years in the consulting engineering services with first-class quality



OUR STRENGTHS



Leading engineering consulting firm in the region with **more than 40 years of experience**



Integrated consulting services covering various fields of engineering and environmental management



Focus on controlling quality of services to be trusted by customers

OUR STRATEGIES



1 Portfolio Diversification

Revenue diversification & portfolio balance.



2 Mega Project Wave Ride

Capturing project opportunities, aiming at reshaping the country outlook:
Transportation Infrastructure & EEC.



3 Advanced Technology Investment

Investment & competency development to enhance client services and innovation.



4 Aggressive AEC Penetration

Focusing in market penetration partnership & alliances with developers / local consulting firms.



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2020 Achievements

Total 112 Projects

Government

18

Projects

Private

67

Projects

International

13

Projects

Related

14

Projects



High-speed Rail Linking 3 Airports; EECO
Project Management and Construction Supervision

Expected delivery : 2025



Survey and Design, Preliminary Study On The Intercity Motorway; Department of Highways

Expected delivery : 2020



Biotherapeutic Research Center of Chulabhorn Research Institute
Design Review and Construction Supervision

Expected delivery : 2022



Water Chart for Sakae Krang, Pasak, Chao Phraya and Tha Chin River Basin; Office of the National Water Resources

Expected delivery : 2021



Dam Instrumentation of Reservoirs; Royal Irrigation Department

Expected delivery : 2020



Our remarkable footstep
towards the Smart City
related investment

**The Concession Contract (20 Years) for District Cooling Project for
the Property Management of Chulalongkorn University**



**SRT Red Line, Bangsue – Rangsit; SRT
Construction Supervision**

Expected delivery : 2020



**MRT Pink Line, Khae Rai - Min Buri; MRTA
Project Management and Construction Supervision**

Expected delivery : 2021



**MRT Orange Line, Thailand Cultural Center – Hua Mark; MRTA
Detailed Design**

Expected delivery : 2020



**SRT Double-track Rail Lines, Lop Buri - Pak Nam Pho; SRT
Project Management and Construction Supervision**

Expected delivery : 2021



**Transit Oriented Development (TOD); OTP
Study**

Expected delivery : 2020



High Speed Train, Rayong – Chantaburi – Trat; SRT Feasibility Study

Expected delivery : 2020



The 2nd Runway U-Tapao International Airport; Royal Thai Navy Project Management

Expected delivery : 2020



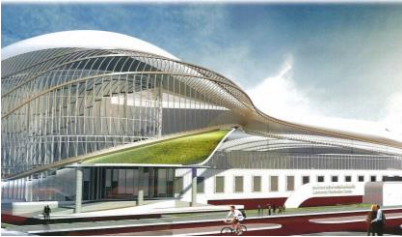
U-Tapao Airport and Eastern Airport City Project ; EECO Project Management Office and Contract Administration

Expected delivery : 2020



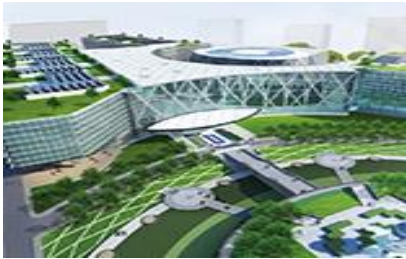
Suvarnabhumi Airport Expansion (Phase II); AOT Construction Supervision

Expected delivery : 2021



Lubricants Distribution Center Project; PTT
Detailed Design and Construction Supervision

Expected delivery : 2020



Government Complex Extension Zone C; Dhanarak Asset
Development
Project Management

Expected delivery : 2021



Aspire Erawan A; AP
Project Management and Construction Supervision

Expected delivery : 2022



Xayaburi HPP, Lao PDR; CK
Instrumentation Works

Expected delivery : 2021



Nam E-Moun; Chaleun Sekong Energy & Song Da 5 Joint Stock company
Design, Supervision and Monitoring of Underground Works

Expected delivery : 2023



Nam Ngiep 1 HPP, Lao PDR; OBAYASHI
Instrumentation Works including Procurement and Monitoring

Expected delivery : 2021



Water Recycling for Property Management of Chulalongkorn University
Wastewater Recycling

Expected delivery : 2020-2030



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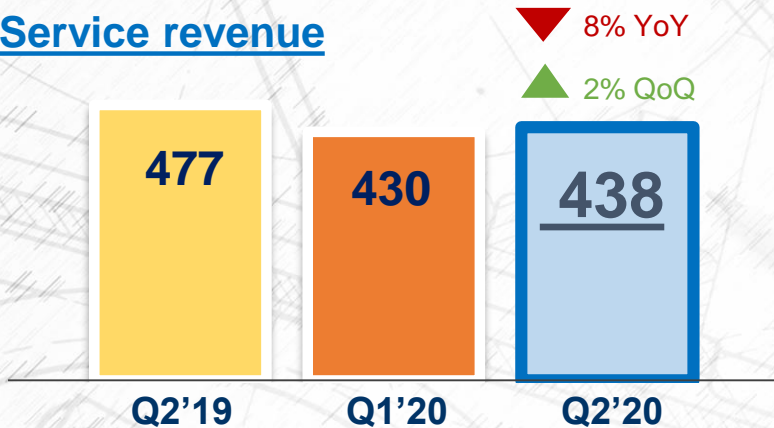
4 | Outlook for H2/2020

