



TEAM Consulting Engineering and Management PCL.

FY 2022 Opportunity Day

4 April 2023





45th
TEAM GROUP
ANNIVERSARY



01 About TEAMG

02 Project update

03 Financial results

04 Outlook for 2023

The leading integrated consulting firm in Thailand and region

Top of Integrated Engineering Consulting firms in Thailand with comprehensive consultancy services



Our expertise covers 5 areas of consulting services

Transportation, Water resource and Building are our flagship



Transportation and Logistics

From master planning to design, study, and construction supervision and management.



Water Resources

Delivering services in all dimensions of water resources development.



Environment

Initial environmental examination to environmental impact assessment, social and health impact assessment.



Building and Infrastructure

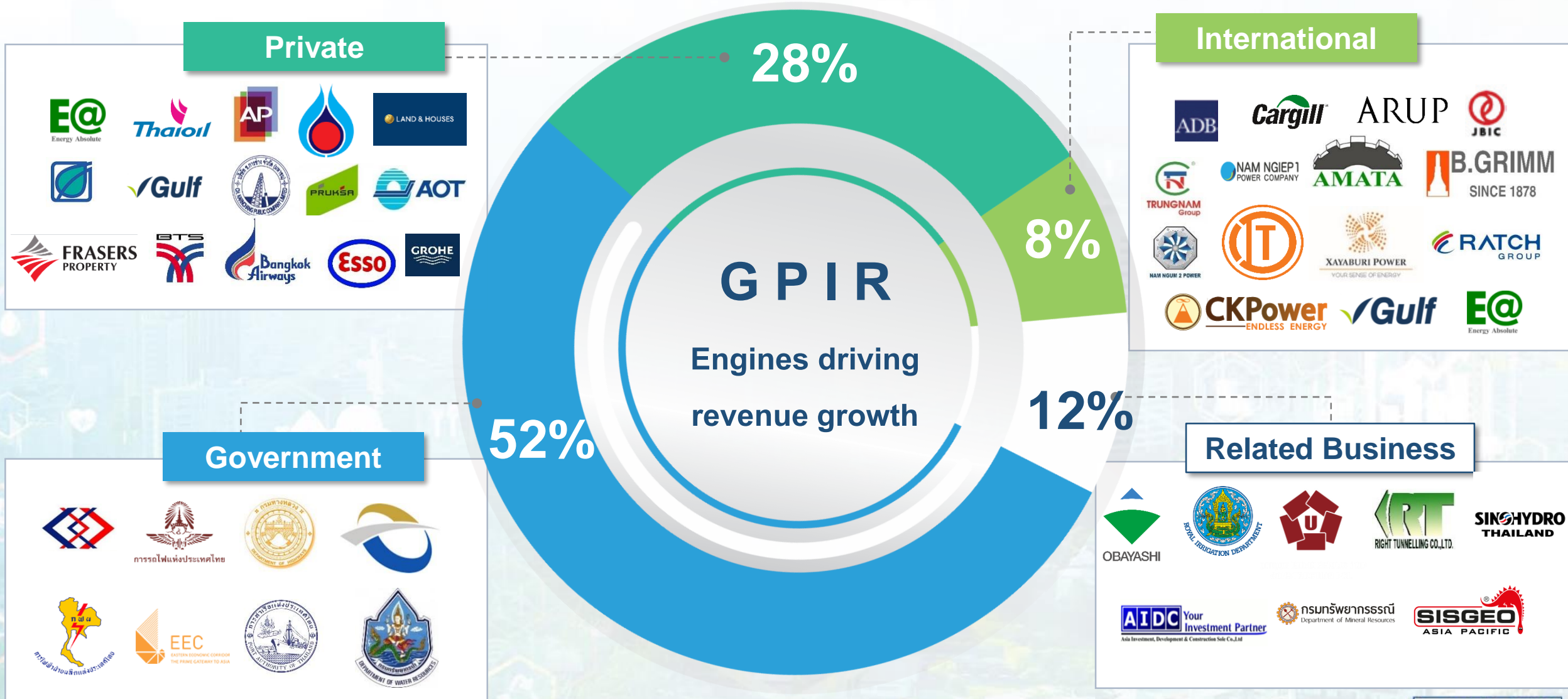
One-stop service for project management and construction supervision, to operation and maintenance.



Energy

Providing services for a full range of energy innovations.

Diversify customer portfolios into 4 major sectors



Business Structure

Government (G)

- Railways
- Road & Highway
- Port
- Airport
- Water Treatment Plant
- Water Transmission System
- Area Development
- Flood Protection System

Private (P)

- Buildings
- Industrial Estate
- Factory & DC
- Infrastructure
- Environment
- Water Supply
- Waste Water Treatment Plant

International (I)

- Hydropower
- Renewable Energy
- Infrastructure
- Buildings
- Water Supply
- Waste Water Treatment Plant
- Industrial Estate

Related Business (R)

Special Projects

- Transportation
- Renewable Energy
- Water Supply
- Waste Water Treatment Plant

- Building & Infrastructure
- Smart City
- Digital Twin
- AI & IOT

Related Services

- BIM
- UAV (Drone)
- Energy Efficiency
- Instrumentation

A large, golden, 3D-style number '45' with a 'th' superscript, representing the 45th anniversary. The background of the slide features a collage of images: a TEAM building on the left, a map of Southeast Asia at the bottom, and various infrastructure projects in rounded rectangular frames on the right, including a stadium, a modern building, a train, and an airport terminal.

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Vision : 2021-2025

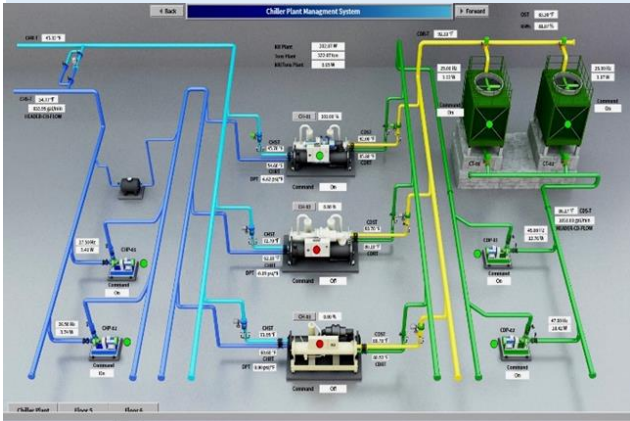
“ A Regional Solution Provider
and Innovative Business Developer ”

TEAM GROUP Sustainable Development



Renewable Energy (Solar Rooftop)

- Installed at TEAM building
- PPA with clients
- Reducing GHG emission



Energy Efficiency (Smart Chiller)

- Installed at TEAM building
- Provides consultancy services with clients
- Reducing GHG emission



BIM & Digital Twin

- Provides consultancy services with clients
- Increase efficiency of O&M of buildings
- Reducing waste in construction & GHG emission



ร่วมเป็นส่วนหนึ่งในการรวมพลังขับเคลื่อน
CECI : Action for Sustainable Future

- **Joined and signed the Circular Economy in Construction Industry: CECI MOU with 23 leading companies in 2022.**

TEAM GROUP Sustainable Development



- The Company was certified with a carbon footprint for organization (CFO) approved by the Thailand Greenhouse Gas Management Organization (Public Organization) on 28 February 2023.
- In the preparation process to be a Validation and Verification Body: VVB.

