



TEAM Consulting Engineering and Management PCL.

FY 2021 Opportunity Day

15 March 2022



01 About TEAMG

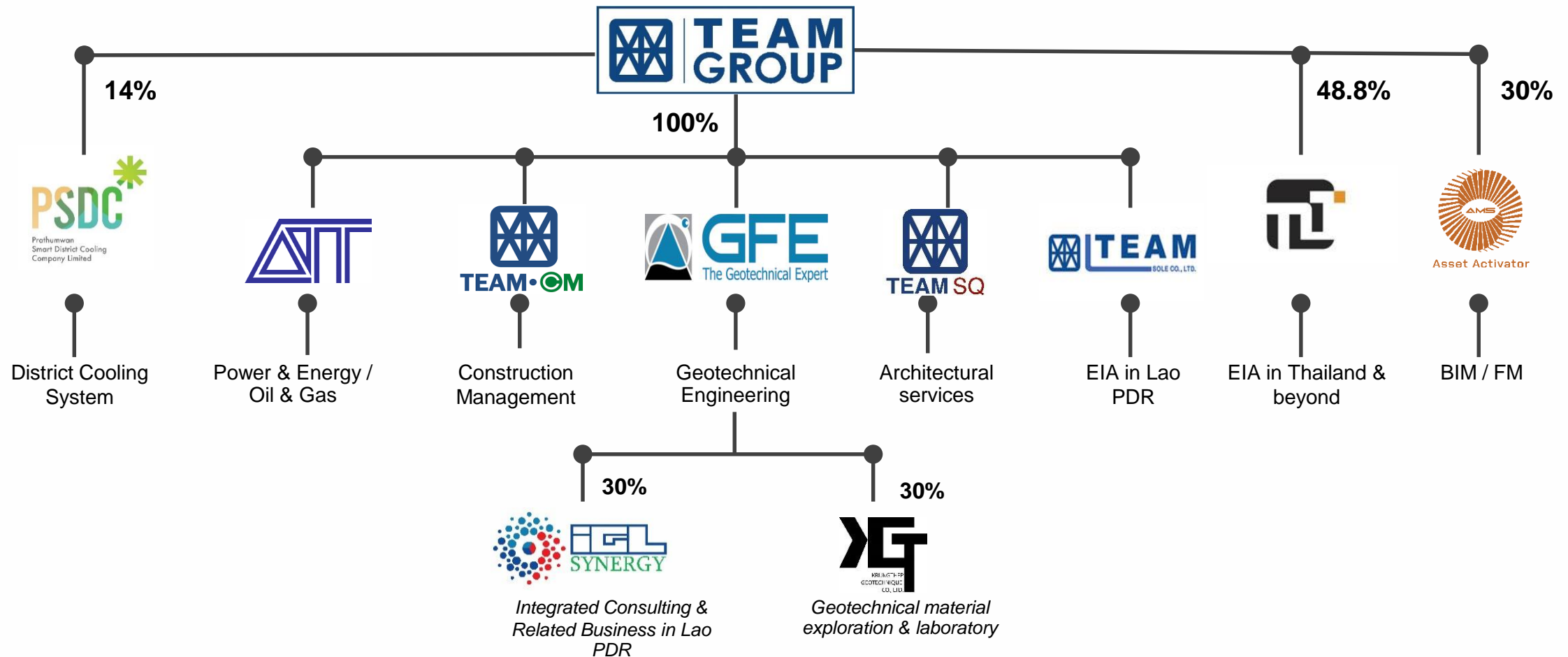
02 2021 Project update

03 Financial results

04 Outlook for 2022

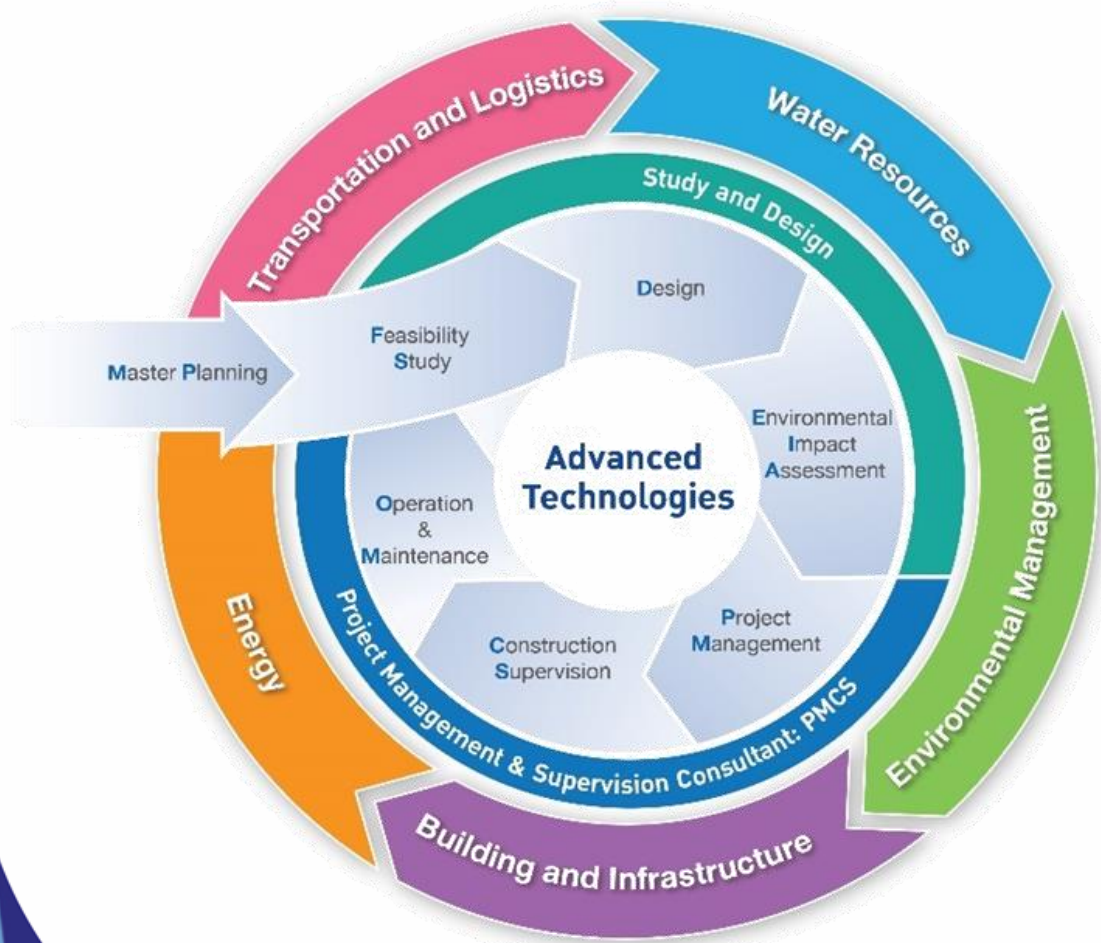
The leading integrated consulting firm in Thailand and region

Top of Integrated Engineering Consulting firms in Thailand with comprehensive consultancy services



Our expertise covers 5 areas of consulting services

Transportation, Water resource and Building are our flagship



1

Transportation and Logistics

From master planning to design, study, and construction supervision and management.



2

Water Resources

Delivering services in all dimensions of water resources development.



3

Environment

Initial environmental examination to environmental impact assessment, social and health impact assessment.



4

Building and Infrastructure

One-stop service for project management and construction supervision, to operation and maintenance.