Q2/2020 Performance Highlights

Unit: Million Baht

Q2/2020 Financial Performance

Service revenue



Gross Profit

125 Mb
28%

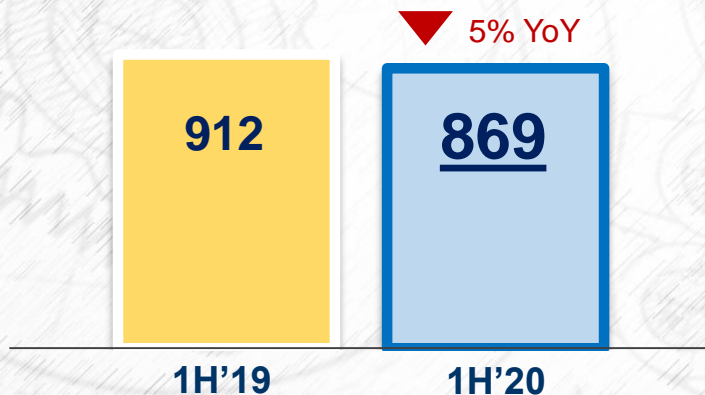
Net Profit

44 Mb
10%

EPS 0.06 Bht/share

1H/2020 Financial Performance

Service revenue



Gross Profit

234 Mb
27%

Net Profit

69 Mb
8%

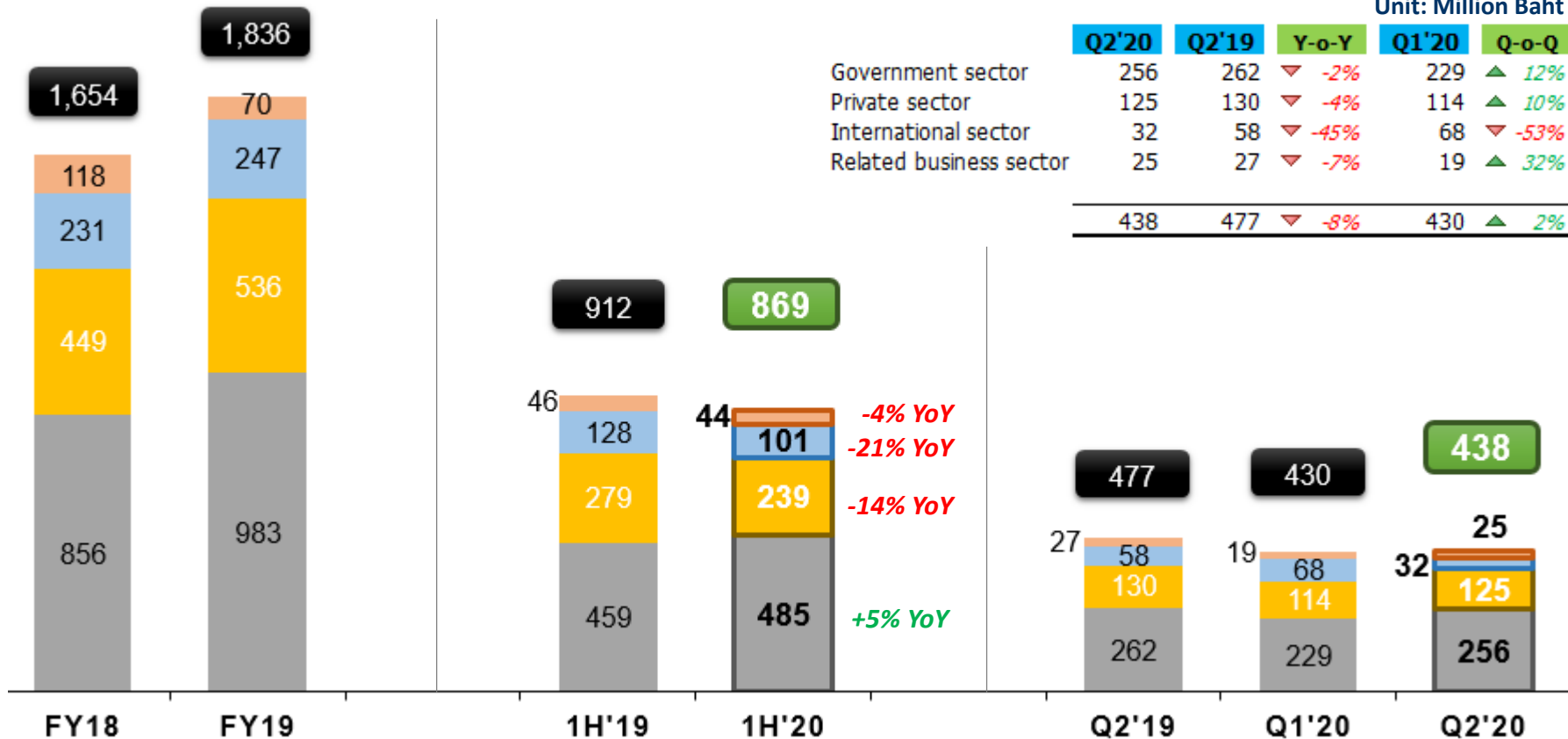
EPS 0.10 Bht/share

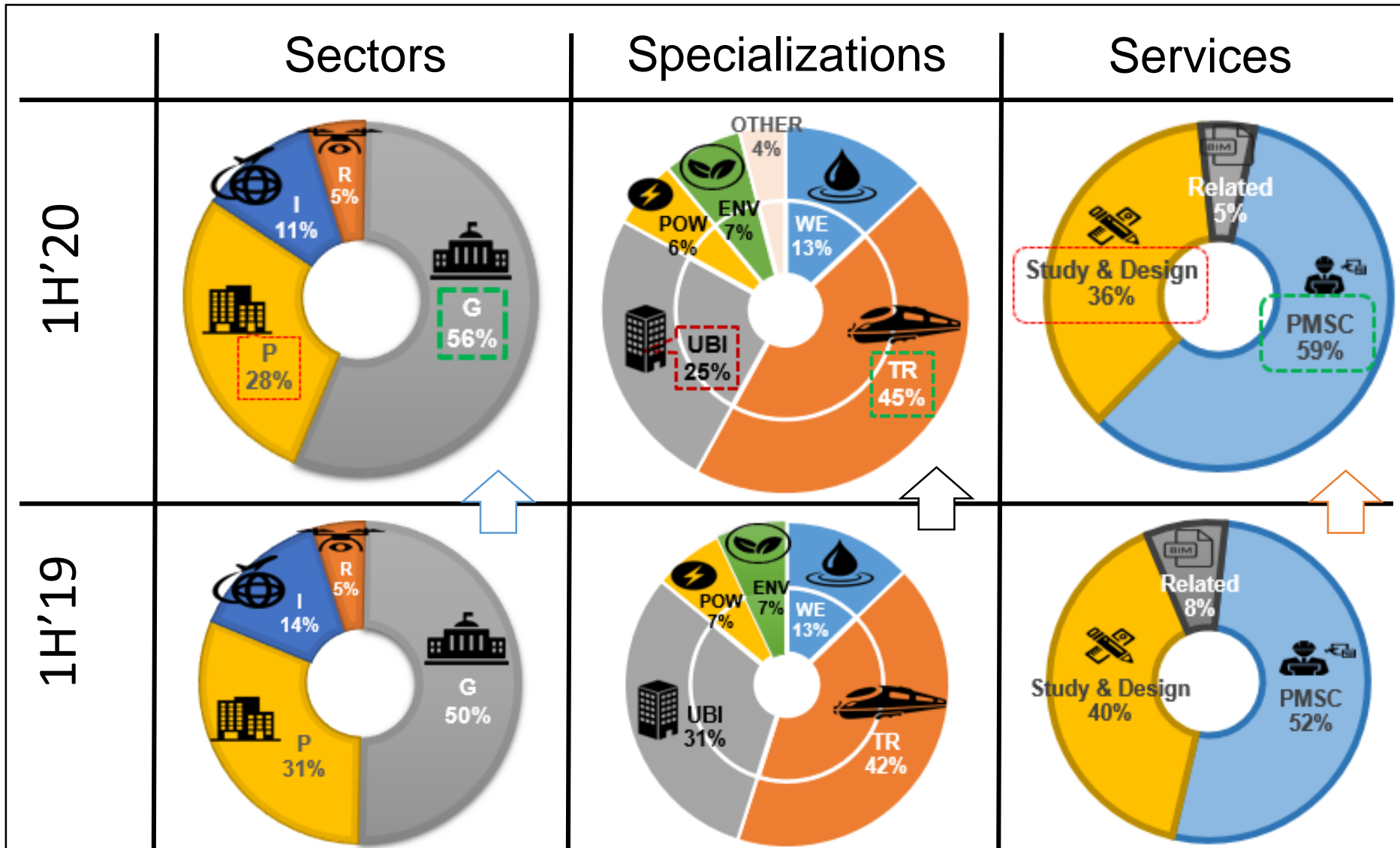