TEAMG Sustainable Development

Projects under TEAM GROUP and TEAM GROUP Foundation



The Company, the TEAM GROUP Foundation, and partners jointly planted 150 mangrove saplings at Bangpakong District, Chachoengsao Province, located near our project sites.

TEAMG Sustainable Development

Projects under TEAM GROUP and TEAM GROUP Foundation



Awarding scholarships:

For the last 16 consecutive years, TEAM GROUP has helped the communities located near our project sites by granting 360 scholarships annually to students in nine schools. Four are in Nakhon Nayok and five are in Nakhon Sawan.



Presenting scholarships to children of TEAM GROUP's employees annually

to boost Thai youth's educational opportunities as well as employee morale

The logo features the number '45' in a large, gold, 3D font with 'th' in a smaller font above the '5'. Below the number is the 'TEAM GROUP' logo and the word 'ANNIVERSARY' in gold. The background is a light blue cityscape with various icons like a recycling symbol, a water drop, and a leaf, and several colorful butterflies (green, yellow, and blue) flying around the number.

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2022 Achievements

Government

28

Projects

Private

97

Projects

International

17

Projects

Related

32

Projects

Total **174** Projects

Non-Consulting Business Projects



The Concession Contract for District Cooling Project for the PMCU
Contract Period: 20 Years



Water Recycling for the PMCU
Contract Period: 10 Years
Capacity 240 m³/day



The Water Treatment and Water Supply System for Sawanpracharak Hospital (New Branch)
Concession Period: 25 Years
Capacity 2,400 m³/day



The Solar Power Purchase Agreement (Solar Rooftop) with Siam Quality Steel Co., Ltd.
Contract Period: 10 Years
Capacity: 0.6 MW



The Solar Power Purchase Agreement (Solar Rooftop) with Linh Gas Cylinder Co., Ltd.
Contract Period: 10 Years
Capacity: 1.0 MW

Consulting Projects Granted in 2022-2023



Expected delivery : 2027

MRT Purple Line Project Tao Pun - Rat Burana (Kanchanapisek Road) for CKST-PL Joint Venture
Detailed Design



Expected delivery : 2028

Den Chai-Chiang Rai-Chiang Khong Railway Project; State Railway of Thailand
Construction Supervision



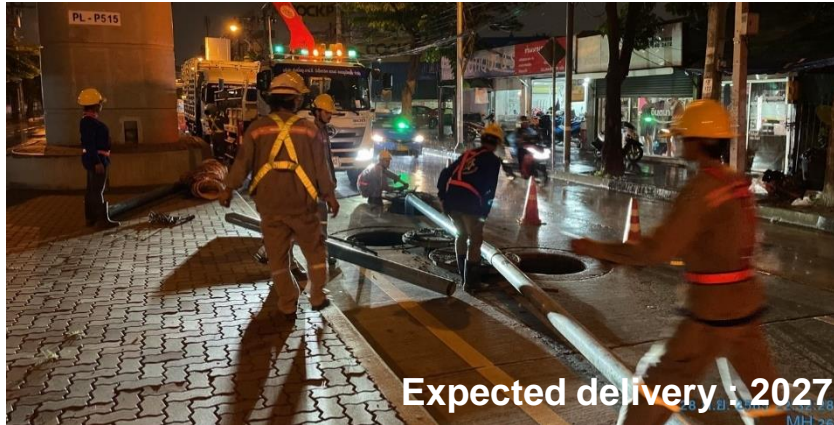
Expected delivery : 2028

Construction Supervision of Khlong Prem Prachakon Drainage Tunnel from Khlong Bang Bua into the Chao Phraya River ; BMA



Expected delivery : 2024

Detailed Design of 4-Lane Highway No. 3340 for Nong Samet - Bo Thong District, Chonburi Province; DOH



Expected delivery : 2027

PMC for Aerial Cable Replacement to Underground Cable Systems along the MRT Purple Line Extension and Arun Amarin Road ; MEA



Expected delivery : 2025

18 Instrumentation projects of the Dams for RID



Consulting Projects Granted in 2022-2023



CSC of clear water tank at Bangplee water supply pump station and related works ; MWA



CSC of Mahasawat water treatment plant expansion to 800,000 cum/day and related work(Contract SV-901); MWA



Transit Oriented Development (TOD) of EECh, the area along the high speed rail connecting 3 airports (Pattaya & Chachoengsao); EECO



Detailed Design of the welfare building for the Secretariat of the House of Representatives



Detailed Design for the Medical Hub of Somdech Phra Nangchao Sirikit Hospital; Royal Thai Navy



PMSC of NUE Evo Ari Condo; Noble Development PCL.

Consulting Projects Granted before 2022



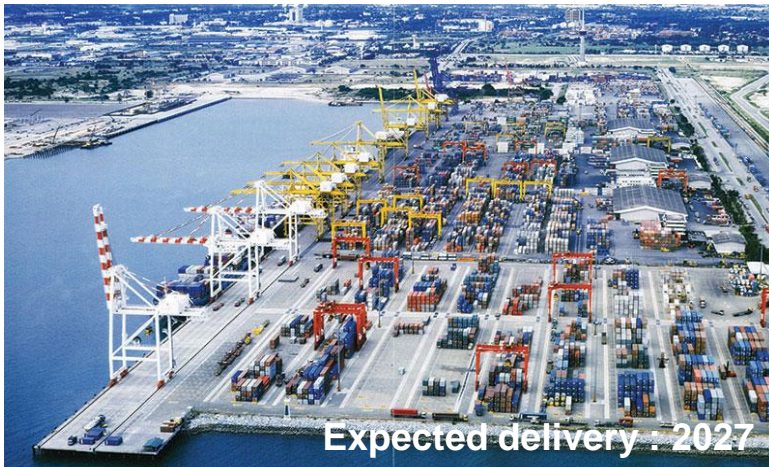
High-speed Rail Linking 3 Airports; EECO
Project Management and Construction
Supervision