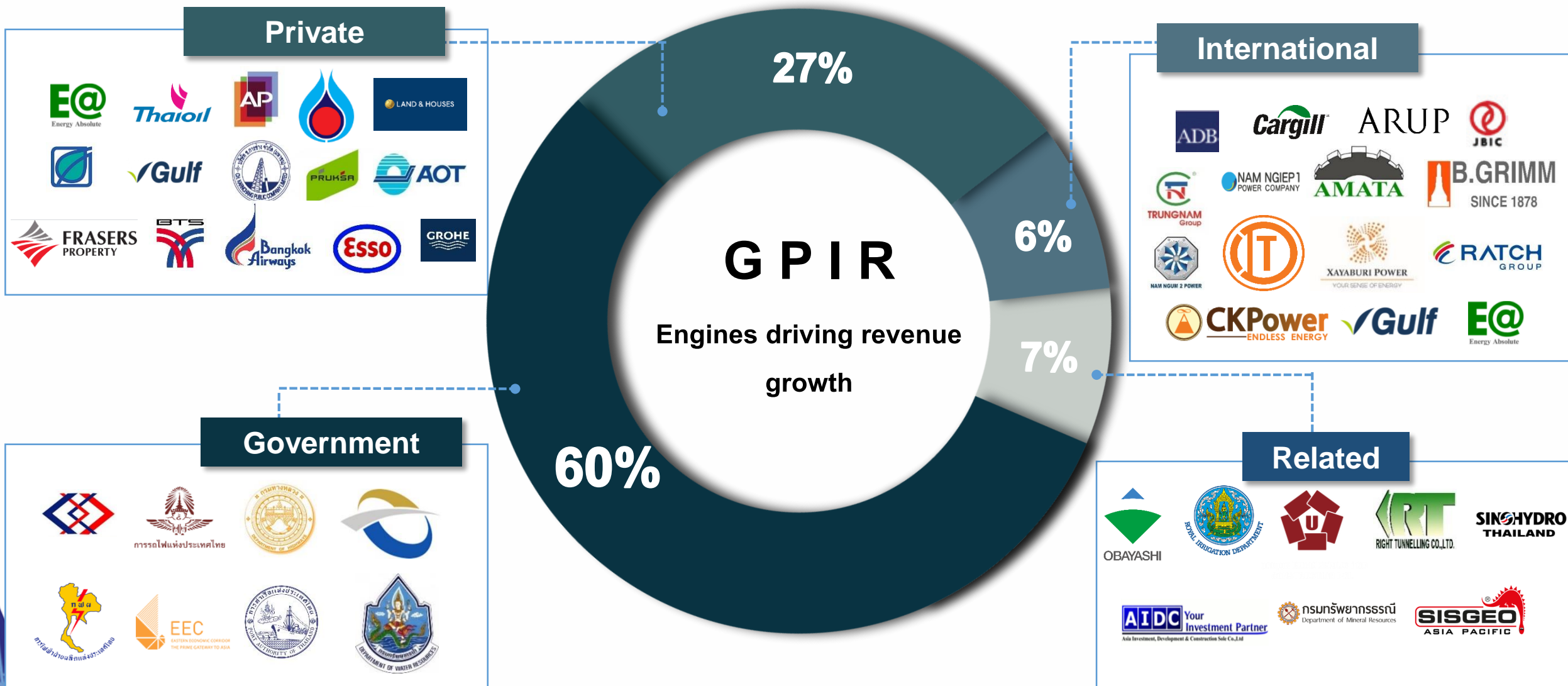
5

Energy

Providing services for a full range of energy innovations.



Diversify customer portfolios into 4 major sectors



Vision 2021-2025



*“A Regional Solution Provider and
Innovative Business Developer”*

Environment, Social, Governance Practices: ESG

Environment

- Energy Management (Use of Renewable Energy and Energy Efficiency Improvement)
- Water and Wastewater Management (Water Use Efficiency)
- Ecological Impacts (Less Environmental Impact / Less Green House Gas Emission)

Social

- Customer Welfare (Customer Benefits)
- Employee Engagement, Diversity and Inclusion
- Employee Health and Safety

Governance

- Business Ethics
- Competitive Behavior
- Transparency / Accountability

ESG Projects: Water Sustainability



โครงการศึกษาเพื่อจัดทำแผนหลักการบริหารจัดการทรัพยากรน้ำ กลุ่มลุ่มน้ำเจ้าพระยาใหญ่ของสำนักงานทรัพยากรน้ำแห่งชาติ



โครงการศึกษาความเหมาะสม สสำรวจ ออกแบบ พรุควนเคร็ง จังหวัดนครศรีธรรมราช และจังหวัดพัทลุงของกรมทรัพยากรน้ำ

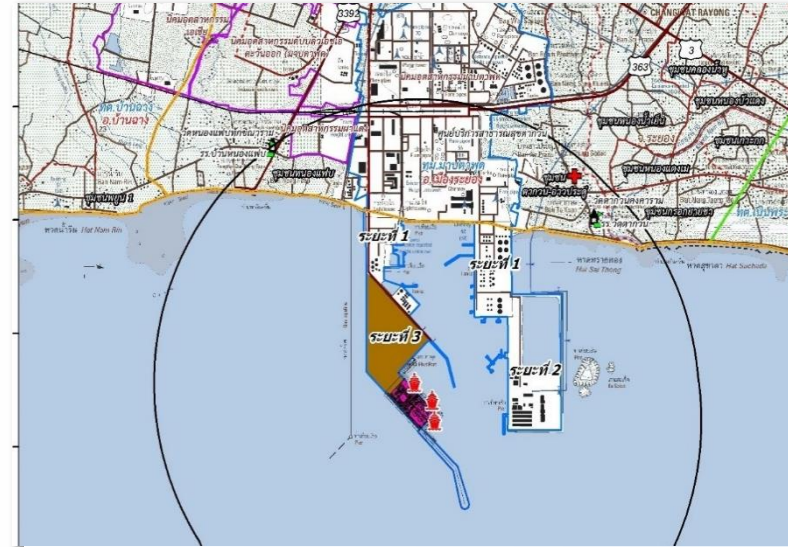


โครงการจัดทำฝังน้ำ ลุ่มน้ำปิง วัง ยม น่าน และโครงการจัดทำฝังน้ำลุ่มน้ำสะแกกรัง ป่าสักเจ้าพระยา ท่าจีน

ESG Projects: Environmental Impact Assessment



สัญญาจ้างเหมาตรวจสอบผลกระทบสิ่งแวดล้อม
ระหว่างการก่อสร้างโครงการพัฒนาท่าเรือ
แหลมฉบังระยะที่ 3



EHIA โครงการทำเทียบเรือขนถ่ายก๊าซธรรมชาติ และ
โครงการสถานีเก็บรักษาและแปรสภาพก๊าซธรรมชาติ
ในพัฒนาท่าเรืออุตสาหกรรมมาบตาพุด ระยะที่ 3

ESG Projects: Renewable Energy

Energy Efficiency & Usage of Renewable Energy

- Installation of the Solar Rooftop with 90.09 kWp capacity on the roof of one of our office building since 2019.
- In 2021, TEAM GROUP used electricity generated by solar rooftop system, which resulted in reduction of GHG emissions by 49 tons.
- Installation of the Smart Chiller System in 2021 to improve energy efficiency
- The Solar Rooftop and the Smart Chiller System has continuously reduced TEAM GROUP's electricity consumption which in turn reduce the GHG emission.



Electricity consumption	2019	2020	2021
kWh	1,735,000	1,598,000	1,382,000
tCO ₂ e	867.33	798.84	690.86

ESG Projects: Social Responsibility

under TEAM Group and TEAM Group Foundation



Awarding scholarships:

For the last 14 consecutive years, TEAM Group has granted 360 scholarships to students at nine schools. Four are located in Nakhon Nayok and five in Nakhon Sawan.



