



TEAM Consulting Engineering and Management PCL.

Q2/2021 Opportunity Day

27 September 2021



*“A Regional Solution
Provider and Innovative
Business Developer”*

01 About TEAMG

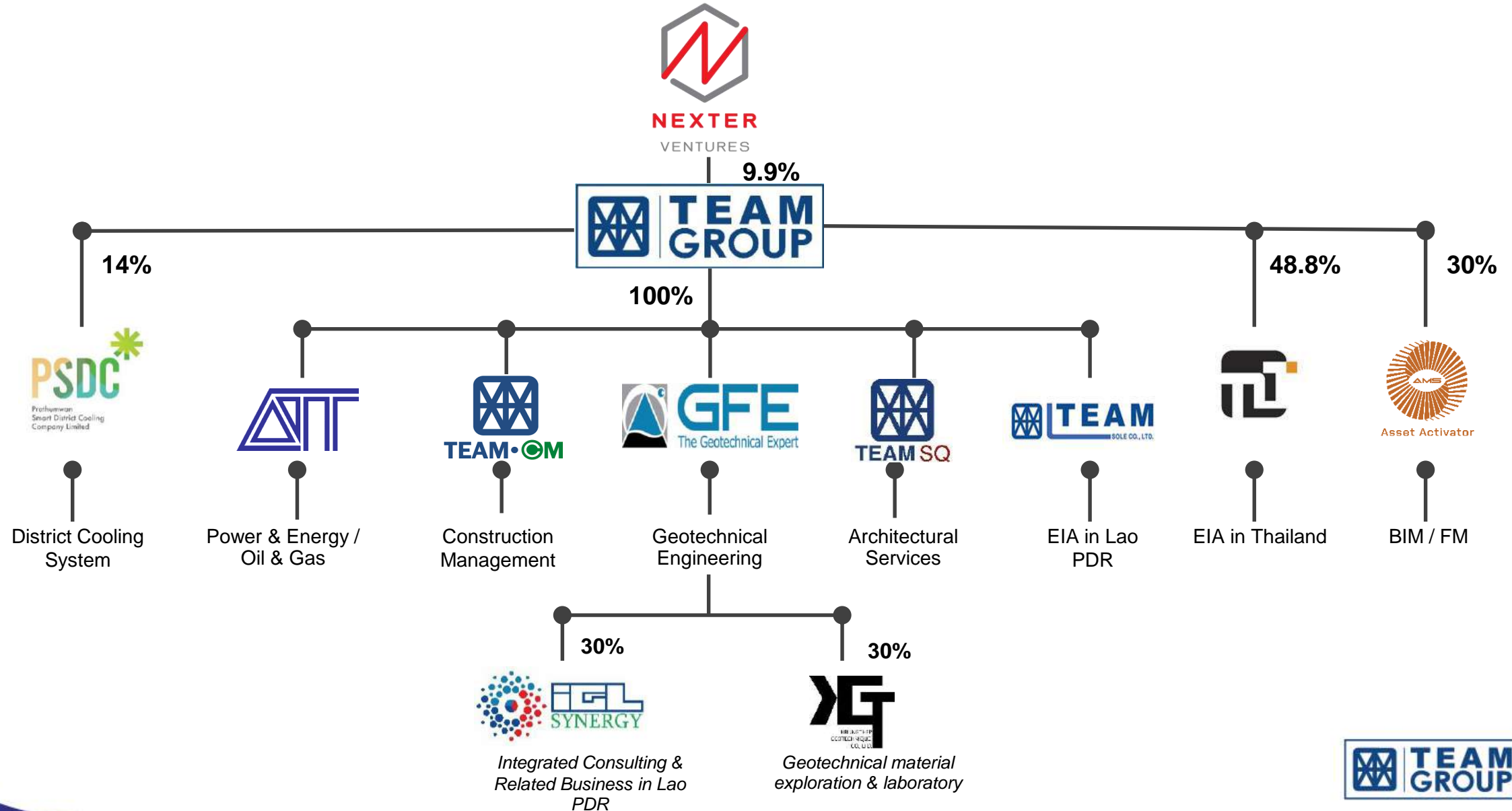
02 2021 Project update

03 Financial results Q2/2021

04 Outlook for H2/2021

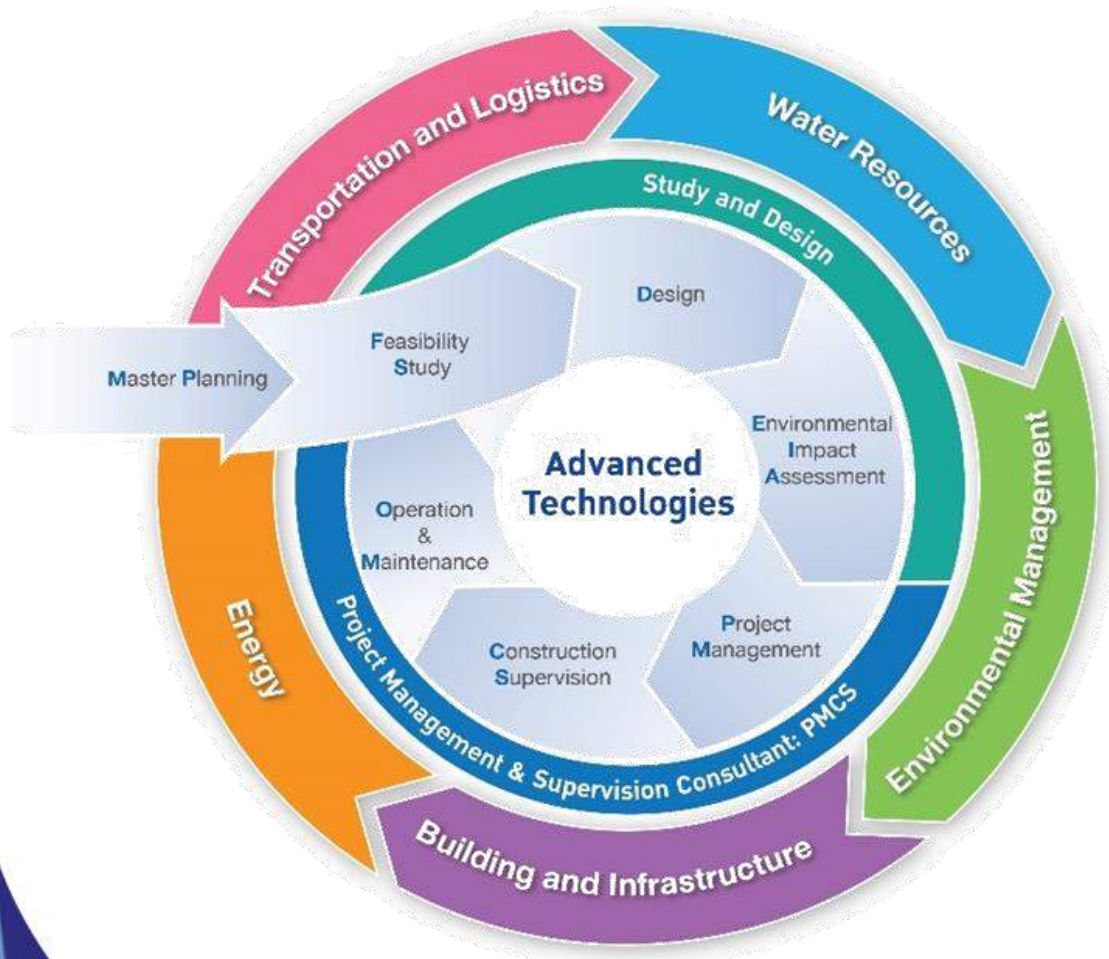
The leading integrated consulting firm in Thailand and region

Top of Integrated Engineering Consulting firms in Thailand with comprehensive consultancy services



Our expertise covers 5 areas of consulting service

Transportation, Water resources, Building and Infrastructure are our flagships



1

Transportation and Logistics

From master planning to design, study, and construction supervision and management.