1H'20 Revenue posted 869 MB, decline -5% Y-o-Y, mainly due to P and I sectors

■ Government sector [G] ■ Private sector [P]
 ■ International sector [I] ■ Related business sector [R]

Unit: Million Baht

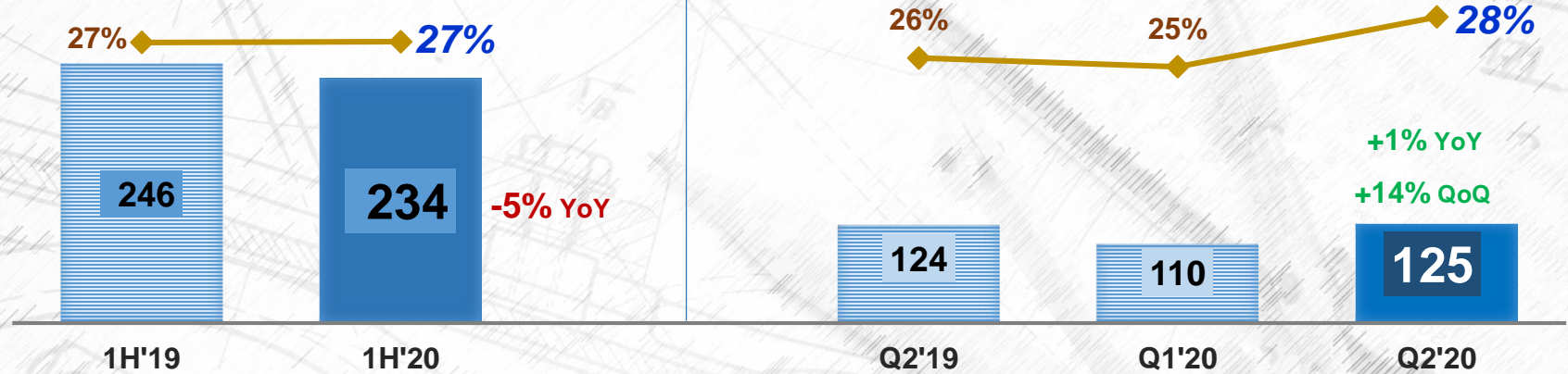
	Q2'20	Q2'19	Y-o-Y	Q1'20	Q-o-Q
Government sector	256	262	▼ -2%	229	▲ 12%
Private sector	125	130	▼ -4%	114	▲ 10%
International sector	32	58	▼ -45%	68	▼ -53%
Related business sector	25	27	▼ -7%	19	▲ 32%
Total	438	477	▼ -8%	430	▲ 2%