Presenting scholarships to children of TEAM GROUP's employees to boost Thai youth's educational opportunities as well as employee morale

ESG Projects: Social Responsibility

under TEAM Group and TEAM Group Foundation



Garbage collection on Bangsaen Beach



Donating medical supplies and food to hospitals and underprivileged people during COVID - 19



Setting Up Happiness Sharing Cabinets



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2021 Achievements

Government

38

Projects

Private

74

Projects

International

17

Projects

Related

26

Projects

Total 155 Projects

Non-Consulting Business Projects



The Concession Contract for District Cooling Project for the Property Management of Chulalongkorn University
Contract Period: 20 Years



Water Recycling for Property Management of Chulalongkorn University
Contract Period: 10 Years
Capacity 240 m³/day

Non-Consulting Business Projects



The Water Treatment and Water Supply System for Sawanpracharak Hospital (New Branch)

Concession Period: 25 Years

Capacity 2,400 m³/day

Non-Consulting Business Projects (Solar Rooftop)



The Solar Power Purchase Agreement (Solar Rooftop) with Siam Quality Steel Company Limited

Contract Period: 10 Years
Capacity: 0.6 MW



The Solar Power Purchase Agreement (Solar Rooftop) with Linh Gas Cylinder Company Limited

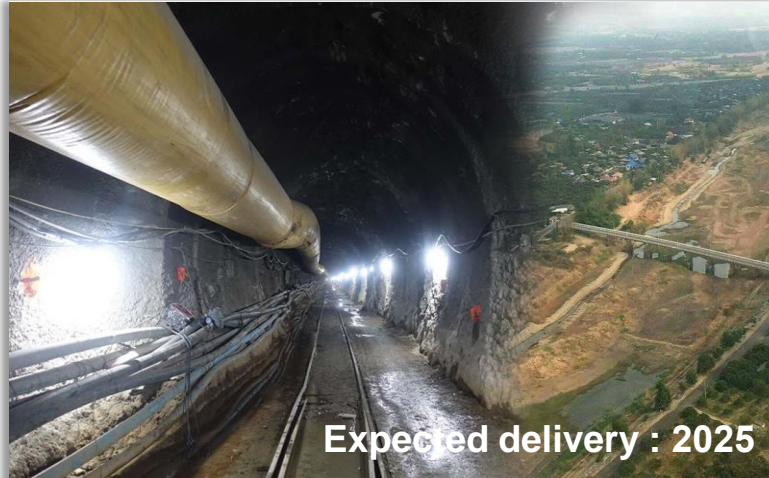
Contract Period: 10 Years
Capacity: 1.0 MW

Consulting Projects Granted in 2021



Expected delivery : 2026

U-Tapao Airport and Eastern Aviation City, the first phase for EECO
Project Management



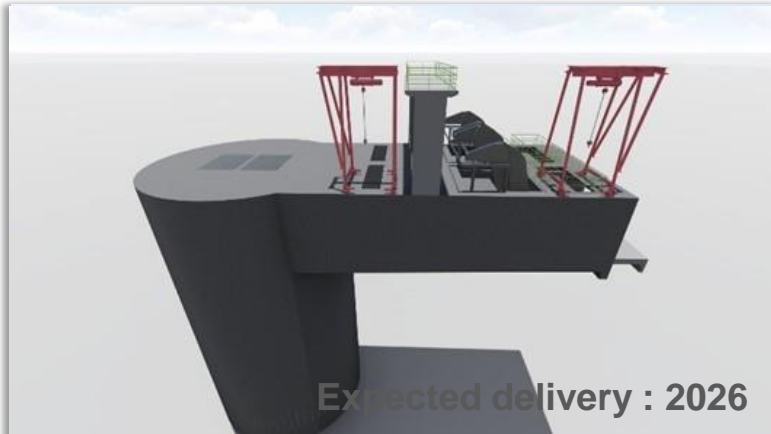
Expected delivery : 2025

Water Transmission tunnel and related work (Contract SV- 903) for MWA
Construction Supervision



Expected delivery : 2027

Environmental Monitoring during Construction Period for Laem Chabang Port Phase 3; Port Authority of Thailand



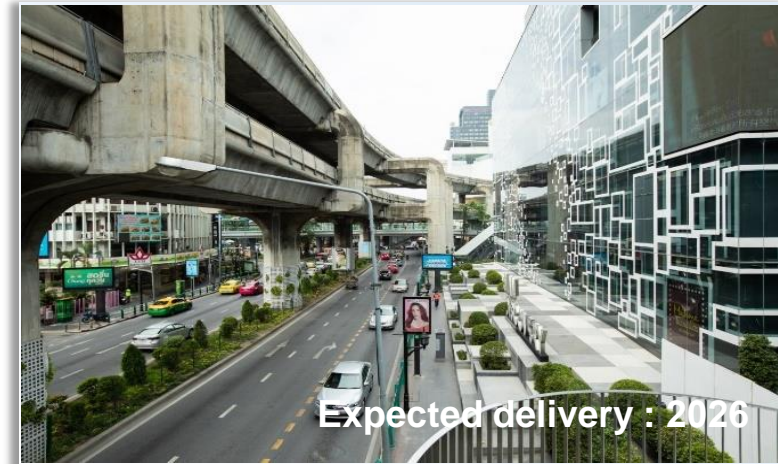
Expected delivery : 2026

Khlong Saen Saep and Khlong Lat Phrao Drainage Tunnel to Soi Lat Phrao 130 ; BMA
Construction Supervision



Expected delivery : 2023

Transport infrastructure development project to develop the Southern Economic Corridors to connect between the Gulf of Thailand and the Andaman Sea; OTP



Expected delivery : 2026

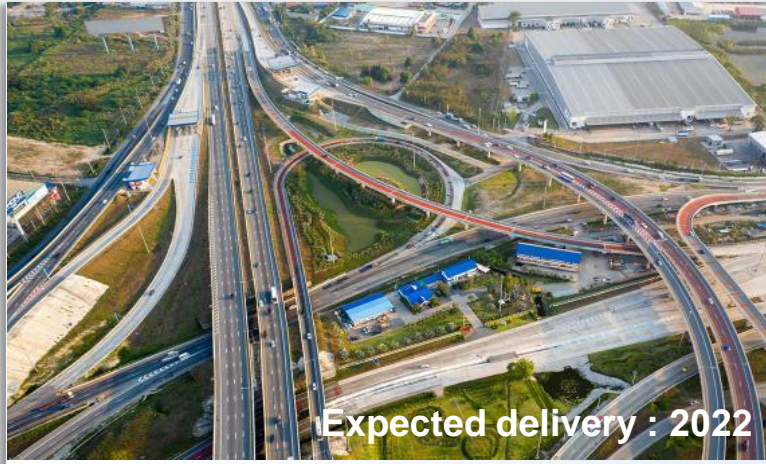
Detailed Design for the Underground Substation of the Extension Project along the MRT, Pink and Yellow Line; MEA

Consulting Projects Granted in 2020-2021



Expected delivery : 2028

High-speed Rail Linking 3 Airports; EECO
Project Management and Construction
Supervision



Expected delivery : 2022

Survey and Design, Preliminary Study On
The Intercity Motorway; Department of
Highways



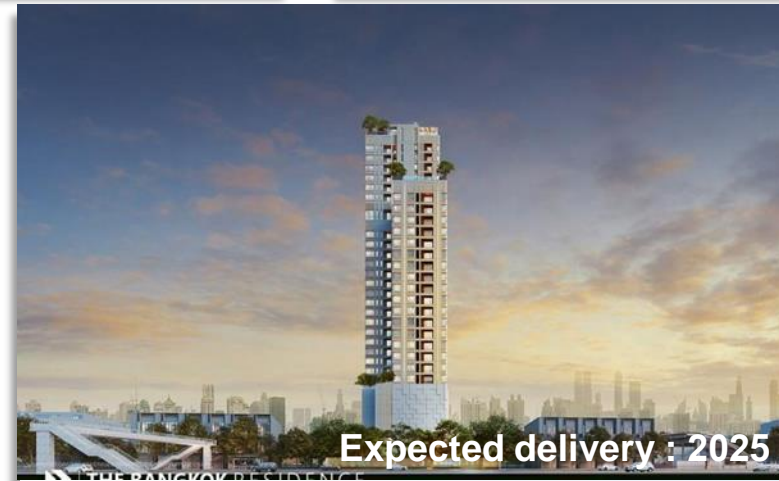
Expected delivery : 2024

Dam Instrumentation of Reservoirs;
Royal Irrigation Department



Expected delivery : 2022

In-House Engineering for Civil and
Geotechnical Work Design for Luang
Prabang HPP : CK (LAO)