2

Water Resources

Delivering services in all dimensions of water resources development.



3

Environment

Initial environmental examination to environmental impact assessment, social and health impact assessment.



4

Building and Infrastructure

One-stop service for project management and construction supervision, to operation and maintenance.



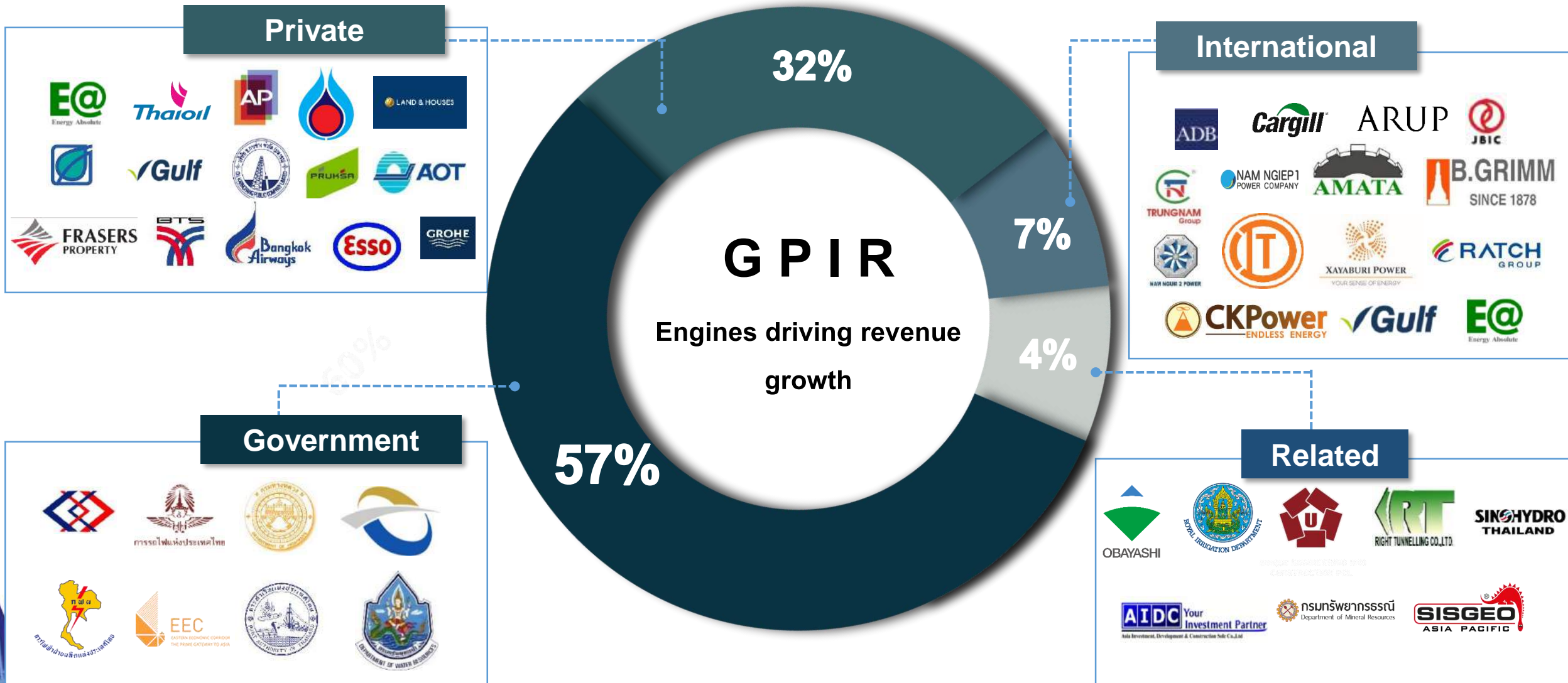
5

Energy

Providing services for a full range of energy innovations.



Diversify customer portfolios into 4 major sectors



Vision 2021-2025

*“A Regional Solution Provider and
Innovative Business Developer”*



Collaboration between SCG and TEAMG

Synergy ต่อยอดจากองค์ความรู้ของทั้ง 2 ฝ่าย
ร่วมมือที่จะให้เกิดนวัตกรรมโซลูชัน รวมไปถึงการ
ใช้เทคโนโลยีการก่อสร้างที่เป็นมิตรต่อสิ่งแวดล้อม
ซึ่งจะทำให้เกิดประโยชน์กับทั้ง SCG และ TEAMG
และอุตสาหกรรมก่อสร้างของประเทศไทย





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03 Financial results Q2/2021

04 Outlook for H2/2021

2021 Achievements

Government

29

Projects

Private

60

Projects

International

13

Projects

Related

7

Projects

Total 109 Projects

Non-Consulting Business Projects



The Concession Contract for District Cooling Project for the Property Management of Chulalongkorn University
Concession Period: 20 Years



Water Recycling for Property Management of Chulalongkorn University
Concession Period: 10 Years
Capacity 240 m³/day

Non-Consulting Business Projects



The Water Treatment and Water Supply System for Sawanpracharak Hospital (New Branch)

Concession Period: 25 Years

Capacity 2,400 m³/day

Non-Consulting Business Projects (Solar Rooftop)



The Solar Power Purchase Agreement (Solar Rooftop) with Siam Quality Steel Company Limited

Contract Period: 10 Years
Capacity: 0.6 MW



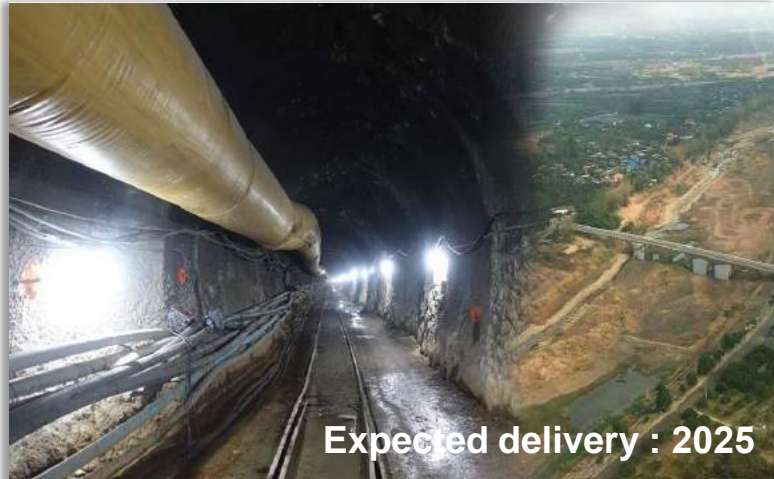
The Solar Power Purchase Agreement (Solar Rooftop) with Linh Gas Cylinder Company Limited

Contract Period: 10 Years
Capacity: 1.0 MW

Backlog Highlight Projects Granted in 2021



U-Tapao Airport and Eastern Aviation City, the first phase; EECO Project Management



Water Transmission tunnel and related work (Contract SV- 903); MWA Construction Supervision