U-Tapao Airport and Eastern Aviation City,
the first phase for EECO
Project Management



Transport infrastructure development project
to develop the Southern Economic Corridors
to connect between the Gulf of Thailand and
the Andaman Sea; OTP



Environmental Monitoring during Construction
Period for Laem Chabang
Port Phase 3; Port Authority of Thailand



Condo PATTAYA WORLDMARK : MQDC
Project Management and Construction
Management



Mekong Mainstream Project
Detailed Design



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02 Project update

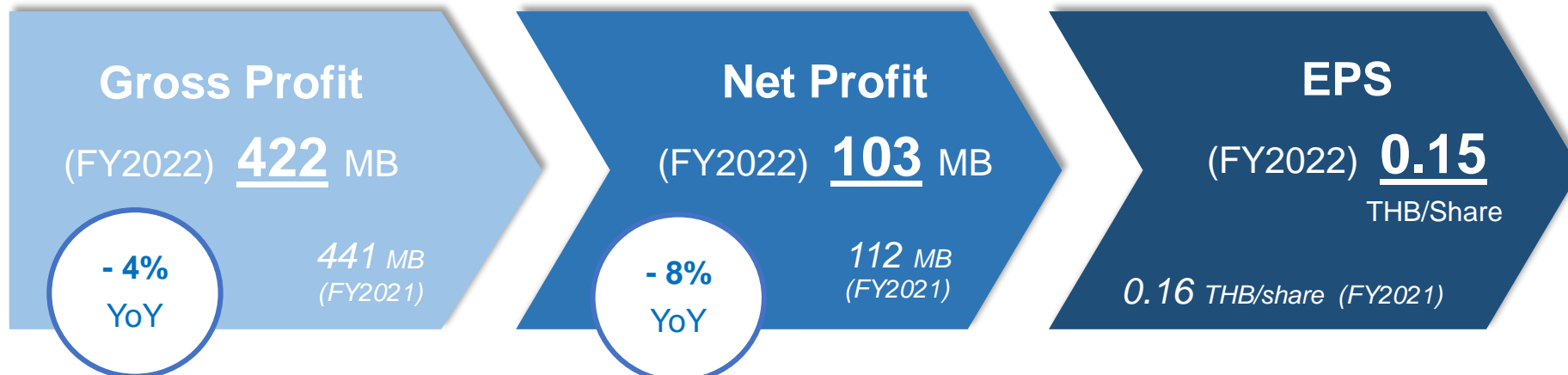
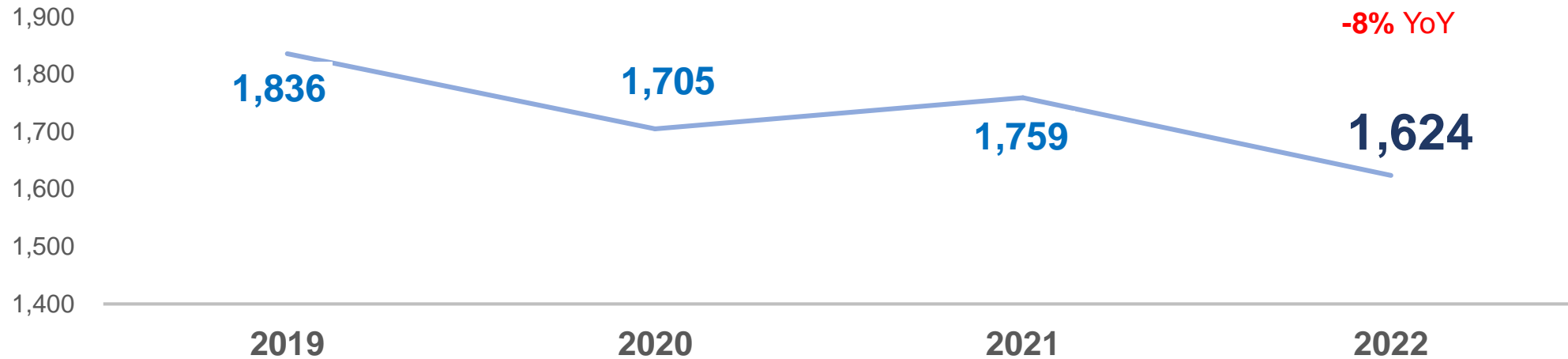
 **03 Financial results**