Expected delivery : 2025

Condo PATTAYA WORLDMARK : MQDC
Project Management and Construction
Management

Consulting Projects Granted before 2020



Expected delivery : 2023

MRT Pink Line, Khae Rai - Min Buri; MRTA
Project Management and Construction
Supervision



Expected delivery : 2023

**SRT Double-track Rail Lines, Lop Buri -
Pak Nam Pho; SRT**
Project Management and Construction
Supervision



Expected delivery : 2024

**The 2nd Runway U-Tapao International
Airport; Royal Thai Navy**
Project Management



Expected delivery : 2022

Aspire Erawan A; AP
Project Management and Construction
Supervision



Expected delivery : 2022

**Lubricants Distribution Center Project;
PTTOR**
Detailed Design and Construction Supervision



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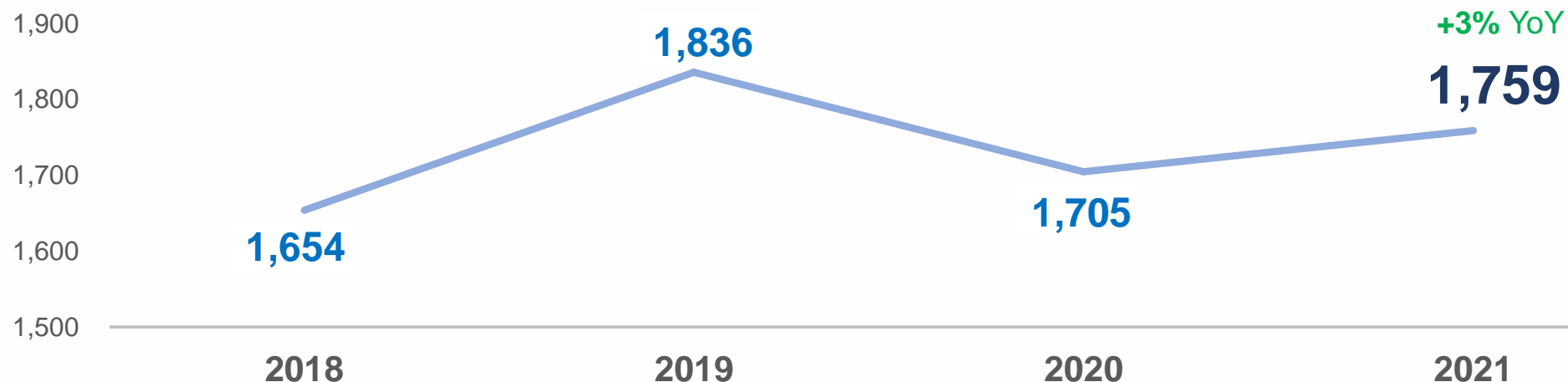
03 Financial results

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FY2021 Performance Highlights