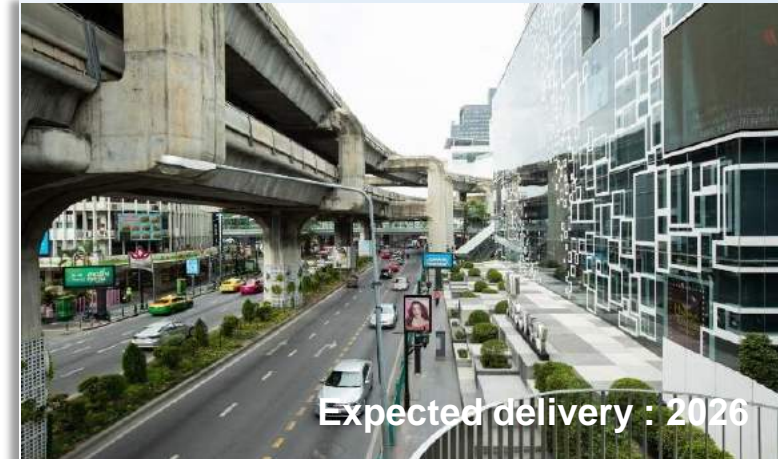
Environmental Monitoring during Construction Period for Laem Chabang Port Phase 3; Port Authority of Thailand



Water Chart of Ping Wang Yom Nan River Basin; Office of the National Water Resources



Transport infrastructure development project to develop the Southern Economic Corridors to connect between the Gulf of Thailand and the Andaman Sea; OTP



Detailed Design for the Underground Substation of the Extension Project along the MRT, Pink and Yellow Line; MEA

Backlog Highlight Projects Granted before 2021



Expected delivery : 2028

High-speed Rail Linking 3 Airports;EECO
Project Management and Construction
Supervision



Expected delivery : 2021

Survey and Design, Preliminary Study On
The Intercity Motorway; Department of
Highways



Relocation of Sha Tin Sewage
Treatment Works to Caverns

Expected delivery : 2021

Relocation of Shatin Sewage Treatment
Work - Main Cavern Construction : Golder
Associates (HK) Limited/ Tender Design



Expected delivery : 2021

In-House Engineering for Civil and
Geotechnical Work Design for Luang
Prabang HPP : CK (LAO)



Expected delivery : 2025

Condo PATTAYA WORLDMARK : MQDC
Project Management and Construction
Management



Expected delivery : 2022

Dam Instrumentation of Reservoirs;
Royal Irrigation Department

Backlog Highlight Projects Granted before 2021



Expected delivery : 2023

MRT Pink Line, Khae Rai - Min Buri; MRTA
Project Management and Construction Supervision



Expected delivery : 2023

SRT Double-track Rail Lines, Lop Buri - Pak Nam Pho; SRT
Project Management and Construction Supervision



Expected delivery : 2024

The 2nd Runway U-Tapao International Airport; Royal Thai Navy
Project Management



Expected delivery : 2022

Aspire Erawan A; AP
Project Management and Construction Supervision



Expected delivery : 2021

Xayaburi HPP, Lao PDR; CK
Instrumentation Works



Expected delivery : 2021

Lubricants Distribution Center Project; PTTOR
Detailed Design and Construction Supervision



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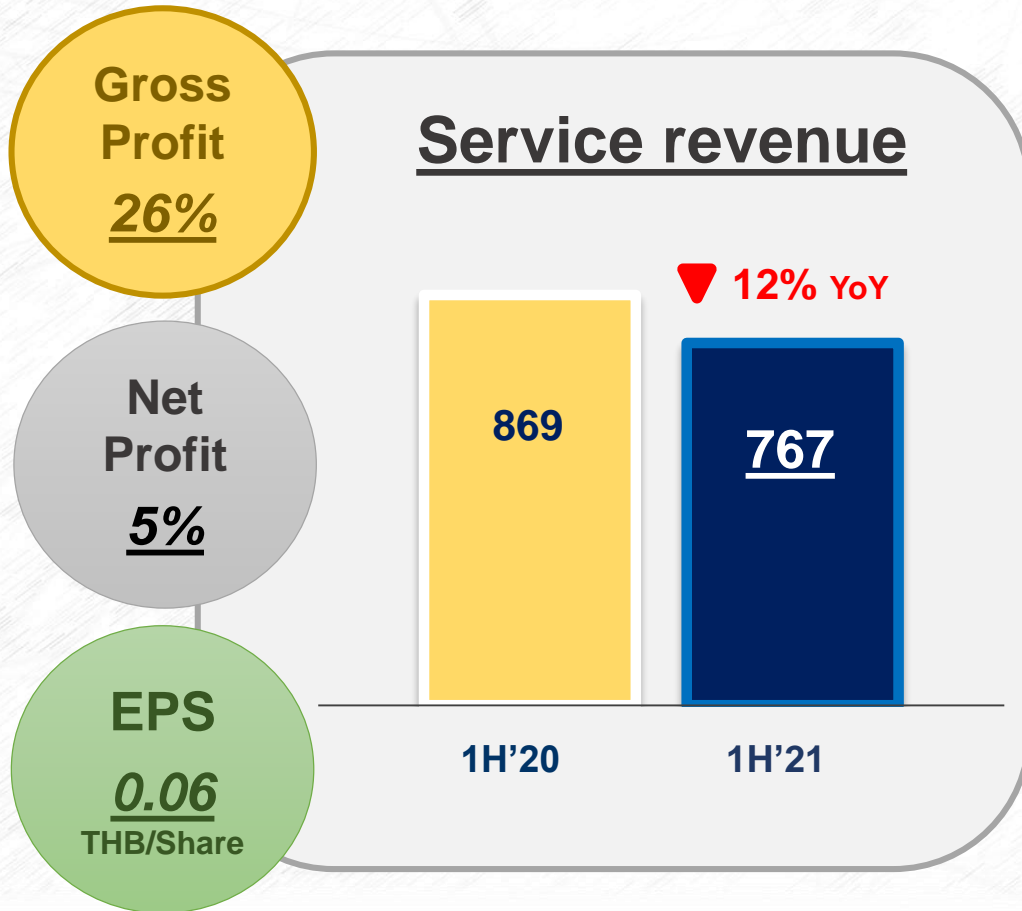
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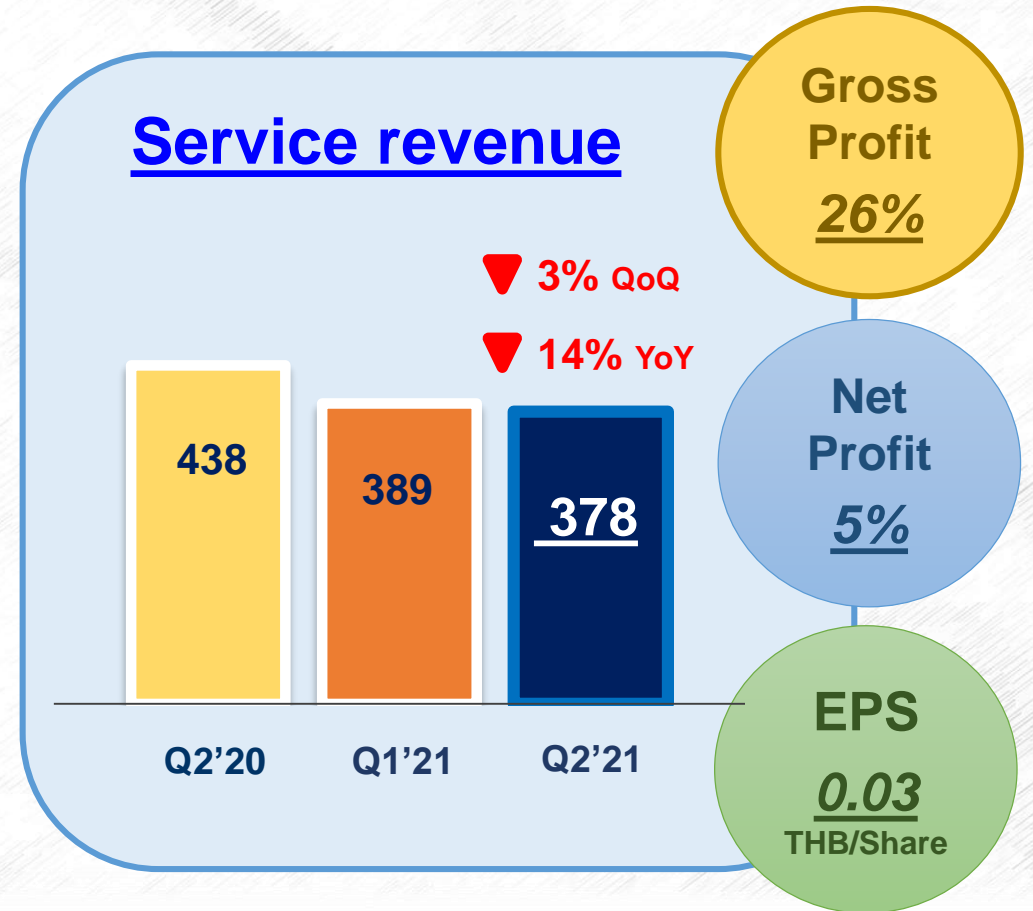
04 Outlook for H2/2021