04 Outlook for 2023

FY2022 Performance Highlights

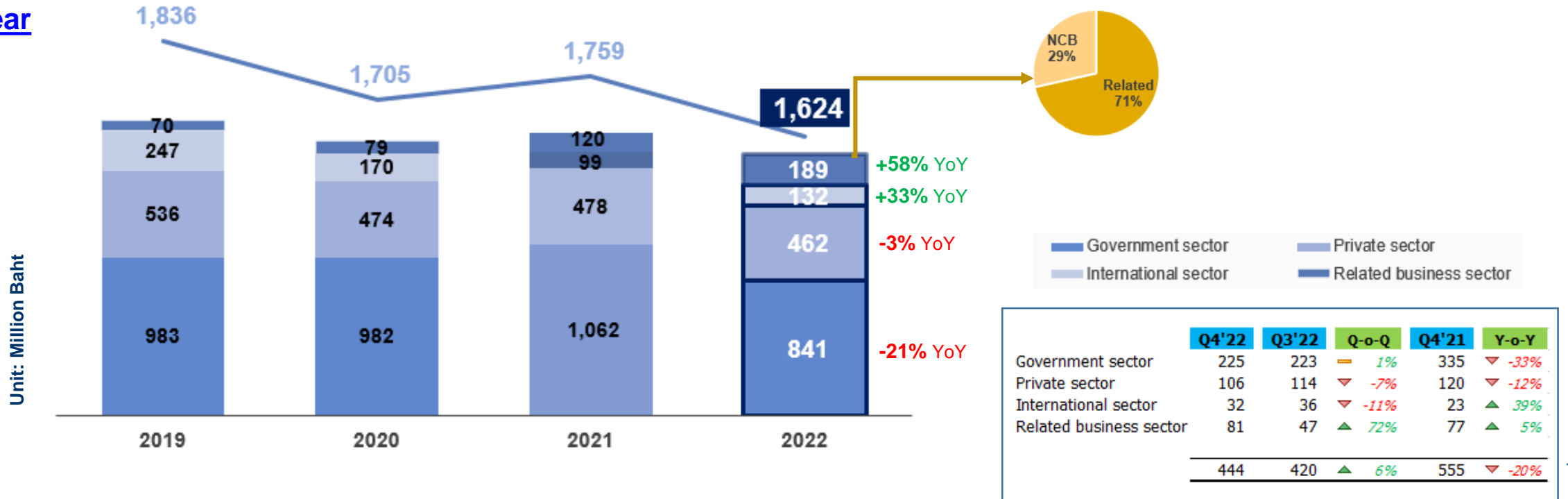
Unit: Million Baht

SALES AND SERVICE REVENUE

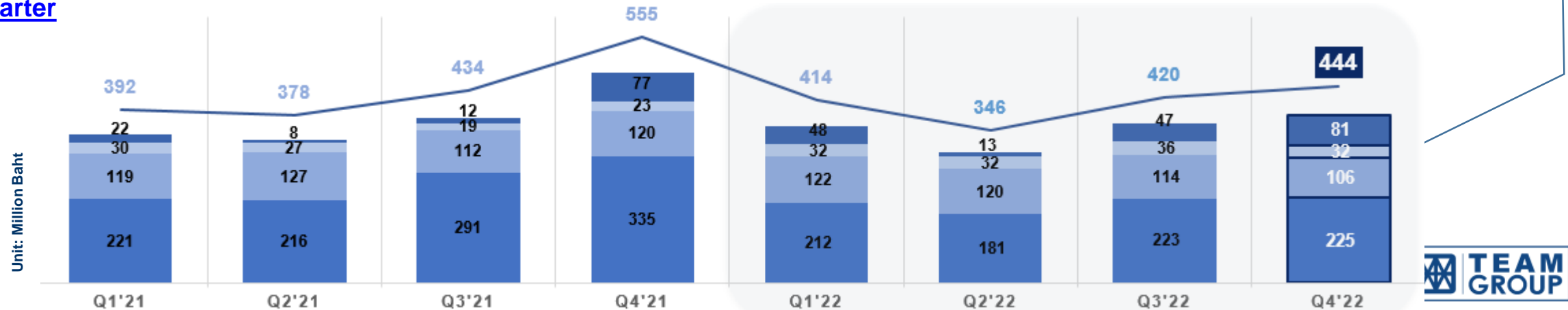


FY2022 Revenue Breakdown

By Year

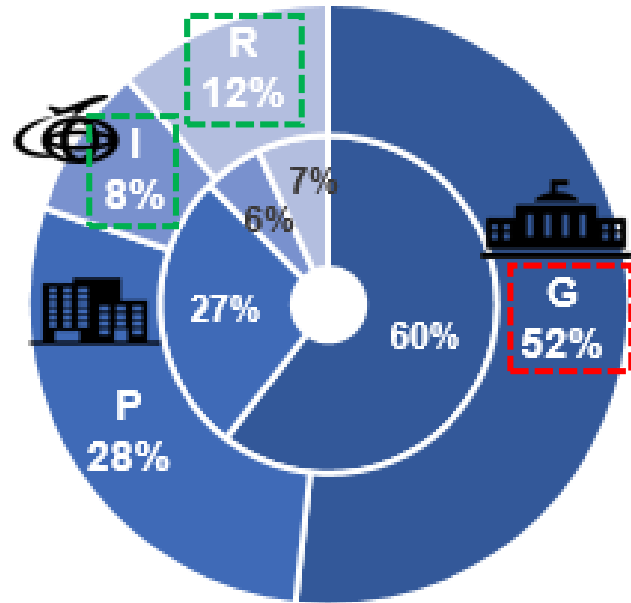


By Quarter

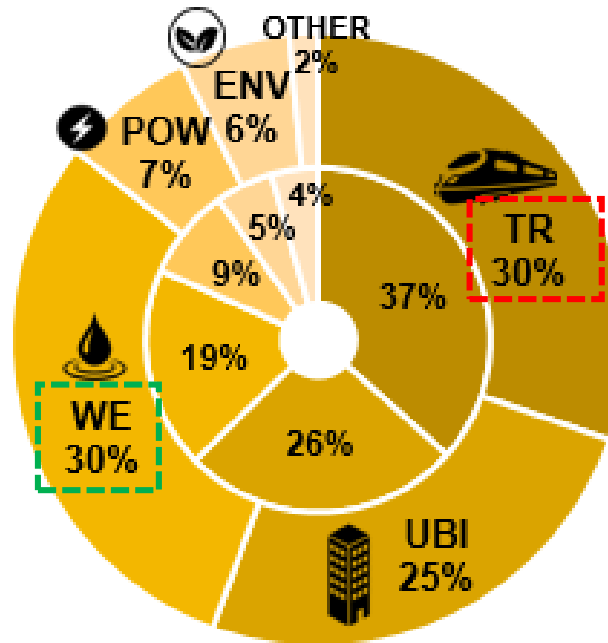