Unit: Million Baht

SALES AND SERVICE REVENUE



Gross Profit

(FY2021) **441** MB

- 3%
YoY

455 MB
(FY2020)

Net Profit

(FY2021) **112** MB

- 6%
YoY

119 MB
(FY2020)

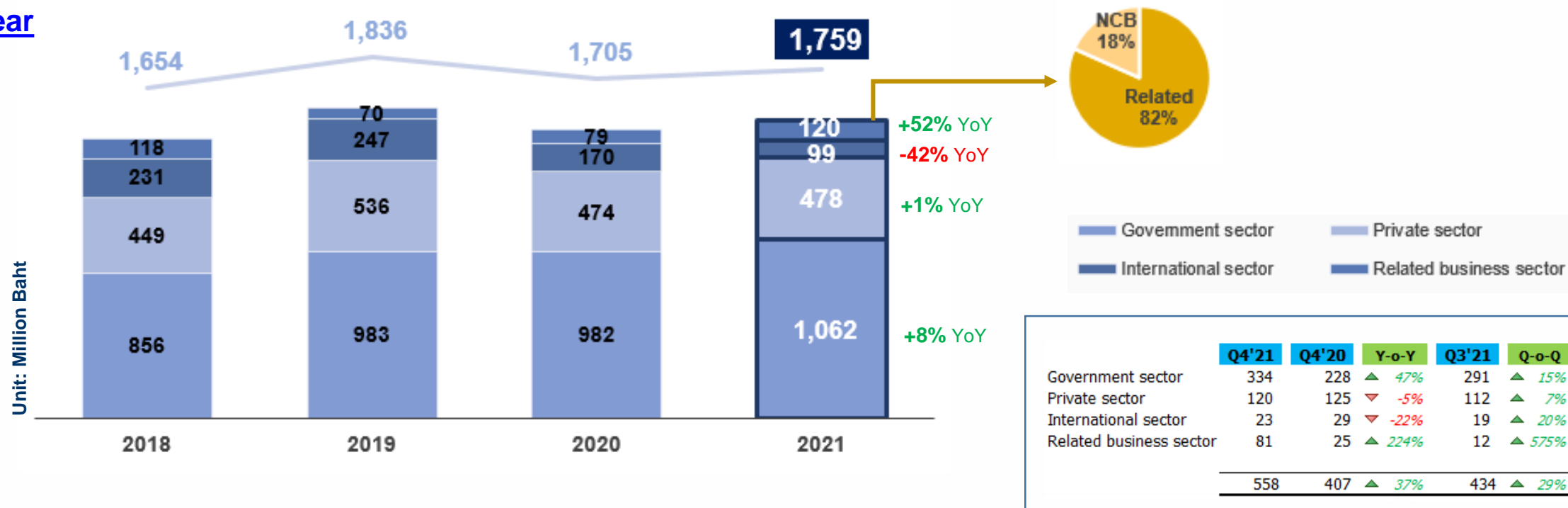
EPS

(FY2021) **0.16**
THB/Share

0.18 THB/share (FY2020)

FY2021 Revenue Breakdown

By Year

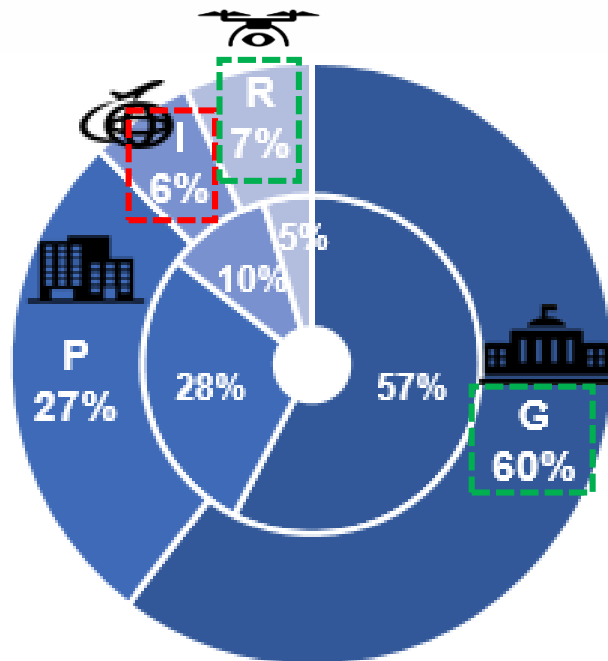


By Quarter

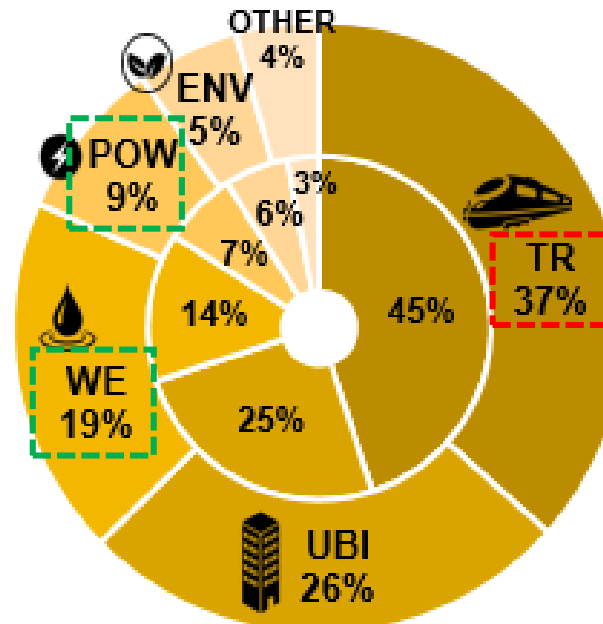


FY2021 Revenue Contribution

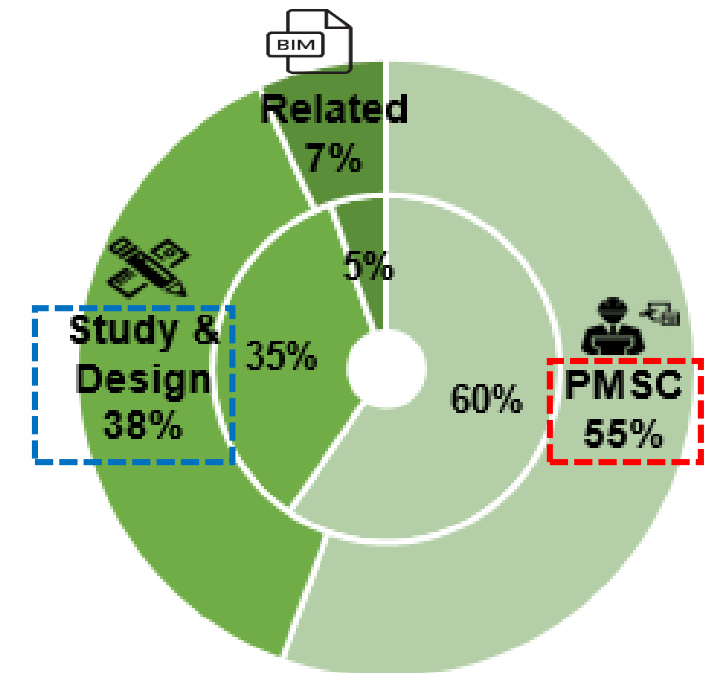
By Sectors



By Specializations

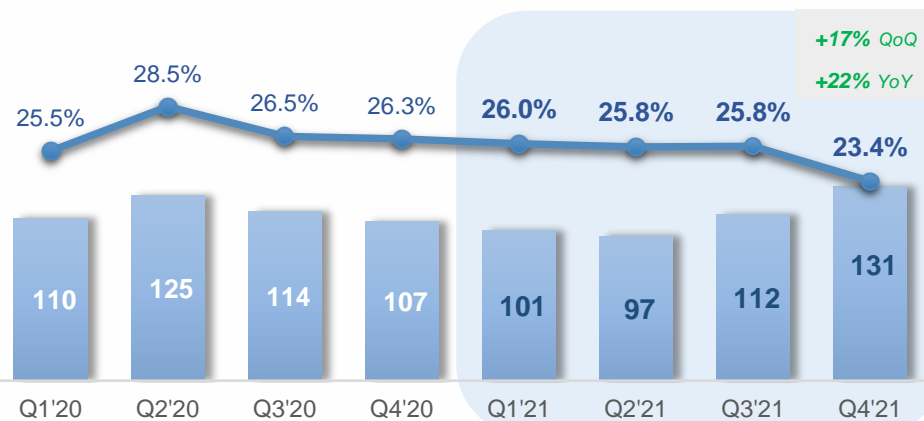
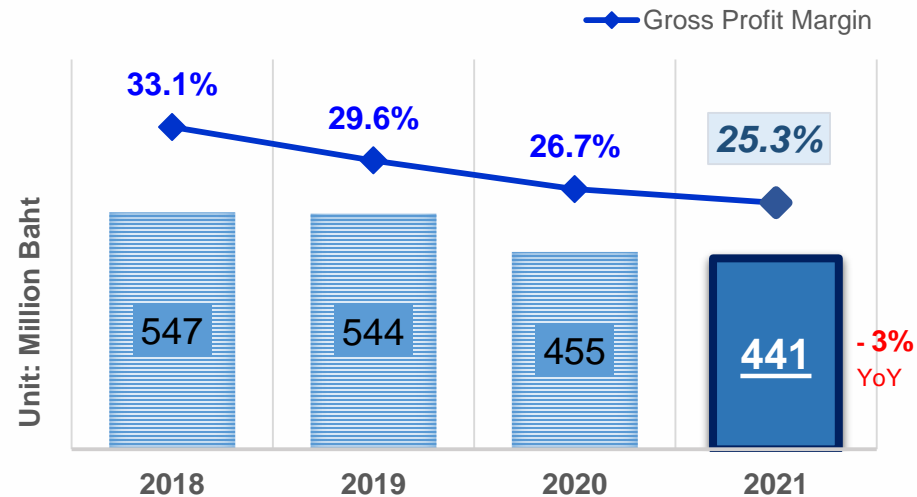


By Services

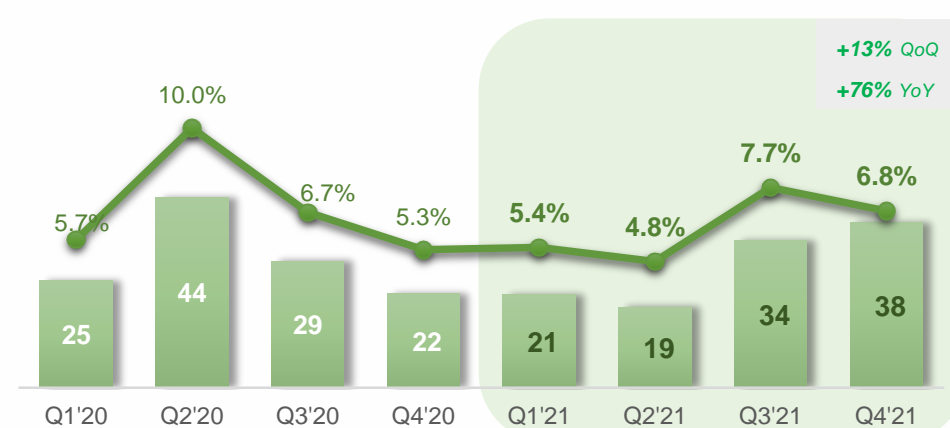
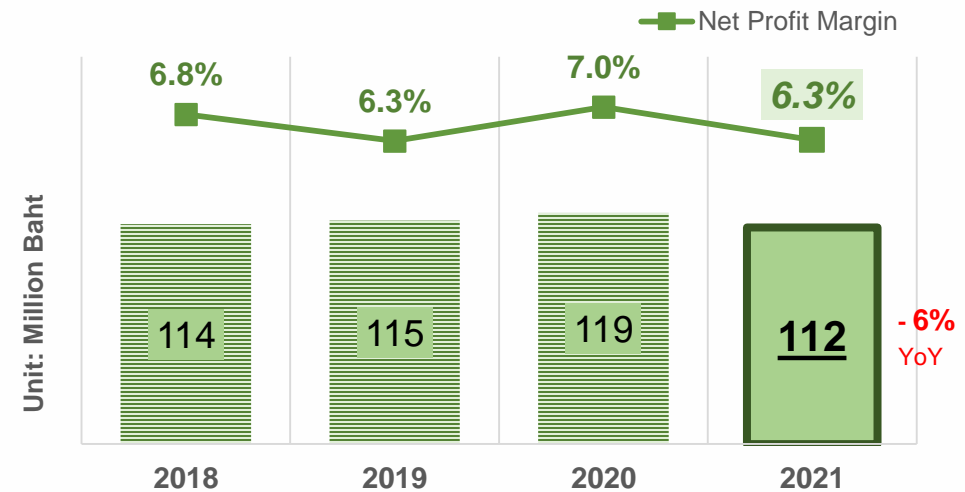