Q2/2021 Performance Highlights

1H/2021 Financial Performance



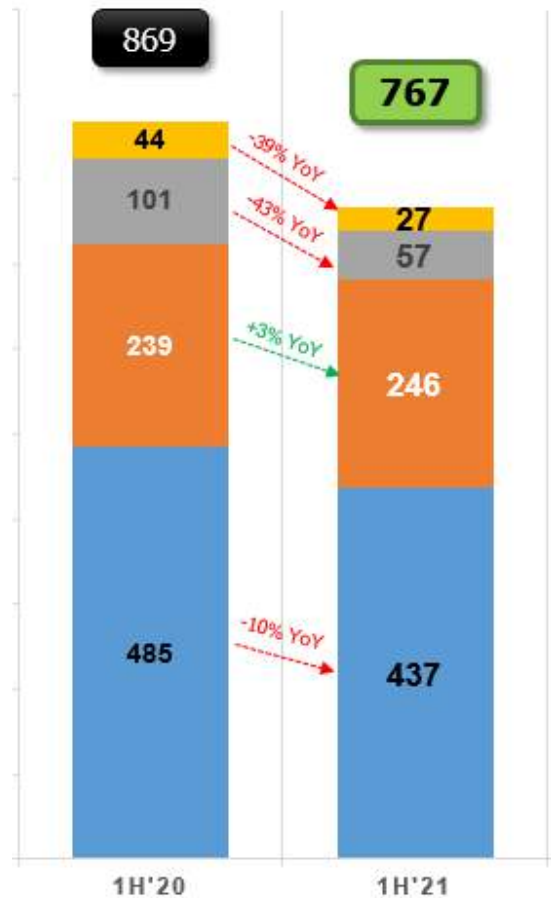
Q2/2021 Financial Performance



Q2/2021 Revenue Breakdown

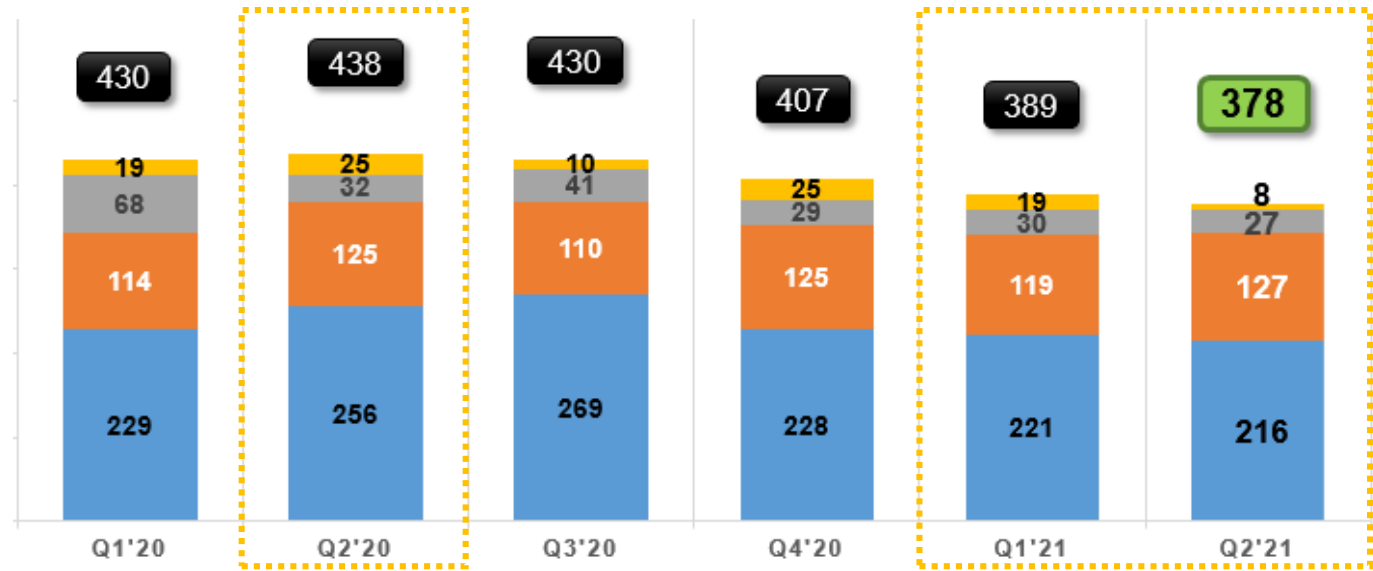
Unit: Million Baht

1H/2021 Revenue posted 767 MB, decline -12% Y-o-Y, mainly due to G and I sectors



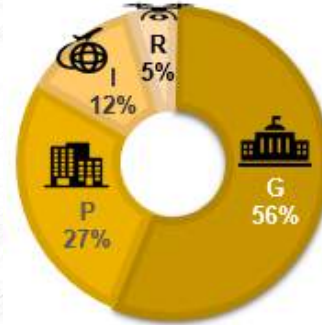
■ Government sector [G] ■ Private sector [P]
 ■ International sector [I] ■ Related business sector [R]

	Q2'21	Q2'20	Y-o-Y	Q1'21	Q-o-Q
Government sector	216	256	▼ -15%	221	▼ -2%
Private sector	127	125	▲ 1%	119	▲ 7%
International sector	27	32	▼ -17%	30	▼ -11%
Related business sector	8	25	▼ -68%	19	▼ -58%
Total	378	438	▼ -14%	389	▼ -3%