FY2022 Revenue Contribution

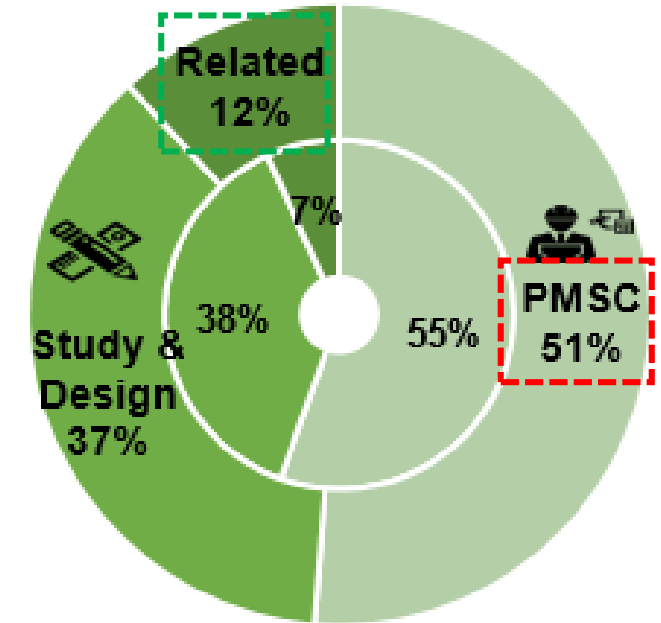
By Sectors



By Specializations

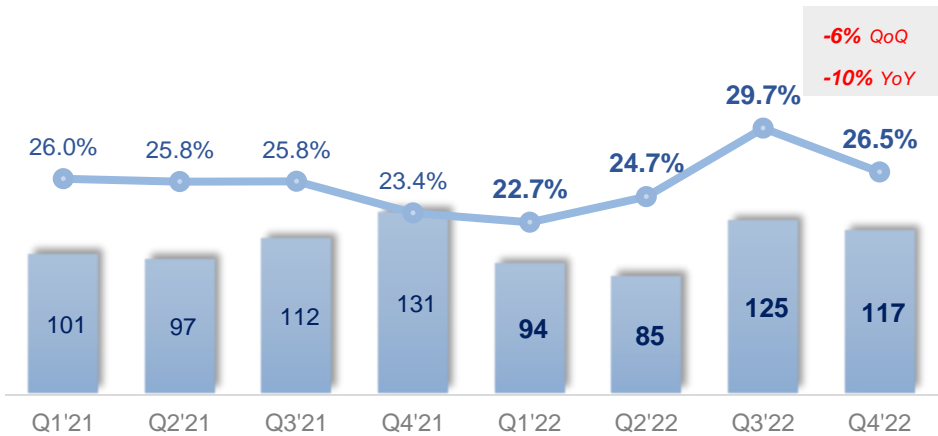
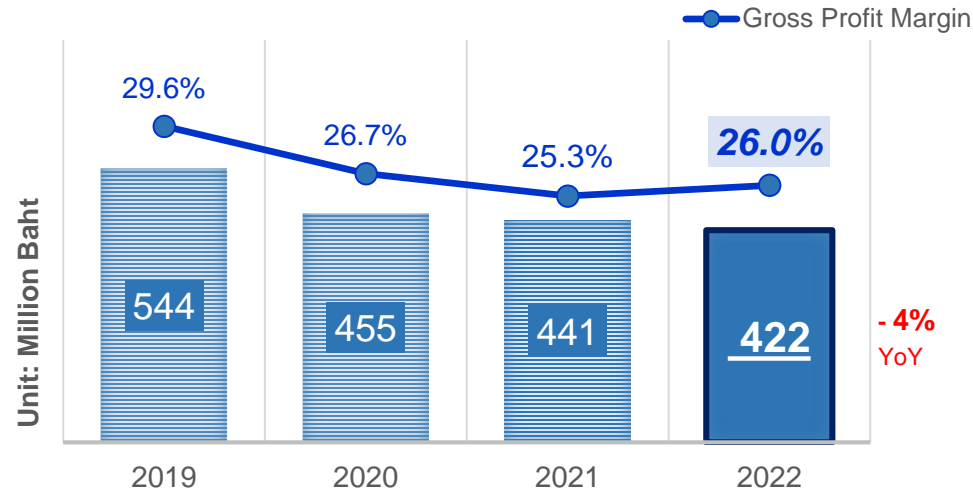


By Services

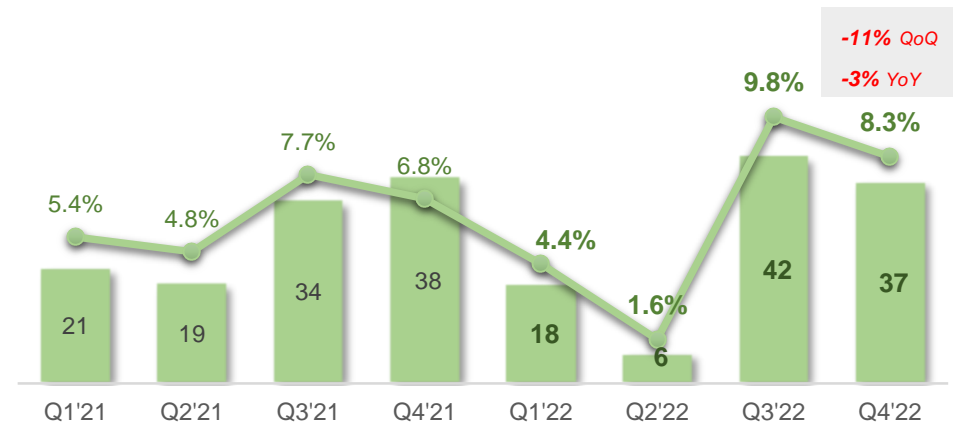
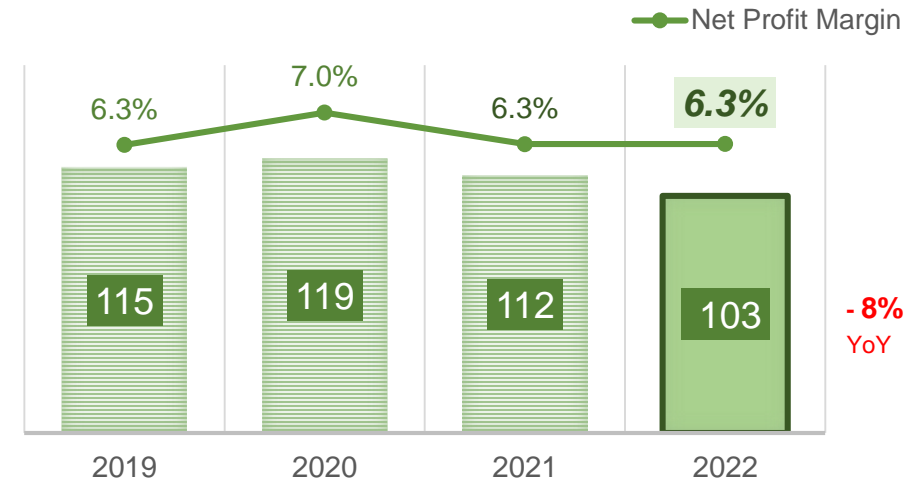