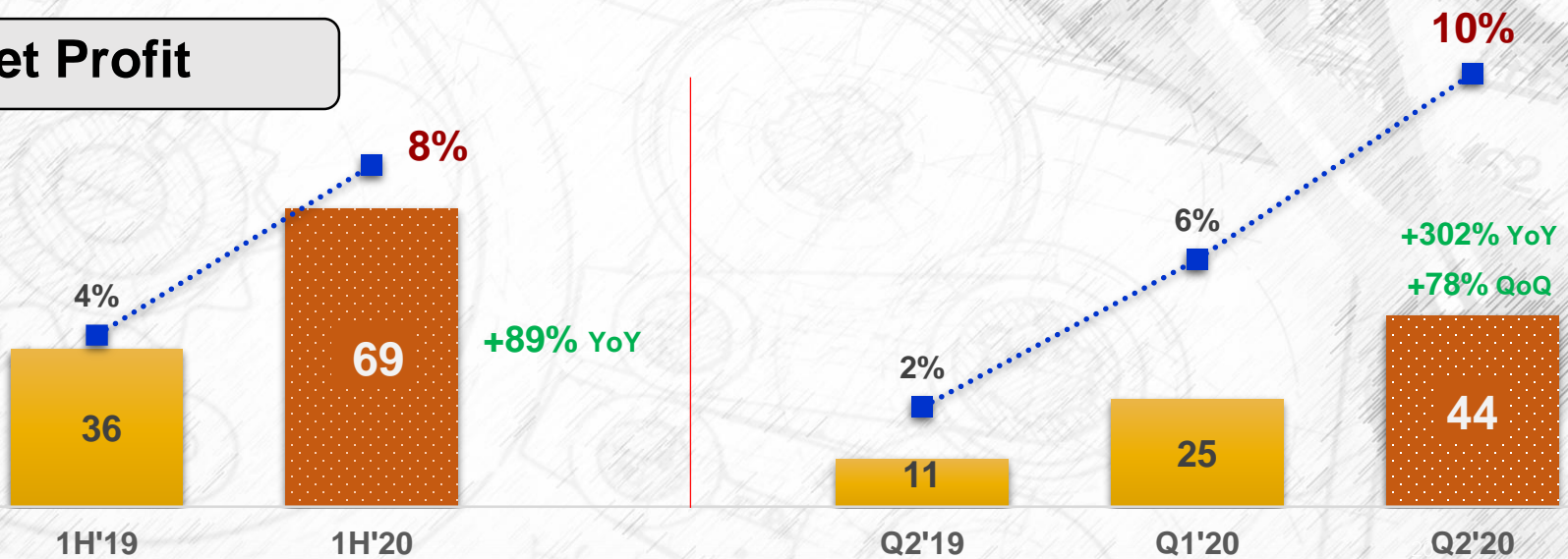


Unit: Million Baht

Gross Profit



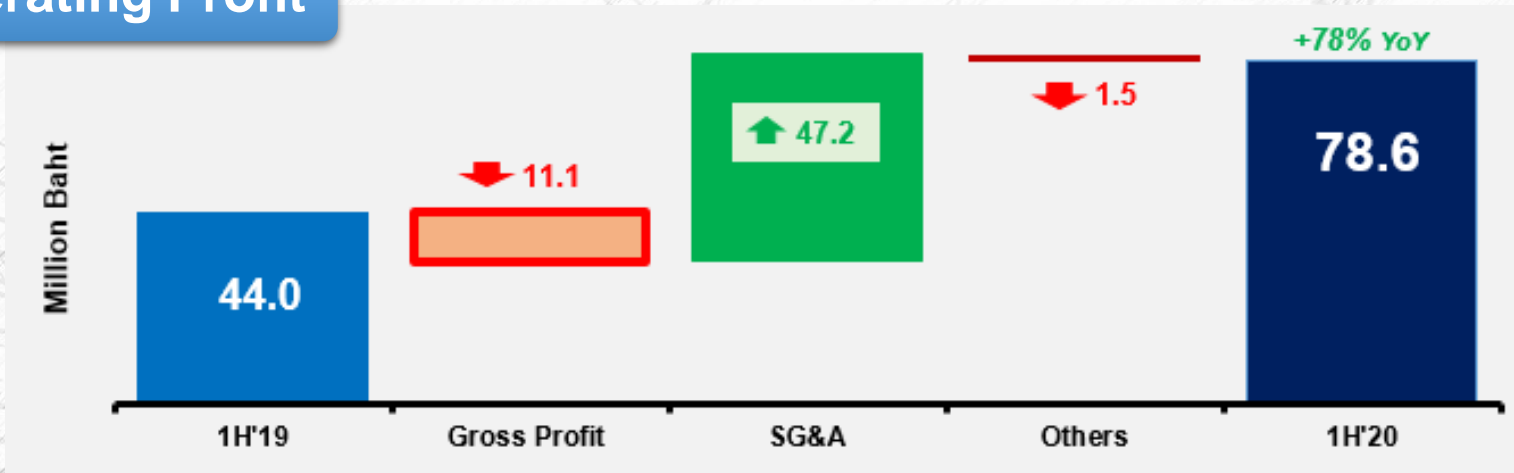
Net Profit