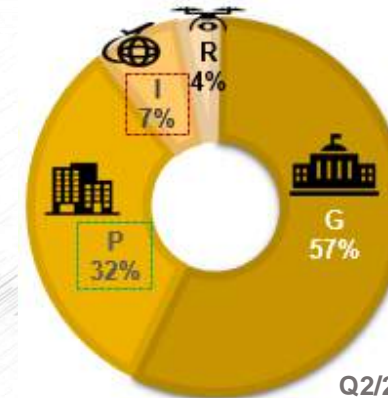


Q2/2021 Revenue Contribution

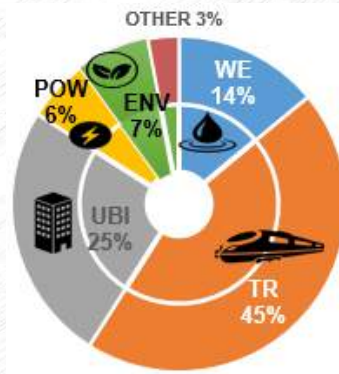
By Sectors



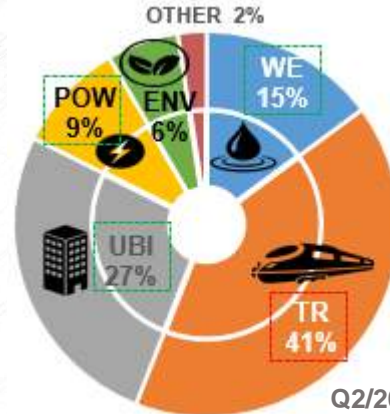
Q2/2020



Q2/2021



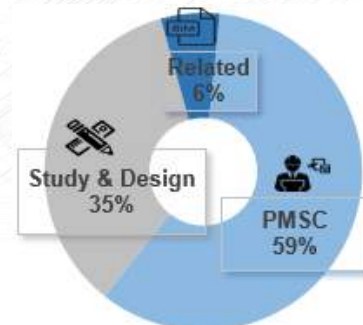
Q2/2020



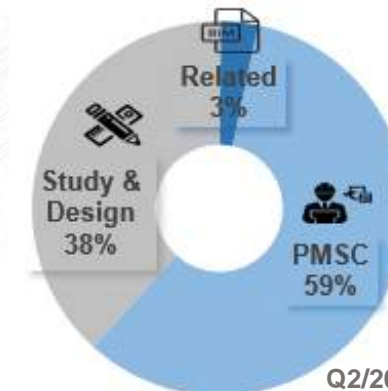
Q2/2021

By Specializations

By Services



Q2/2020

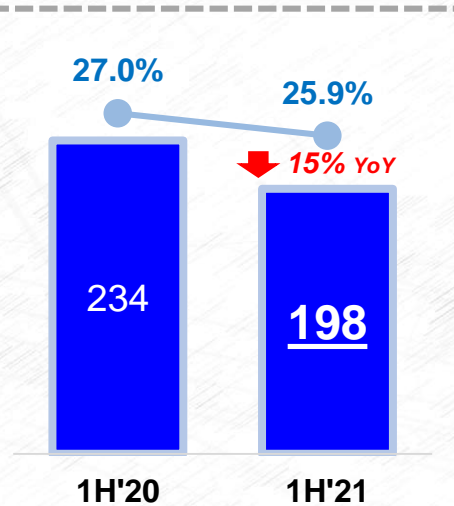


Q2/2021

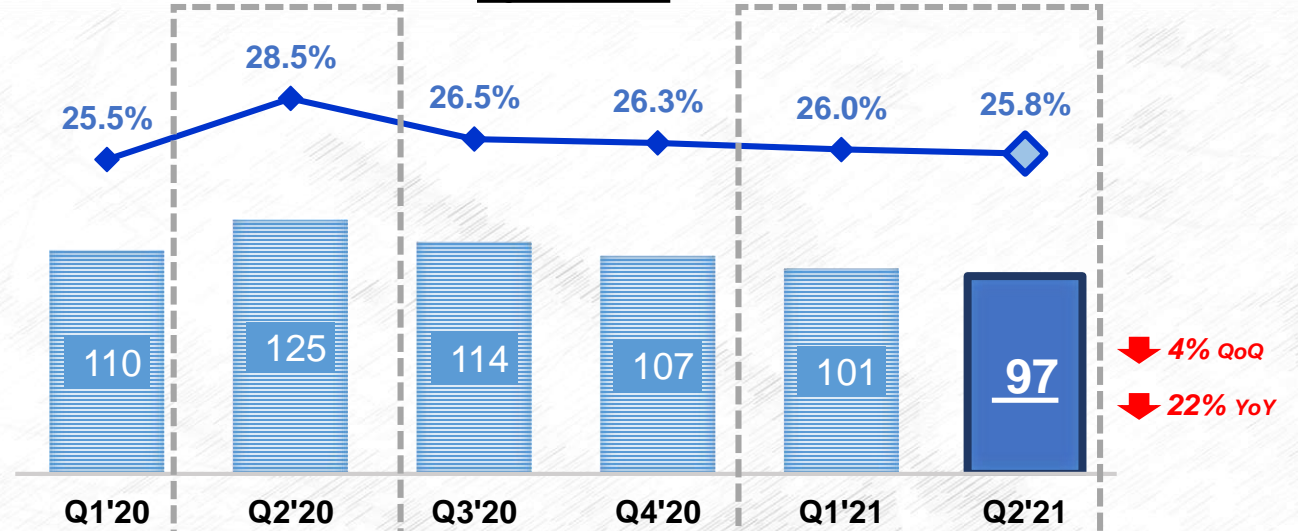
Q2/2021 Gross Profit & Net Profit

Gross Profit

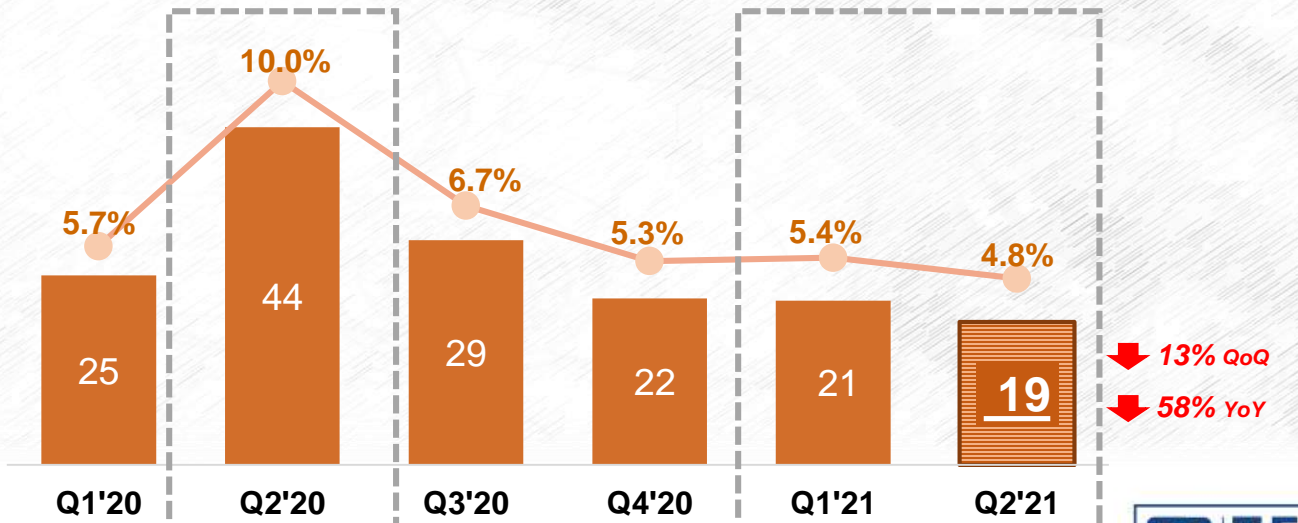
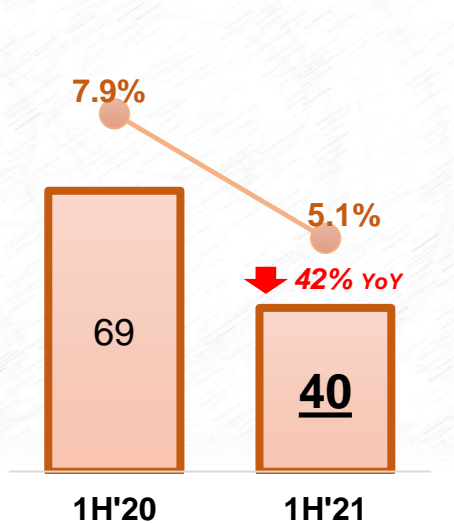
Accumulated