FY2021 Gross Profit & Net Profit

Gross Profit

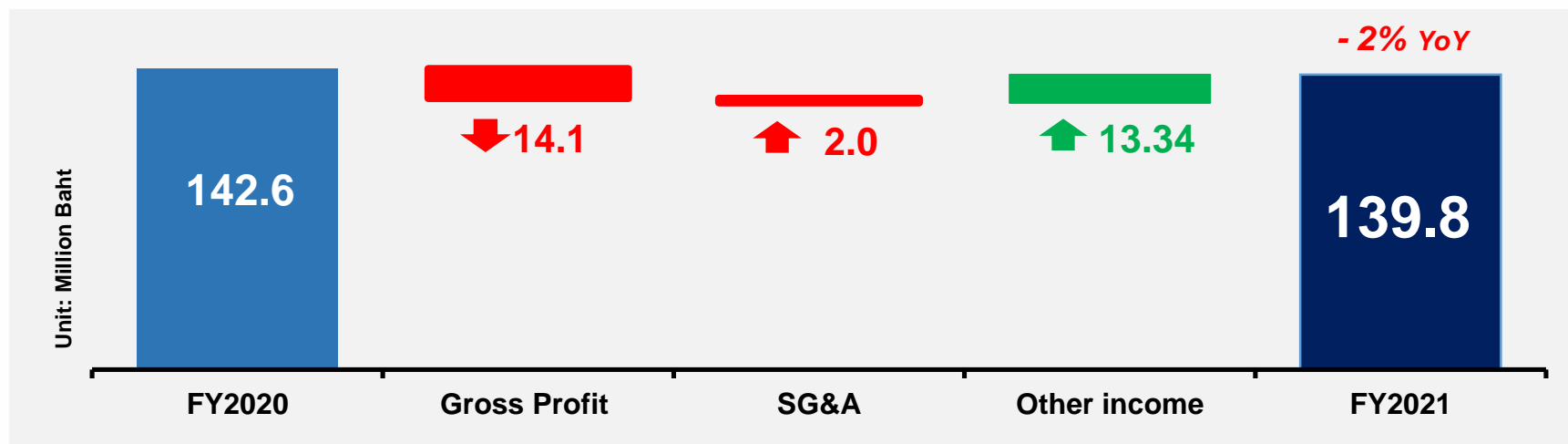


Net Profit

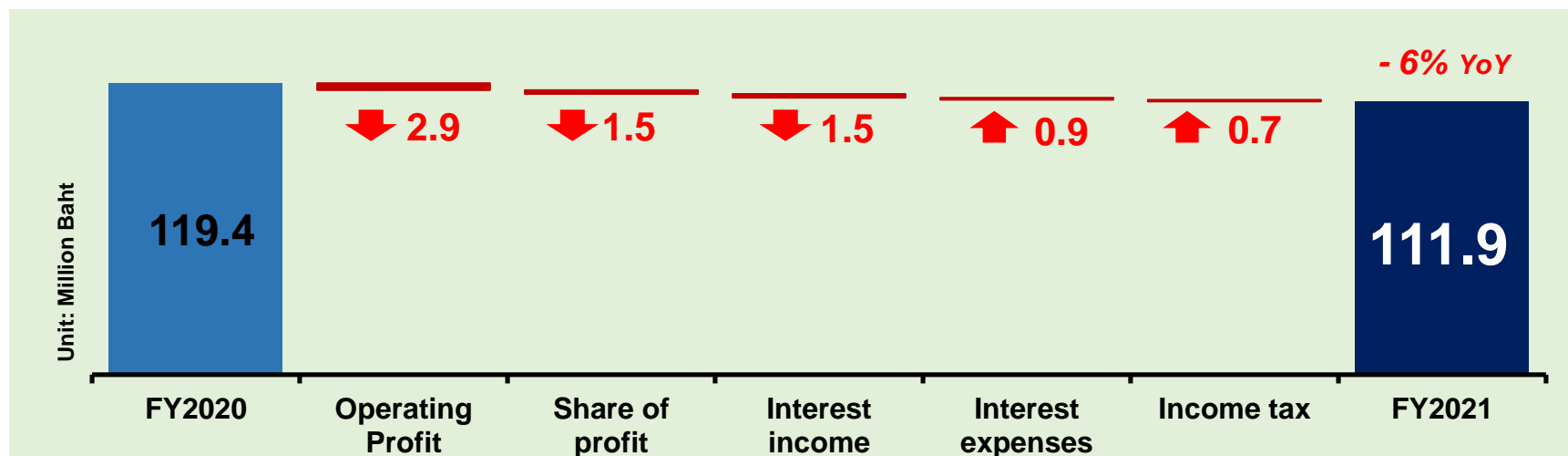


FY2021 Operating Profit and Net Profit

Operating Profit

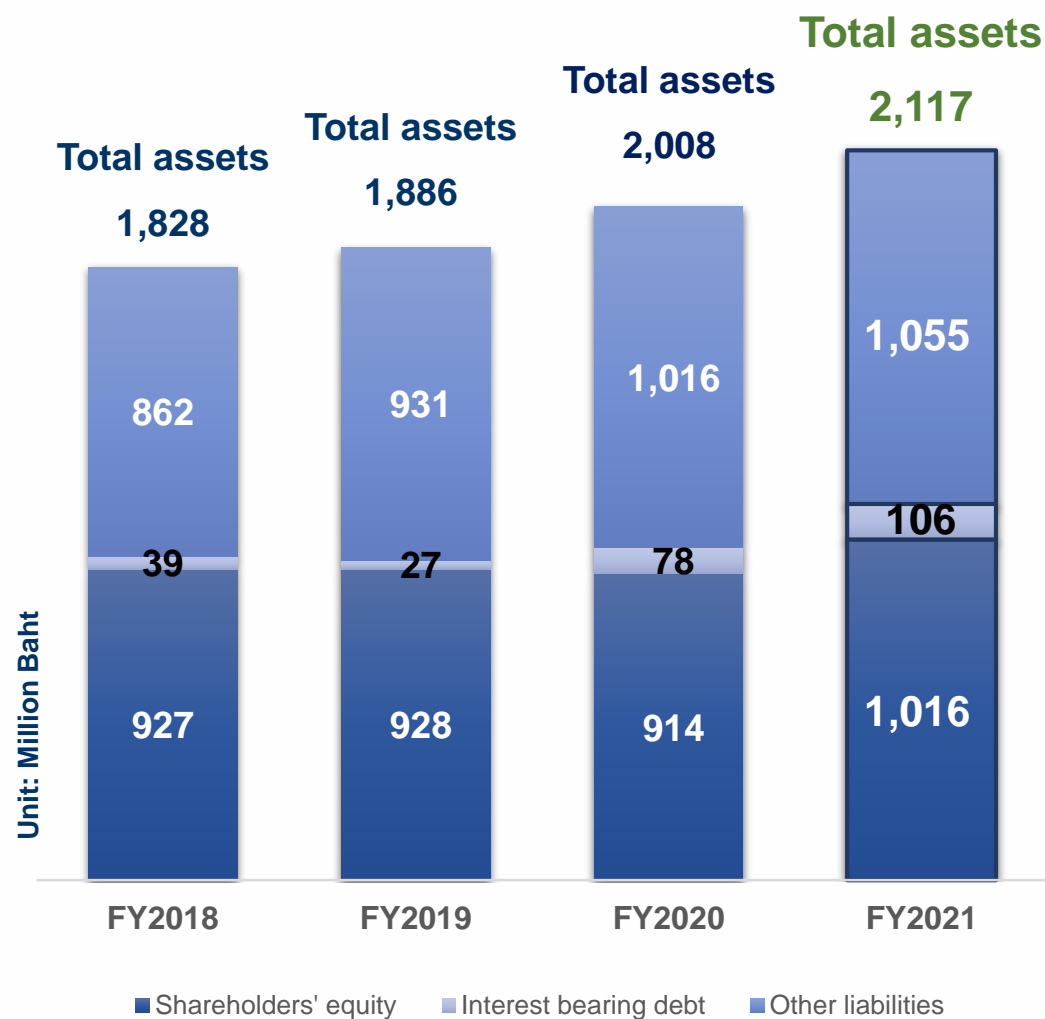


Net Profit

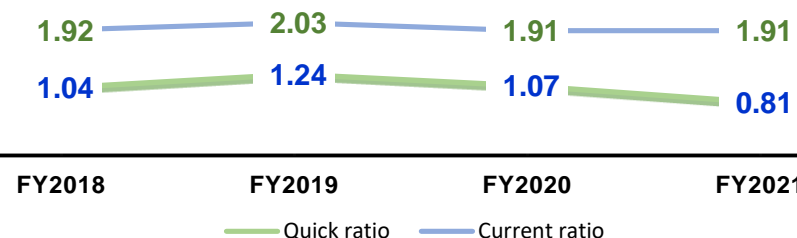


FY2021 Financial Position