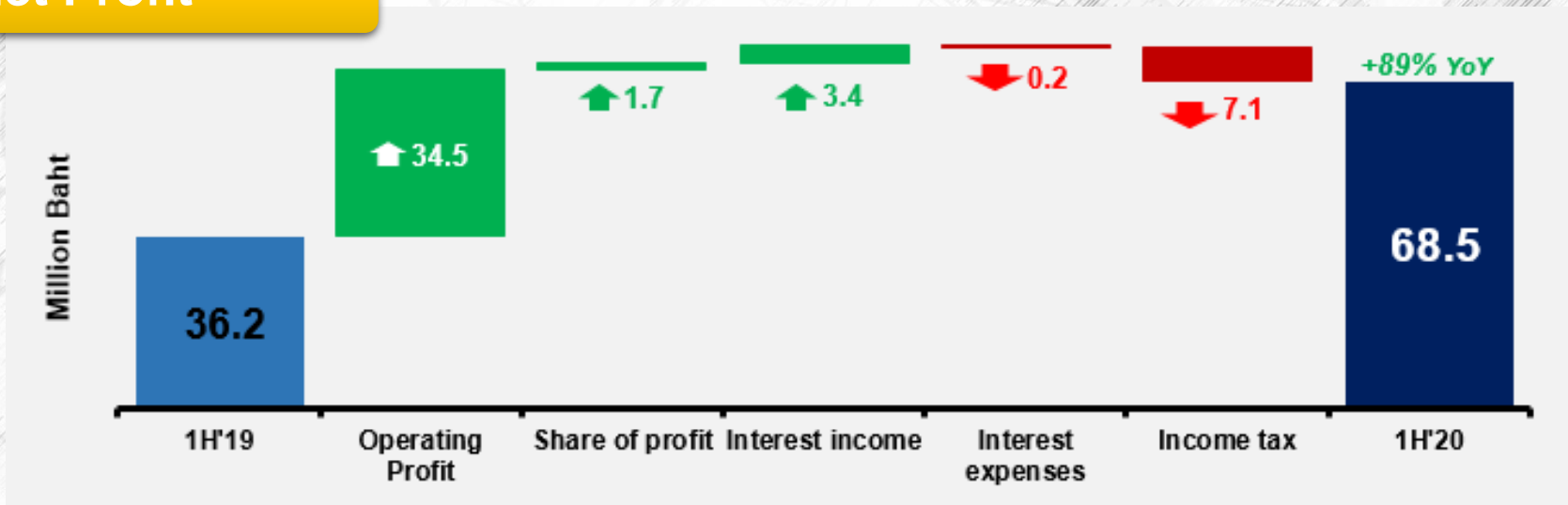
Q2/2020 Operating Profit and Net Profit

Unit: Million Baht

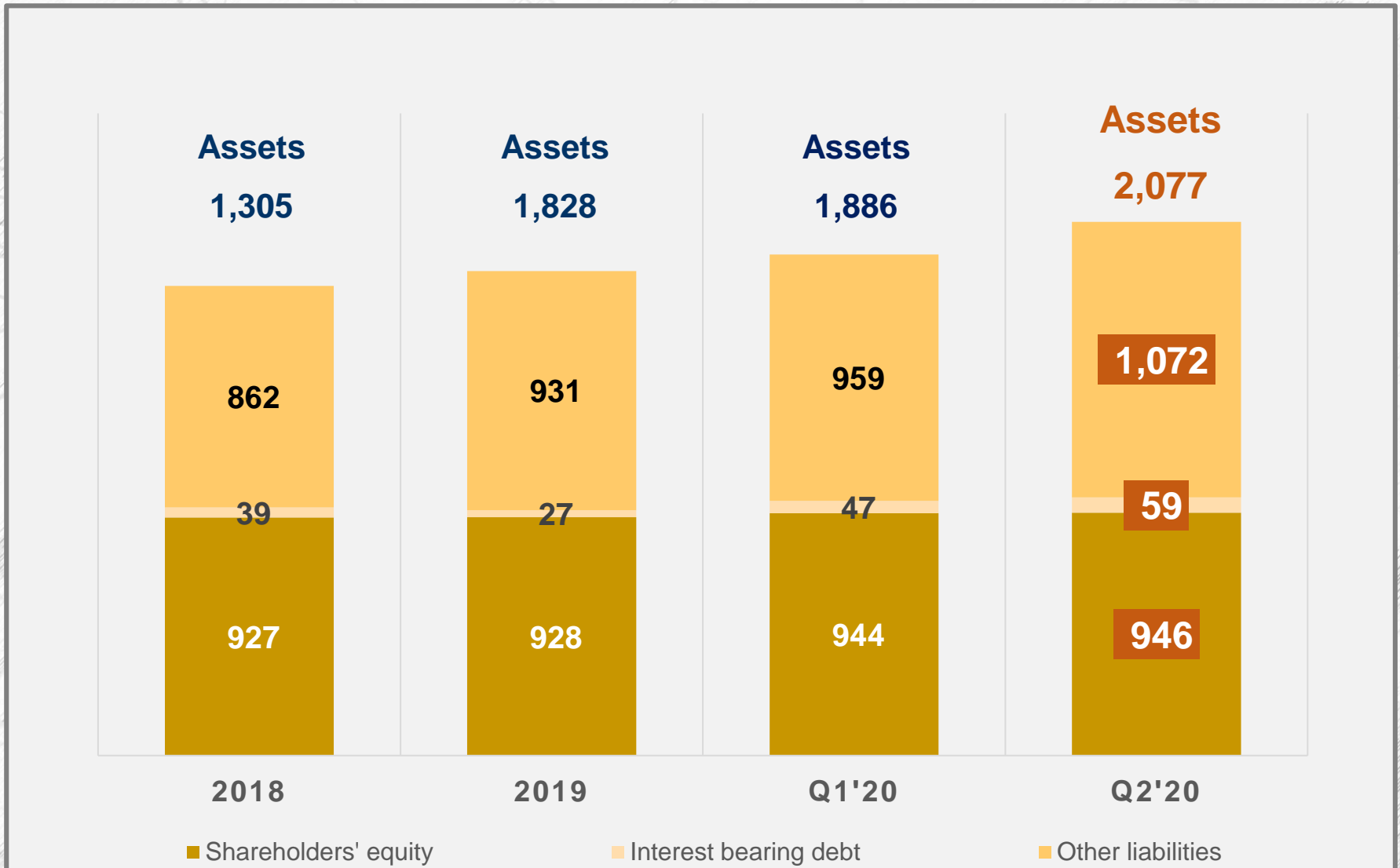