By Quarter

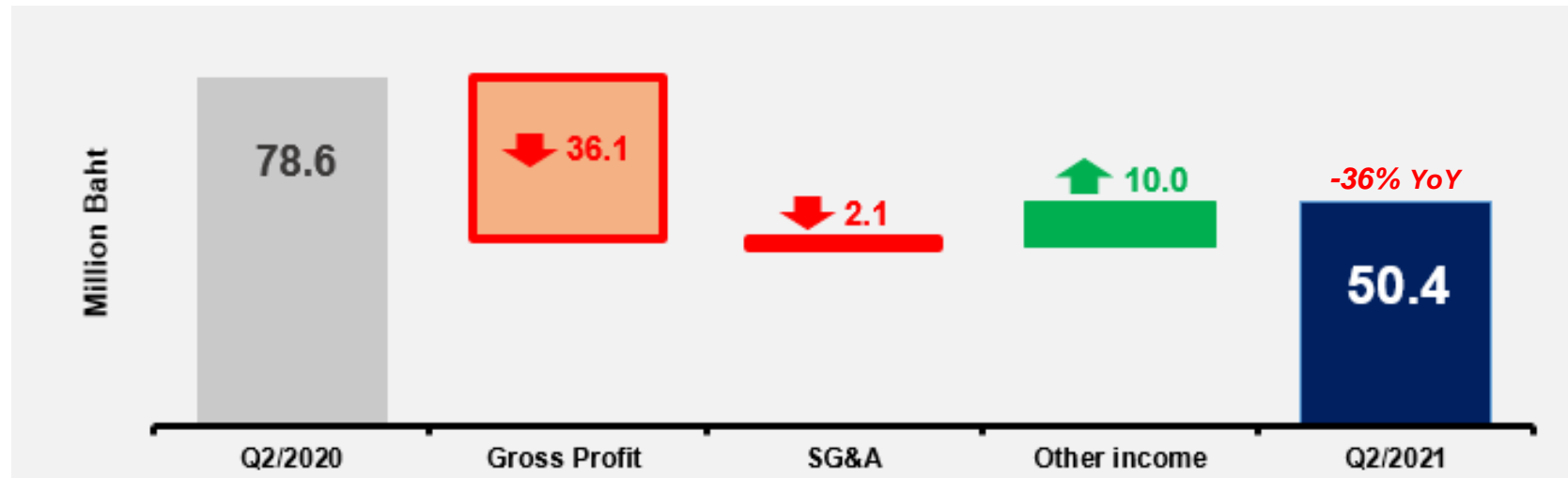


Net Profit

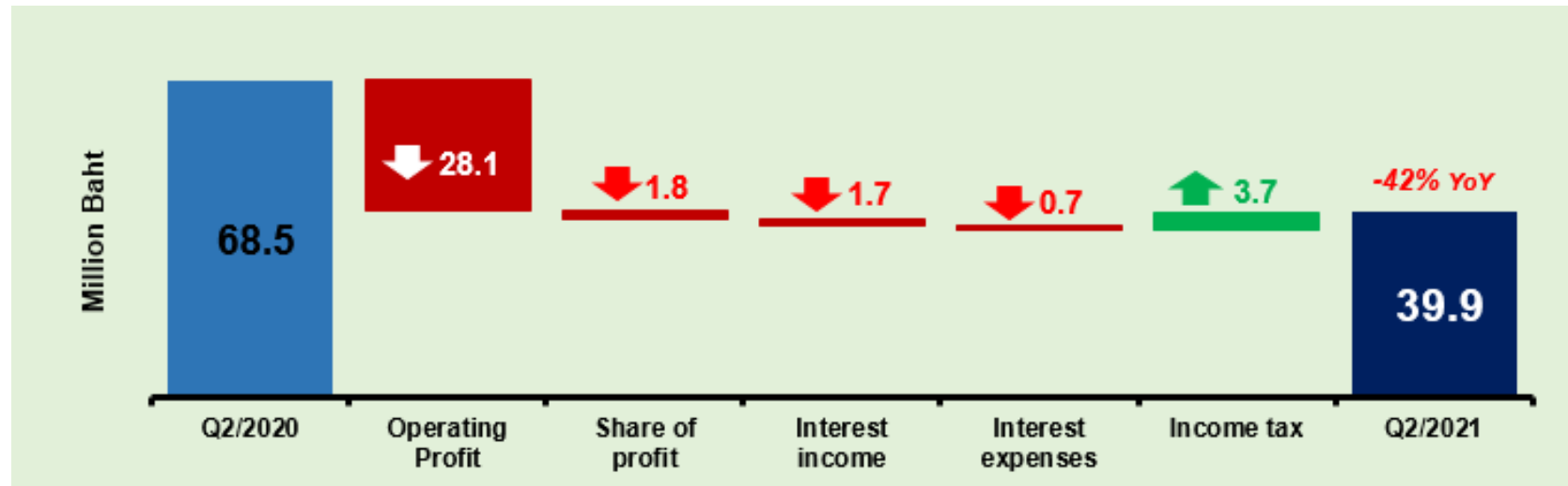


Q2/2021 Operating Profit and Net Profit

Operating Profit

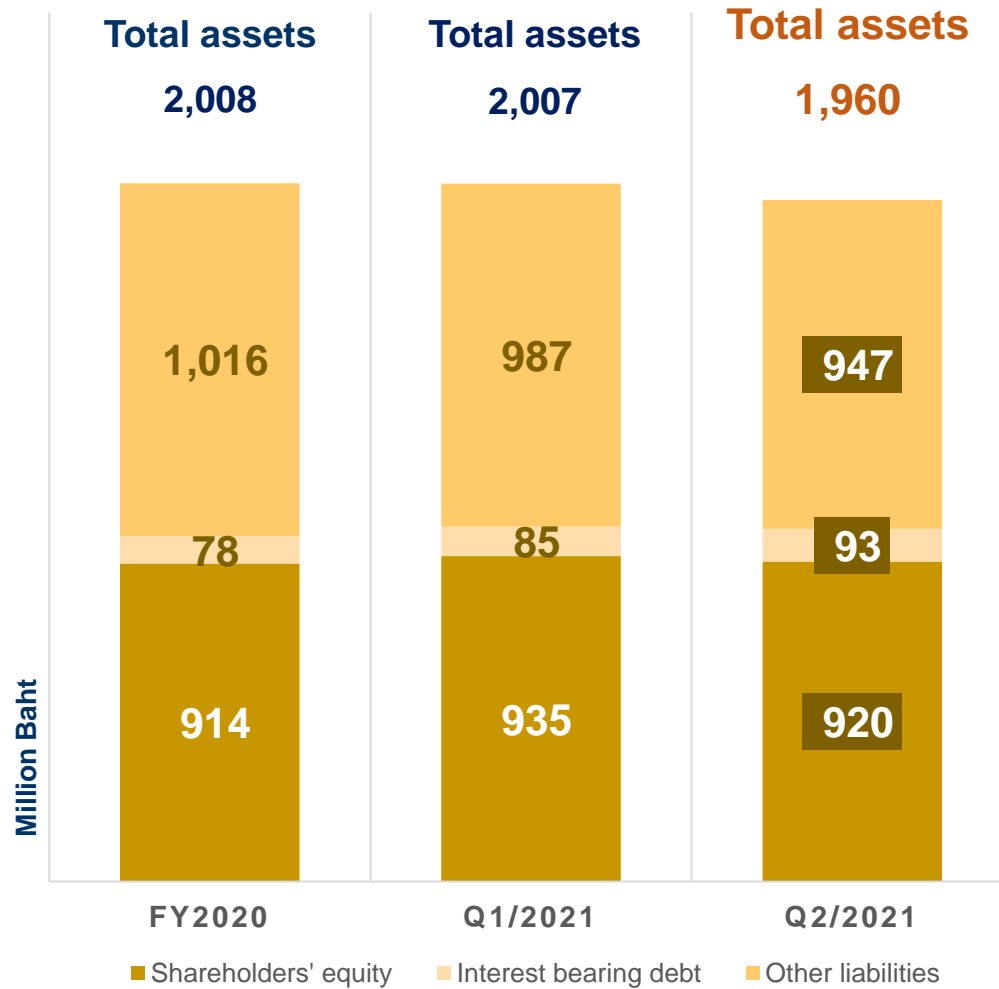


Net Profit

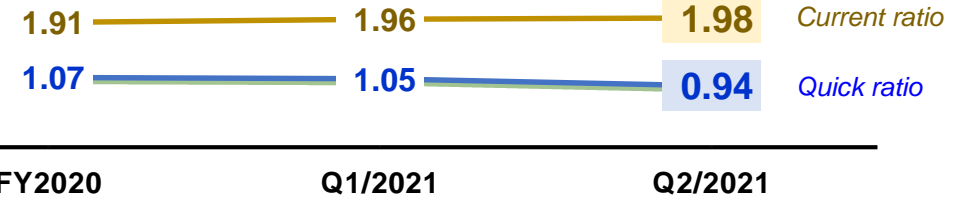


Q2/2021 Financial Position and Financial Ratio

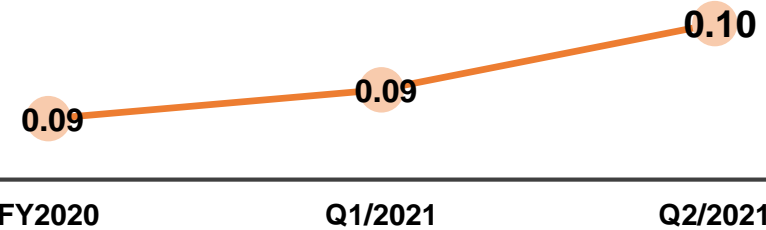
FINANCIAL POSITION



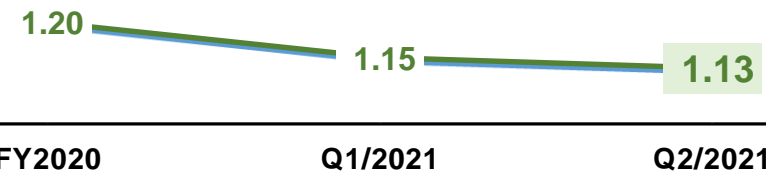
QUICK RATIO AND CURRENT RATIO



GEARING RATIO

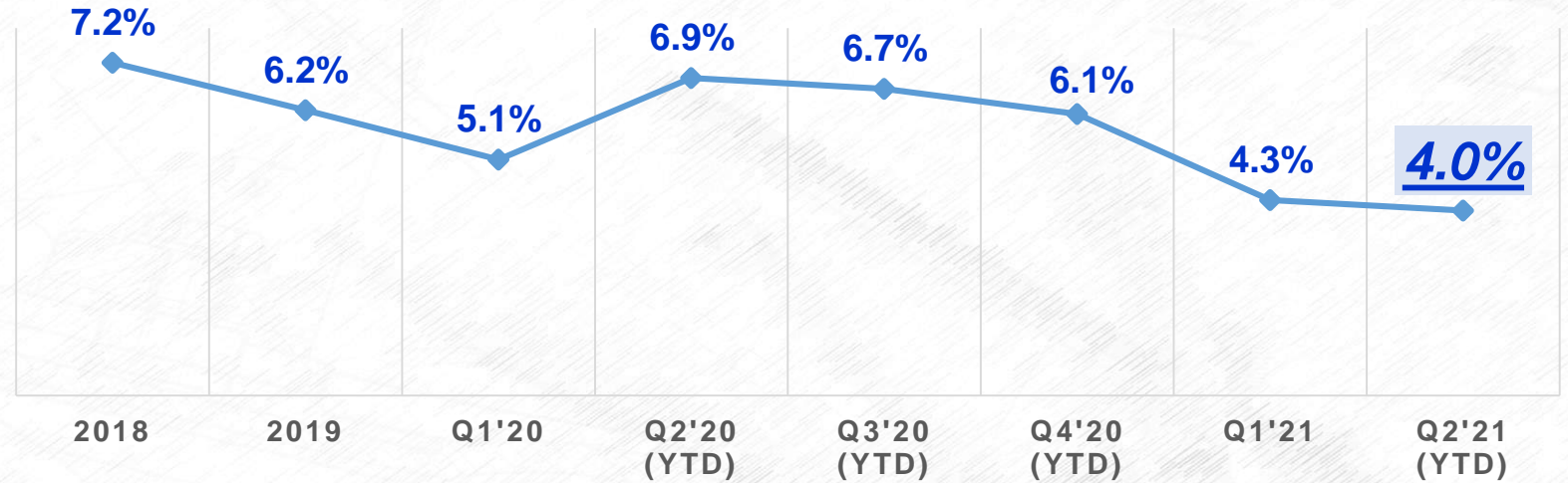


D/E RATIO

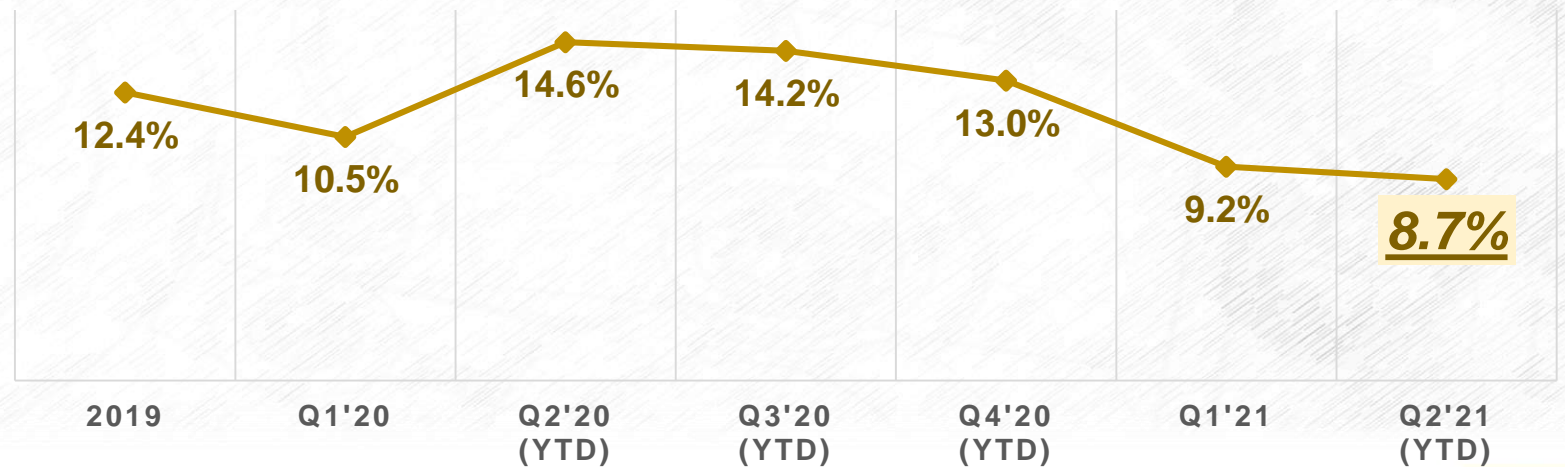


Q2/2021 Financial Ratio

Return on Asset (ROA)

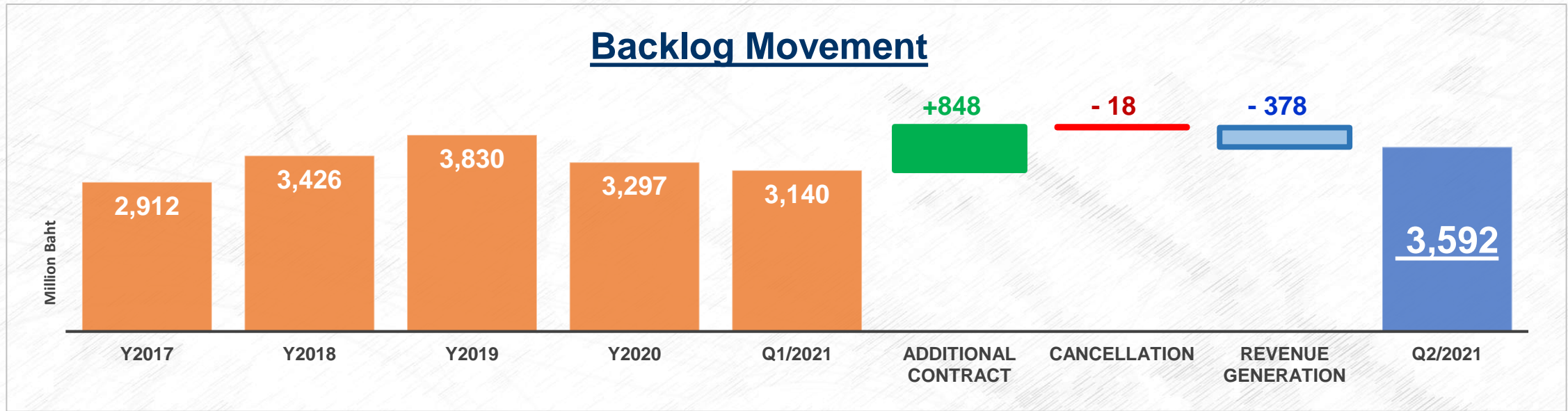


Return on Equity (ROE)

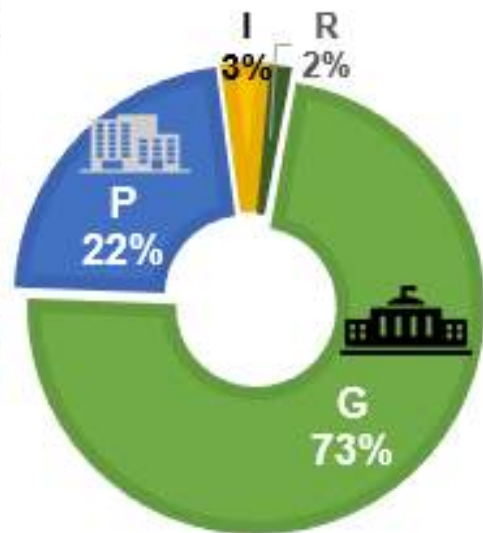


Q2/2021 Backlog : Consulting services

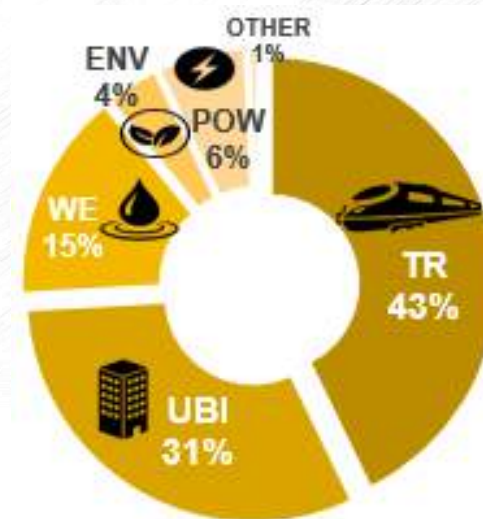
Backlog Movement



By Sectors



By Specializations



Q2/2021 Backlog : Non-Consulting services



Water Recycling Project

Property Management of
Chulalongkorn University

Backlog :
Baht 3.82 million