FY2022 Gross Profit & Net Profit

Gross Profit

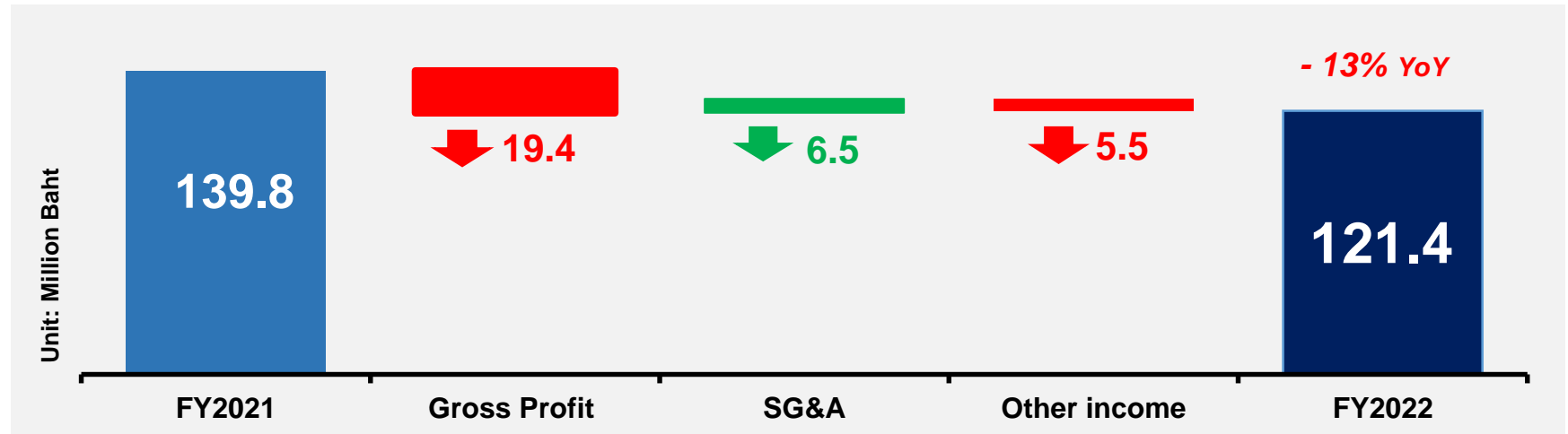


Net Profit

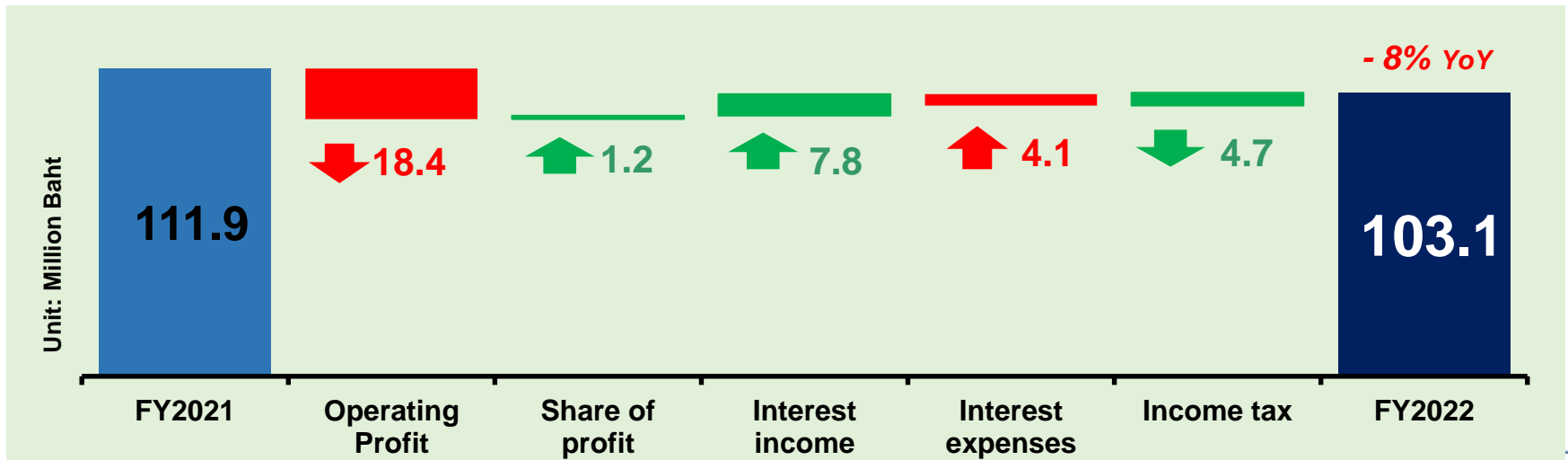


FY2022 Operating Profit and Net Profit

Operating Profit

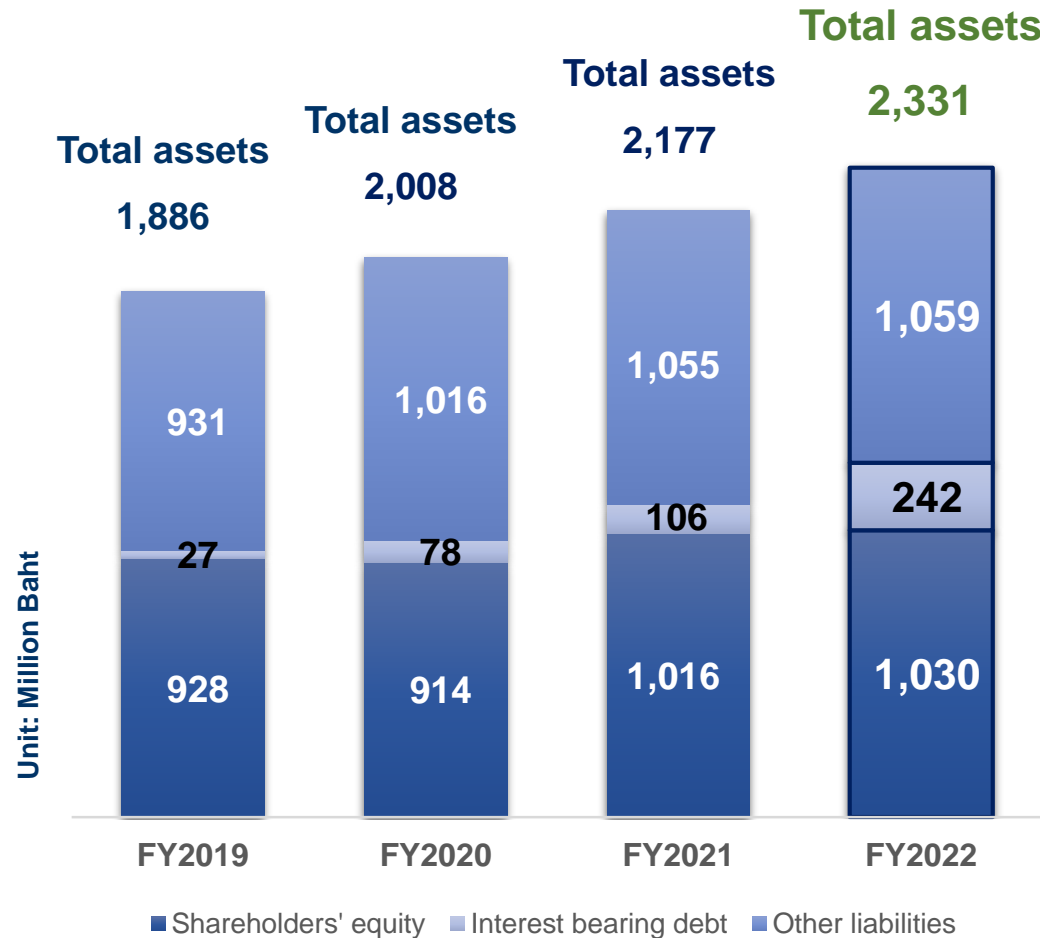


Net Profit

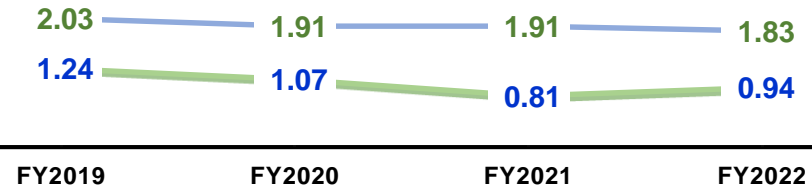