Operating Profit

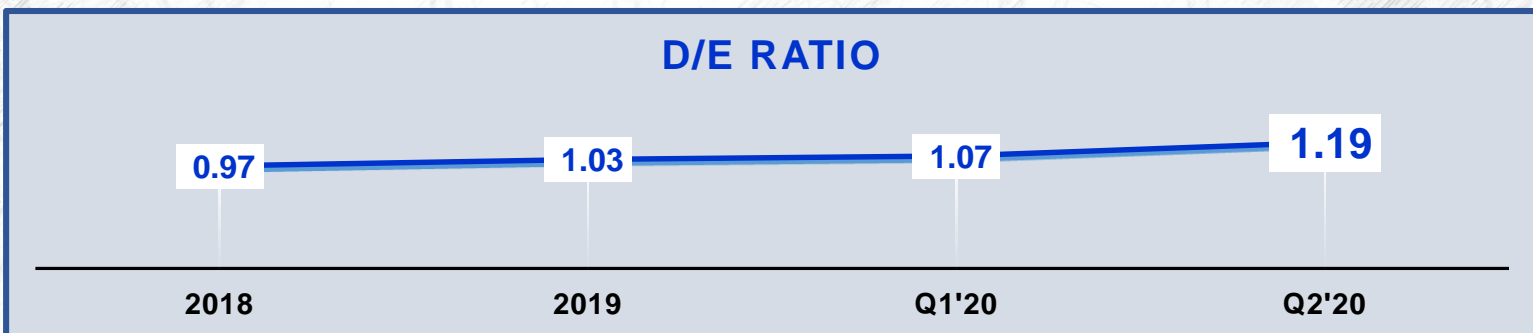
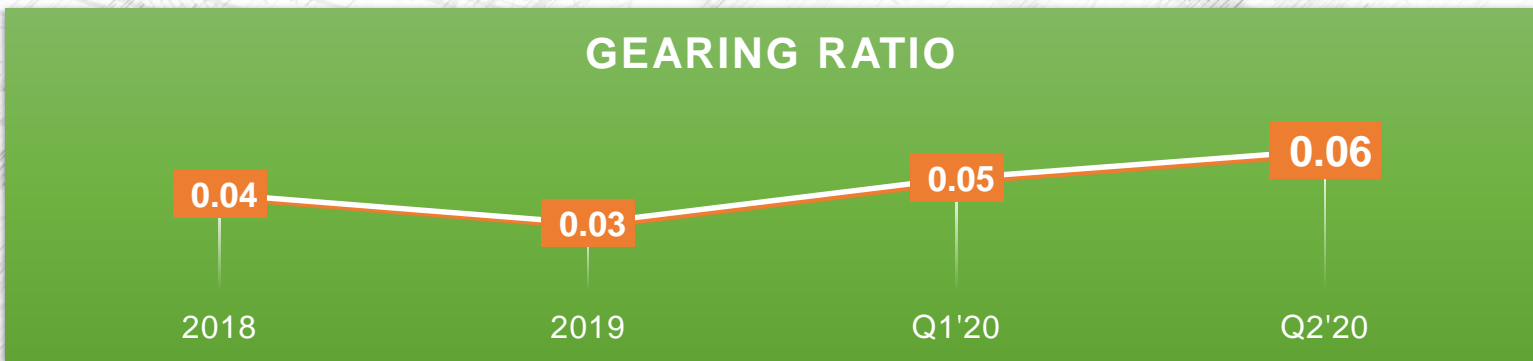
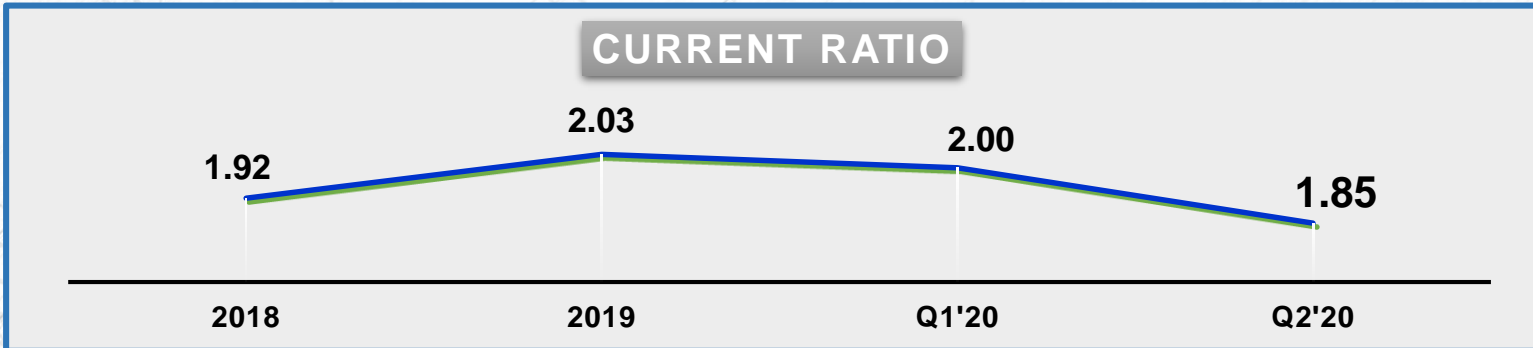