District Cooling Project

Property Management of
Chulalongkorn University

Backlog :
Baht 590.80 million



Solar Rooftop Project

Siam Quality Steel Co., Ltd./
Linh Gas Cylinder Co., Ltd.

Backlog :
Baht 59.56 million



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03 Financial results Q2/2021

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2021 On-Going and Potential Projects

Government
101+21
Projects

Private
184+26
Projects

International
46+13
Projects

Related
25+10
Projects

Total 356+70 Projects

Project Opportunities in 2021



Flood Drainage System for BMA



Track Doubling Projects for SRT



Water and Irrigation System Development for RID, ONWR



Eastern Economic Corridor for EEC



Urban Mass Rapid Transit for MRTA



Water Supply Improvement Project for MWA



Hydropower Development Projects

Opportunities for Consultancy Contract of Mega Projects 2021



Railway and Highway Projects



EEC Development Projects



Power and Energy Projects



Infrastructure and Utilities



Water Resource Projects

Business Structure

› Government

- Railways
- Road & Highway
- Port
- Airport
- Water Treatment Plant
- Water Transmission System
- Area Development
- Flood Protection System

› Private

- Buildings
- Industrial Estate
- Factory & DC
- Infrastructure
- Environment
- Water Supply
- Waste Water Treatment Plant

› International

- Hydropower
- Renewable Energy
- Infrastructure
- Buildings
- Water Supply
- Waste Water Treatment Plant
- Industrial Estate

› Special Projects

- Transportation
- Renewable Energy
- Water Supply
- Waste Water Treatment Plant
- Building & Infrastructure
- Smart City
- Digital, AI & IOT

› Related Services

- BIM
- UAV
- Instrumentation



Dr. Aphichat Sramoon

Chief Executive Officer

Email : aphichat_s@team.co.th



Mrs. Penpilai Phonchaipanich

Chief Financial Officer

Email : penpilai_p@team.co.th



Miss Nuanprae Patramai

Investor Relations

Email : nuanprae_p@team.co.th

Tel: 0802719521



End of Presentation