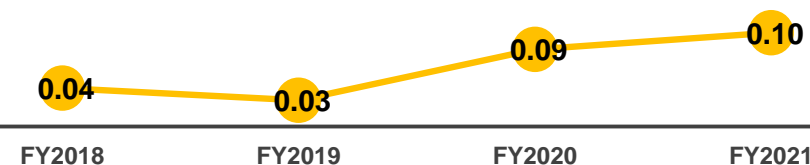
FINANCIAL POSITION



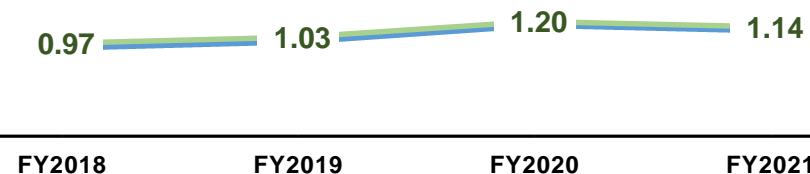
QUICK RATIO AND CURRENT RATIO



GEARING RATIO

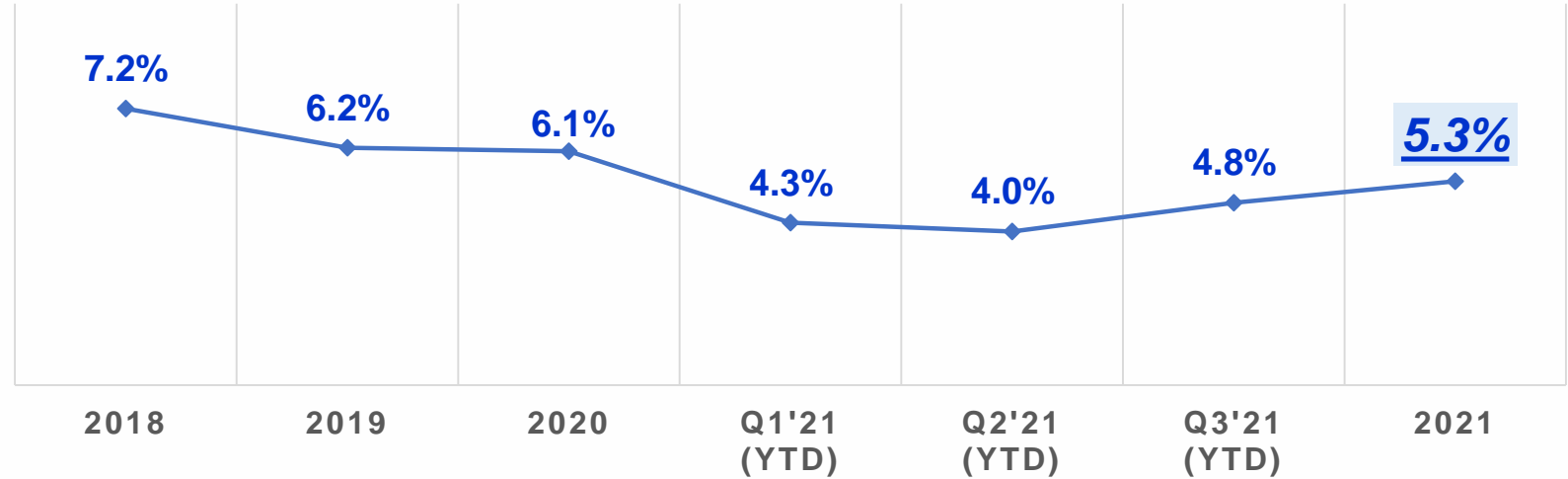


D/E RATIO

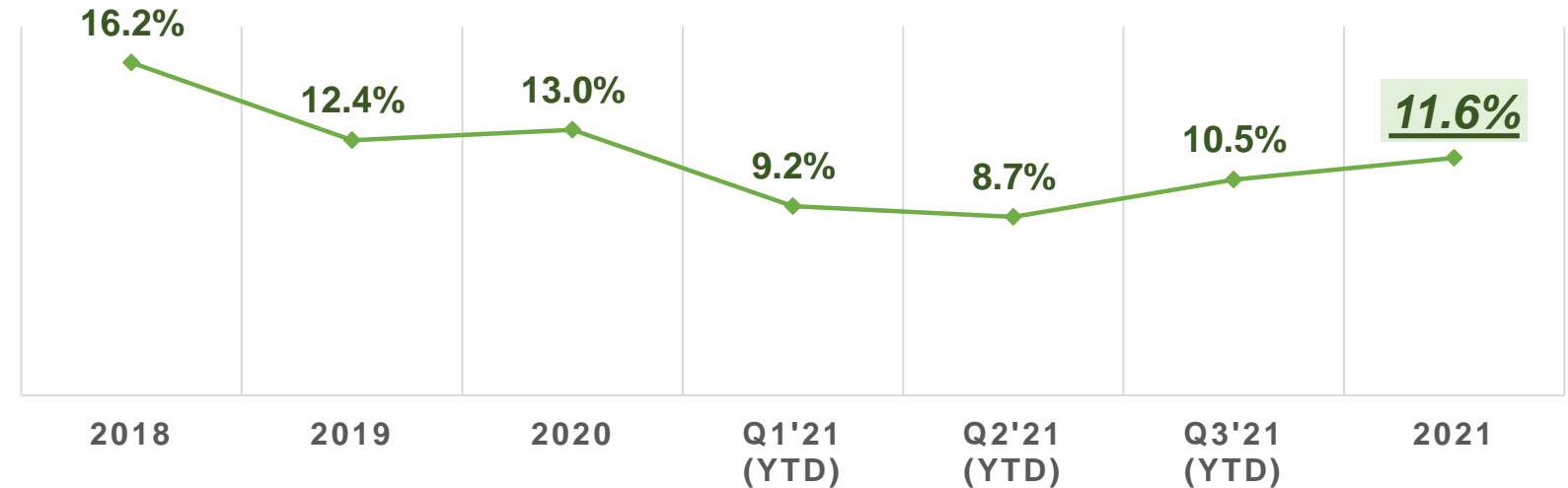


FY2021 Financial Ratio

Return on Asset (ROA)

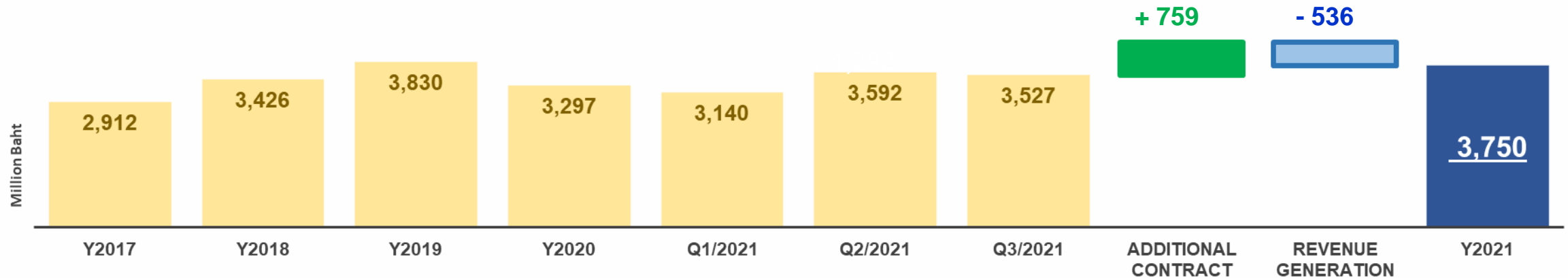


Return on Equity (ROE)