Net Profit

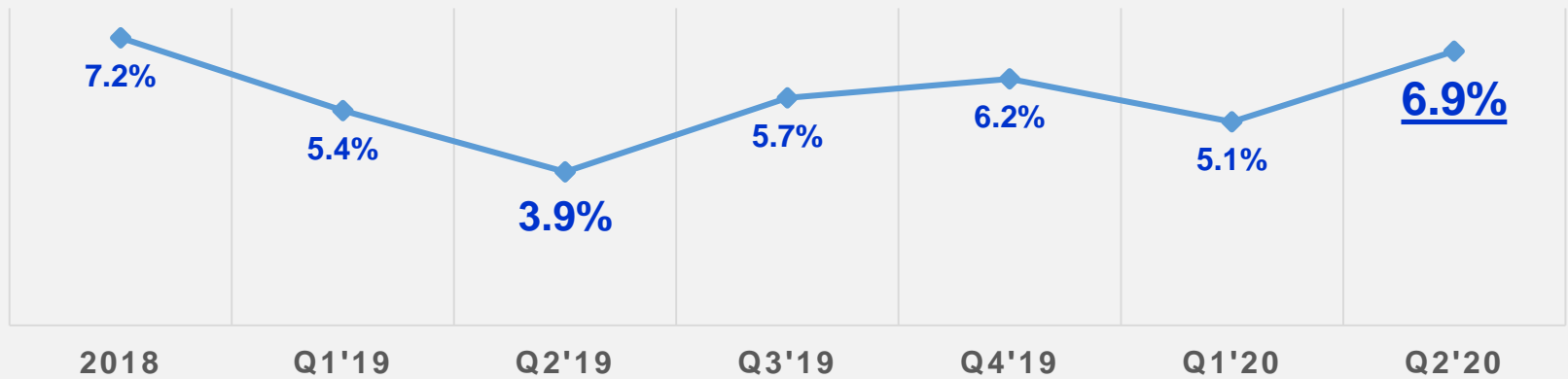


Unit: Million Baht

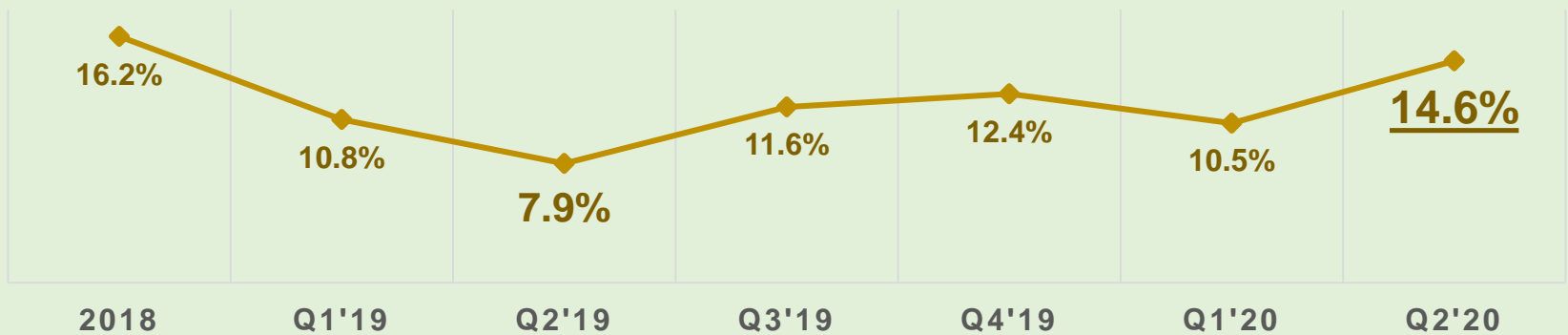




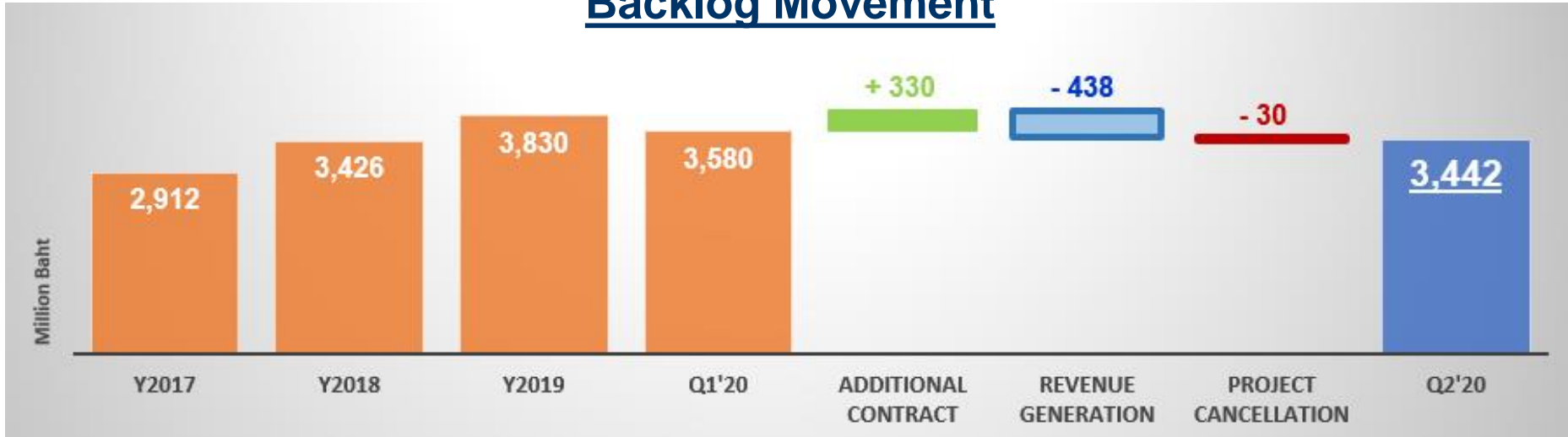
RETURN ON ASSET (ROA)



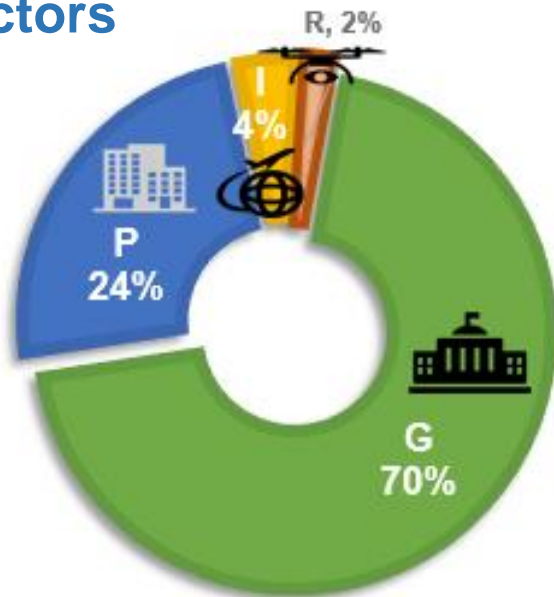
RETURN ON EQUITY (ROE)



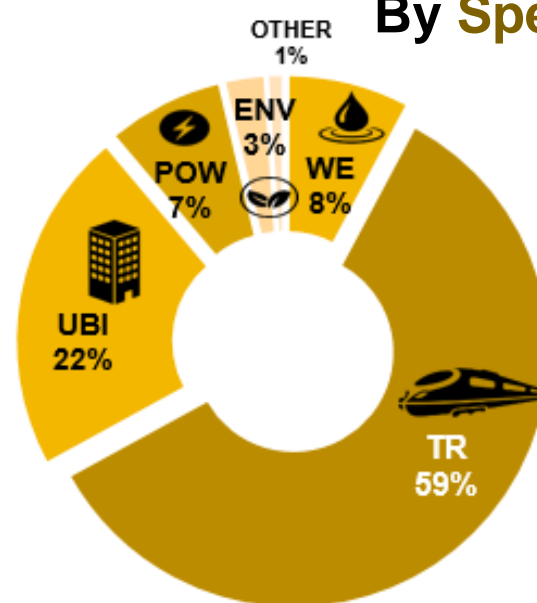
Backlog Movement



By Sectors



By Specializations





1H2020

TEAMG delivered

Dividend yield approx. 5%

FY2019

Annual dividend yield

approx. 6%

1H20

DPS : **0.11 THB/Share**
 Announcement date : **11/08/20**
 Closing price : **2.32 THB/Share**