FY2022 Financial Position

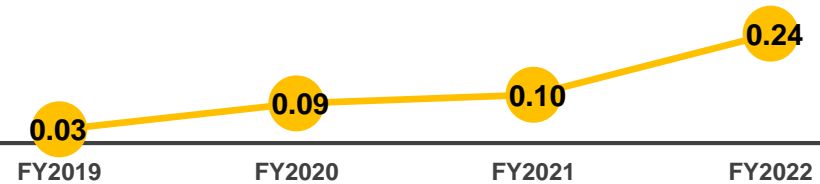
FINANCIAL POSITION



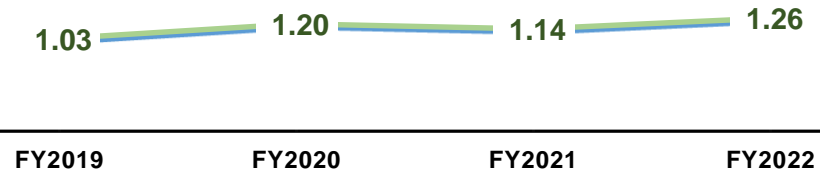
QUICK RATIO AND CURRENT RATIO



GEARING RATIO

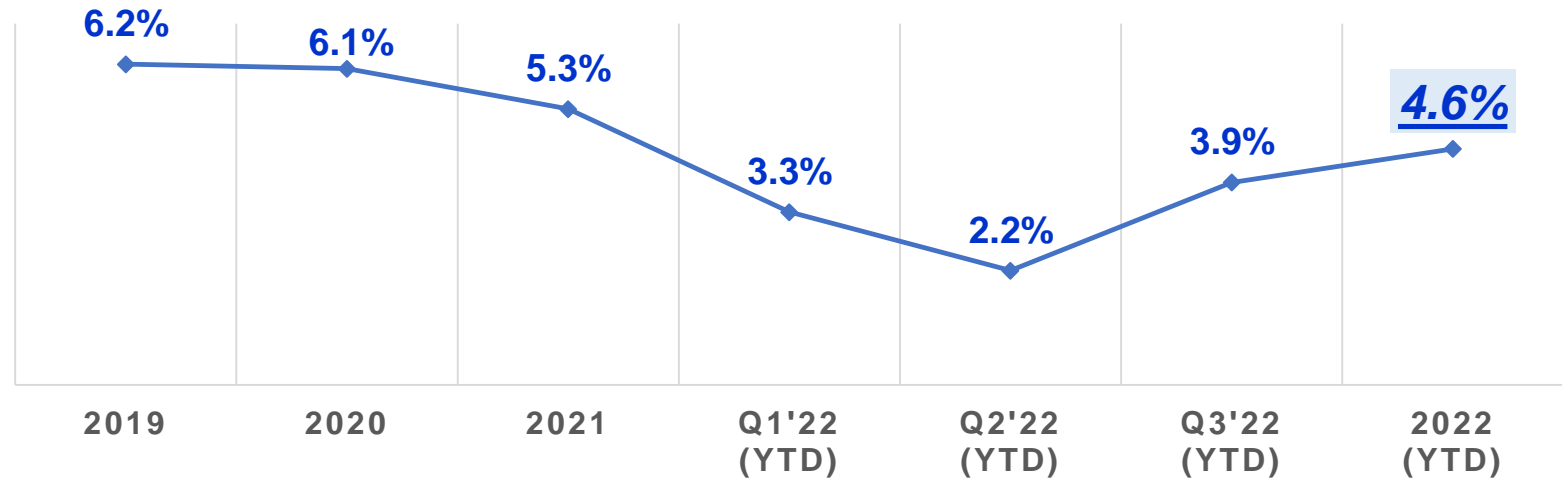


D/E RATIO

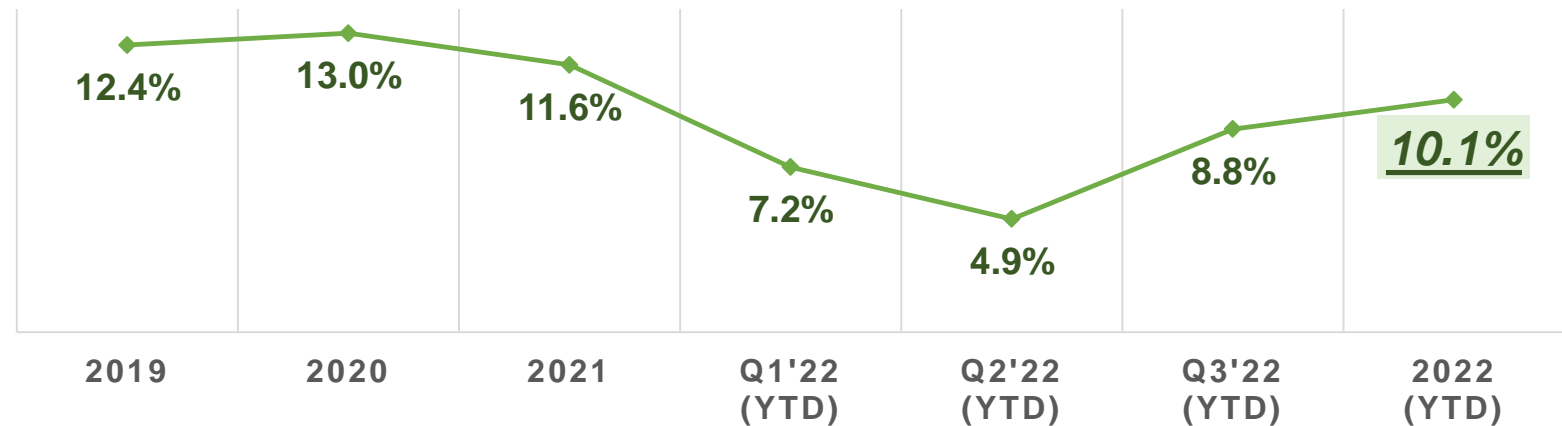


FY2022 Financial Ratio

Return on Asset (ROA)