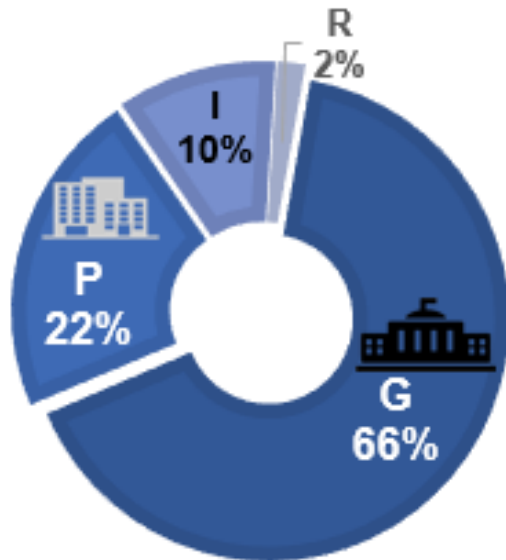


FY2021 Backlog : Consulting services

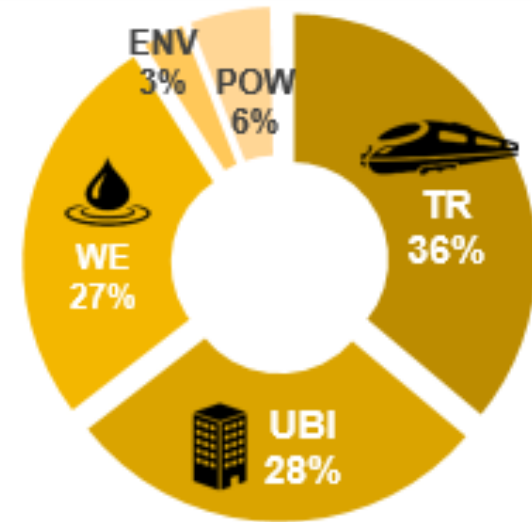
Backlog Movement



By Sectors



By Specializations



FY2021 Backlog : Non-Consulting services



Water Recycling Project

Property Management of
Chulalongkorn University

**Backlog :
Baht 3.81 million**



Solar Rooftop Project

Siam Quality Steel &
Linh Gas Cylinder
Company Limited

**Backlog :
Baht 44.64 million**



District Cooling Project

Property Management of
Chulalongkorn University

**Backlog :
Baht 590.80 million**



Water Supply for Sawanpracharak Project

Sawanpracharak Hospital

**Backlog :
Baht 237.51 million**

FY2021 Dividend Payments



Number of Outstanding Shares
680,000,000
Shares

Market Capitalization (30/12/21)
2,067,200,000
THB

TEAMG delivered Dividend yield approx. **5%**

Dividend Announcement

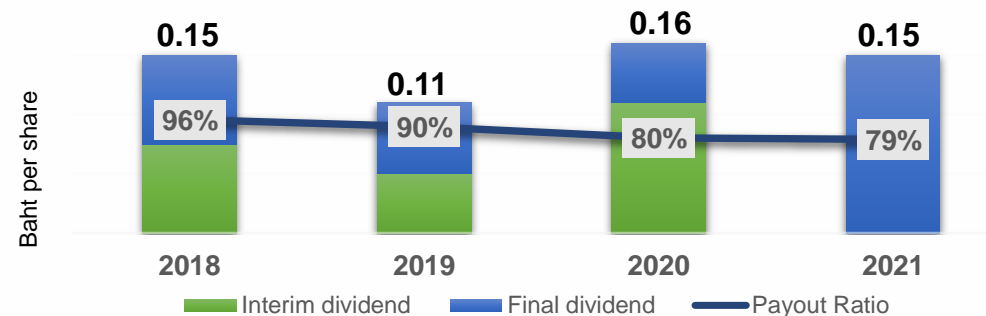
Dividend per Share : **0.15 THB/Share**

Announcement date : **23 February 2022**

Closing price : **2.98 THB/Share**

*Final dividend of Baht 0.15 per share will be proposed to the 2022 AGM on 26 April 2022 for an approval.
(Ex-Dividend date is on 6 May 2022 with Payment date on 25 May 2022)*

Dividend Payout Ratio



Dividend Policy

At least 40% of its net income according to the separate financial statement after deduction of corporate income tax and all other reserves under the laws



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2022 On-Going and Potential Projects

Government
112+39
Projects

Private
191+55
Projects

International
39+15
Projects

Related
29+6
Projects

Total 371+115 Projects

Project Granted in 2022

Signed



Detailed Design of 4-Lane Highway for Ang Thong - Bangkhamod, Ayutthaya Phase and Uttaradit - Phu Du Phrased; DOH



Construction Supervision of Mahasawat water treatment plant expansion to 800,000 cum/day and related work (Contract SV-901); MWA



Improvement and optimization of the centralized air conditioning system (Chiller) for PEA Buildings in 12 areas; PEA



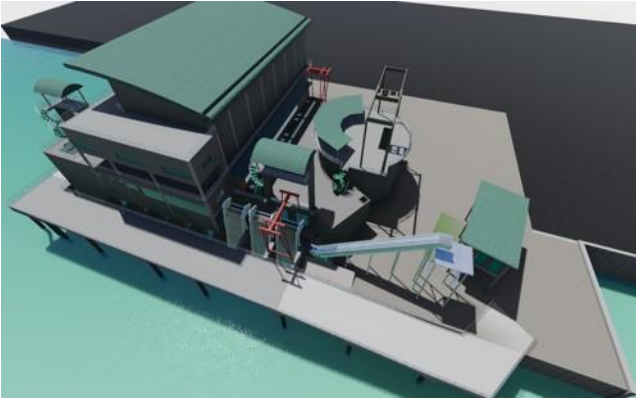
Dam Break Analysis and Emergency Action Plan of Bang Pra Dam; RID



Instrumentation for Lamsapung Dam (Main Dam) Phase 2; RID

Project Opportunities in 2022

To be Signed



Construction Supervision of Khlong Prem Prachakon Drainage Tunnel from Khlong Bang Bua into the Chao Phraya River; BMA



Detailed Design for the Underground Substation of the Extension Project along the MRT, Purple Line; MEA



Improvement of the left side of the Greater Mae Klong Irrigation Project; RID

Project Opportunities in 2022



Flood Drainage System for BMA



Track Doubling Projects for SRT



Airport Projects for AOT



Eastern Economic Corridor (EEC) Projects



Urban Mass Rapid Transit for MRTA



Water Supply Improvement Projects for MWA



Hydropower Development Projects

Opportunities for Consultancy Contract of Mega Projects 2022



Railway and Highway Projects



EEC Development Projects



Power and Energy Projects



Infrastructure and Utilities



Water Resource Projects

Business Structure

> Government

- Railways
- Road & Highway
- Port
- Airport
- Water Treatment Plant
- Water Transmission System
- Area Development
- Flood Protection System

> Private

- Buildings
- Industrial Estate
- Factory & DC
- Infrastructure
- Environment
- Water Supply
- Waste Water Treatment Plant

> International

- Hydropower
- Renewable Energy
- Infrastructure
- Buildings
- Water Supply
- Waste Water Treatment Plant
- Industrial Estate

> Special Projects

- Transportation
- Renewable Energy
- Water Supply
- Waste Water Treatment Plant
- Building & Infrastructure
- Smart City
- Digital, AI & IOT

> Related Services

- BIM
- UAV
- Instrumentation



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End of Presentation