2H19

DPS : **0.060 THB/Share**
 Announcement date : **07/04/20**
 Closing price : **1.85 THB/Share**
 Dividend Yield : **3.24%**

Number of Outstanding Shares

680,000,000

Shares

Market Capitalization (30/06/20)

1,373,600,000

THB

Dividend Policy

40% of Net Profit

1H19

DPS : **0.050 THB/Share**
 Announcement date : **07/08/19**
 Closing price : **2.00 THB/Share**
 Dividend Yield : **2.50%**



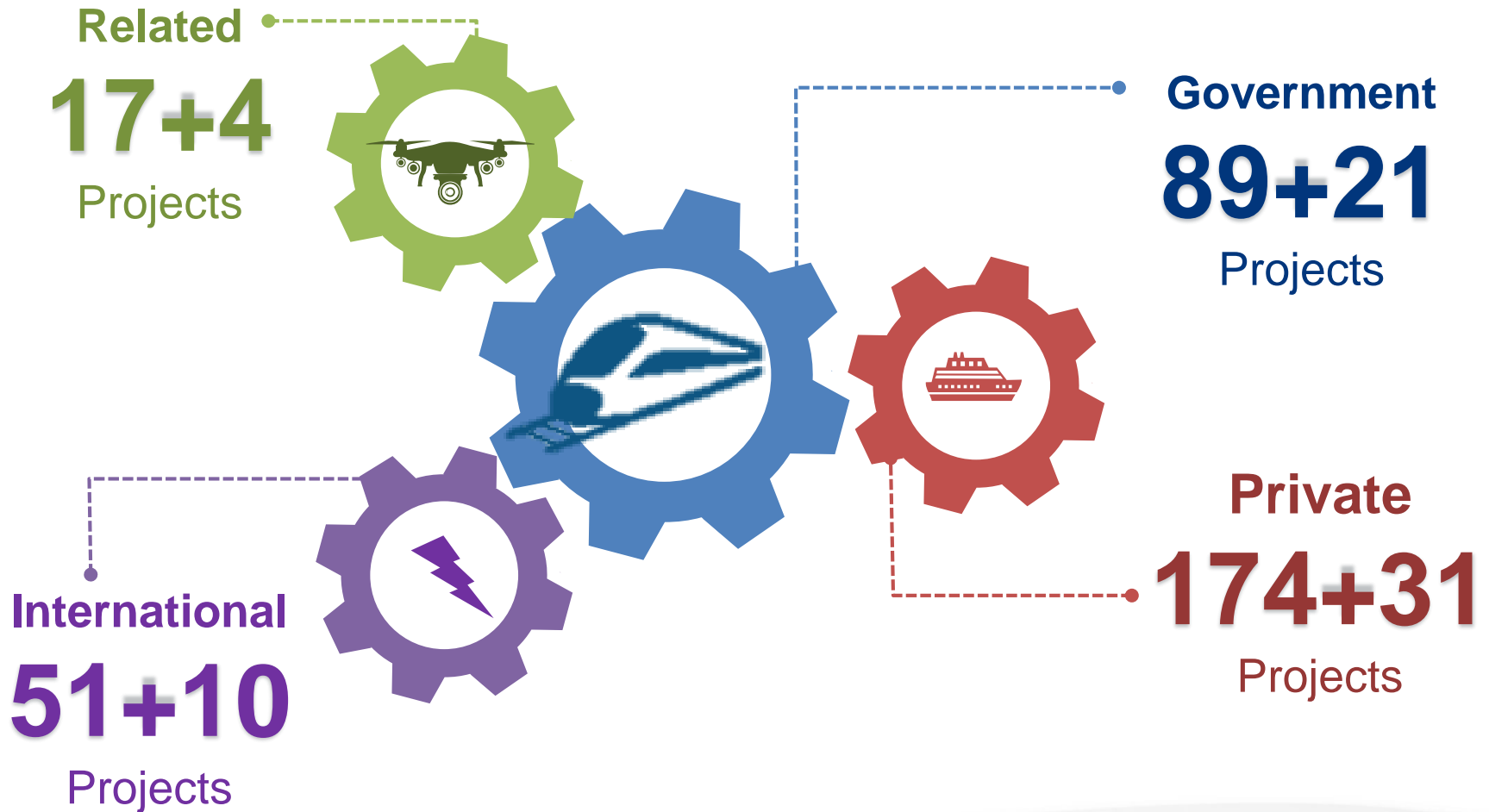
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2020 On-Going and Potential

Total 331+66 Projects



Opportunities for Consultancy Contract of Mega Projects 2020

Railway and Highway Projects



EEC Development Projects



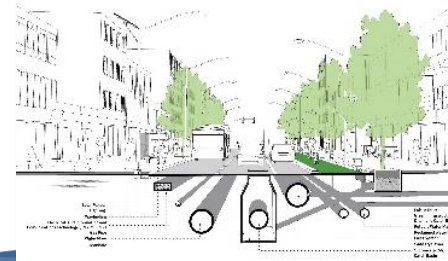
Power and Energy Projects



Infrastructure and Utilities



Related Businesses e.g. Water Recycling, District Cooling, Energy and Water Supply



Business Structure

➤ Government

- Railways
- Road & Highway
- Port
- Airport
- Water Treatment Plant
- Water Transmission System
- Area Development
- Flood Protection System

➤ Related Businesses

- Transportation
- Renewable Energy
- Water Supply
- Waste Water Treatment Plant
- Building & Infrastructure
- Smart City
- Digital, AI & IOT

➤ Private

- Buildings
- Industrial Estate
- Factory & DC
- Infrastructure
- Environment
- Water Supply
- Waste Water Treatment Plant

➤ International

- Hydropower
- Renewable Energy
- Infrastructure
- Buildings
- Water Supply
- Waste Water Treatment Plant
- Industrial Estate

➤ Related Services

- BIM
- UAV
- Instrumentation



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THANK YOU

End of Presentation