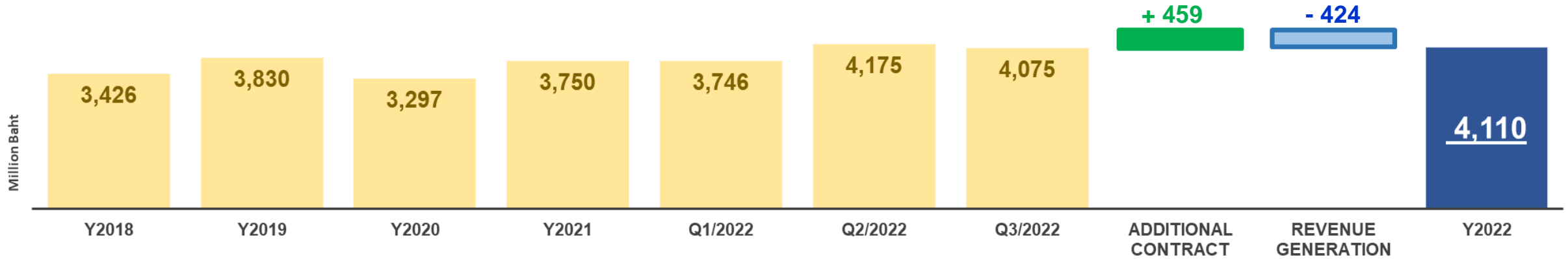


Return on Equity (ROE)

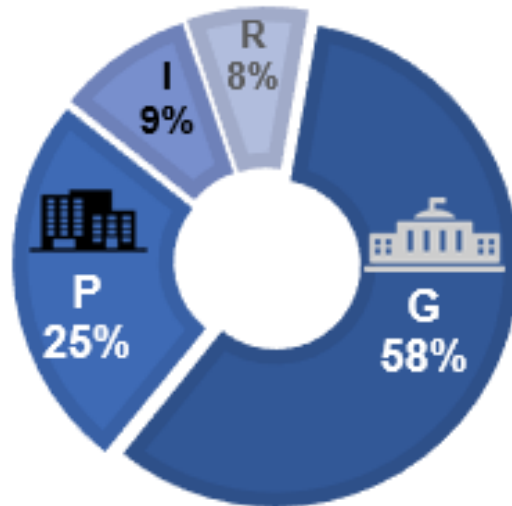


FY2022 Backlog : Consulting services

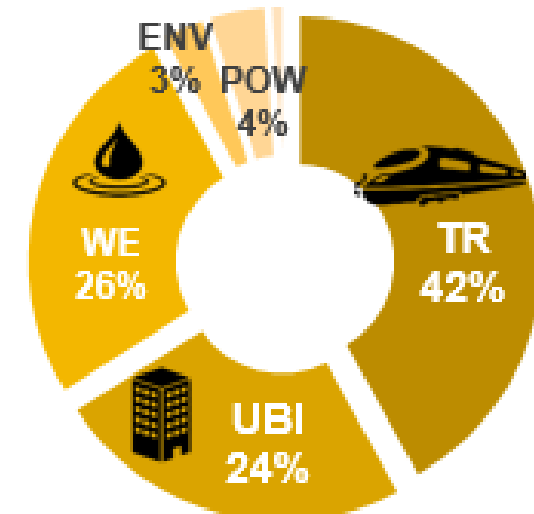
Backlog Movement



By Sectors



By Specializations



FY2022 Backlog : Non-Consulting services



Water Recycling Project

Property Management of
Chulalongkorn University

Backlog :
Baht 2.51 million



Solar Rooftop Project

Siam Quality Steel
Company Limited

Backlog :
Baht 43.61 million



District Cooling Project

Property Management of
Chulalongkorn University

Backlog :
Baht 590.80 million



Water Supply for Sawanpracharak Project

Sawanpracharak Hospital

Backlog :
Baht 184.56 million

FY2022 Dividend Payments



Number of Outstanding Shares
680,000,000
 Shares

Market Capitalization (30/12/22)
8,840,000,000
 THB

Dividend Announcement

Dividend per Share : **Approximately 0.1111111111 THB/Share**

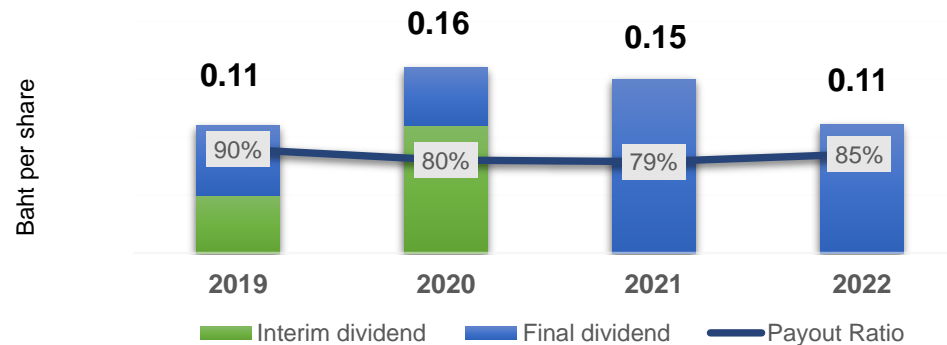
- 1) Stock dividend at 5 existing shares per 1 stock dividend
- 2) Cash dividend at 0.0111111111 THB/Share

Announcement date : **23 February 2023**

Closing price : **10.90 THB/Share**

*Final dividend will be proposed to the 2023 AGM on 26 April 2023 for an approval.
 (Record date is on 14 March 2023 with Payment date on 22 May 2023)*

Dividend Payout Ratio



Dividend Policy

At least 40% of its net income according to the separate financial statement after deduction of corporate income tax and all other reserves under the laws



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2023 On-Going and Potential Projects

	On-Going Projects	Potential Projects
Government	112	48
Private	206	54
International	43	22
Related	40	5

Total On-Going Projects **401**



Total Potential Projects **108**

Consulting Project Opportunities in 2023



Eastern Economic Corridor (EEC) Projects



Urban Mass Rapid Transit for MRTA



Track Doubling Projects for SRT



Airport Projects for AOT



PMC of Hospitals



Water Supply Improvement Projects for MWA



Hydropower Development Projects



Underground Substation for MEA

Non-Consulting Project Opportunities in 2023



Engineering Procurement Contract (EPC)



Water Resources and Water Supply



Energy Efficiency



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End of Presentation