



TEAM Consulting Engineering and Management PCL.

FY 2024 Opportunity Day

12 March 2025



01 About TEAMG

02 Business Update

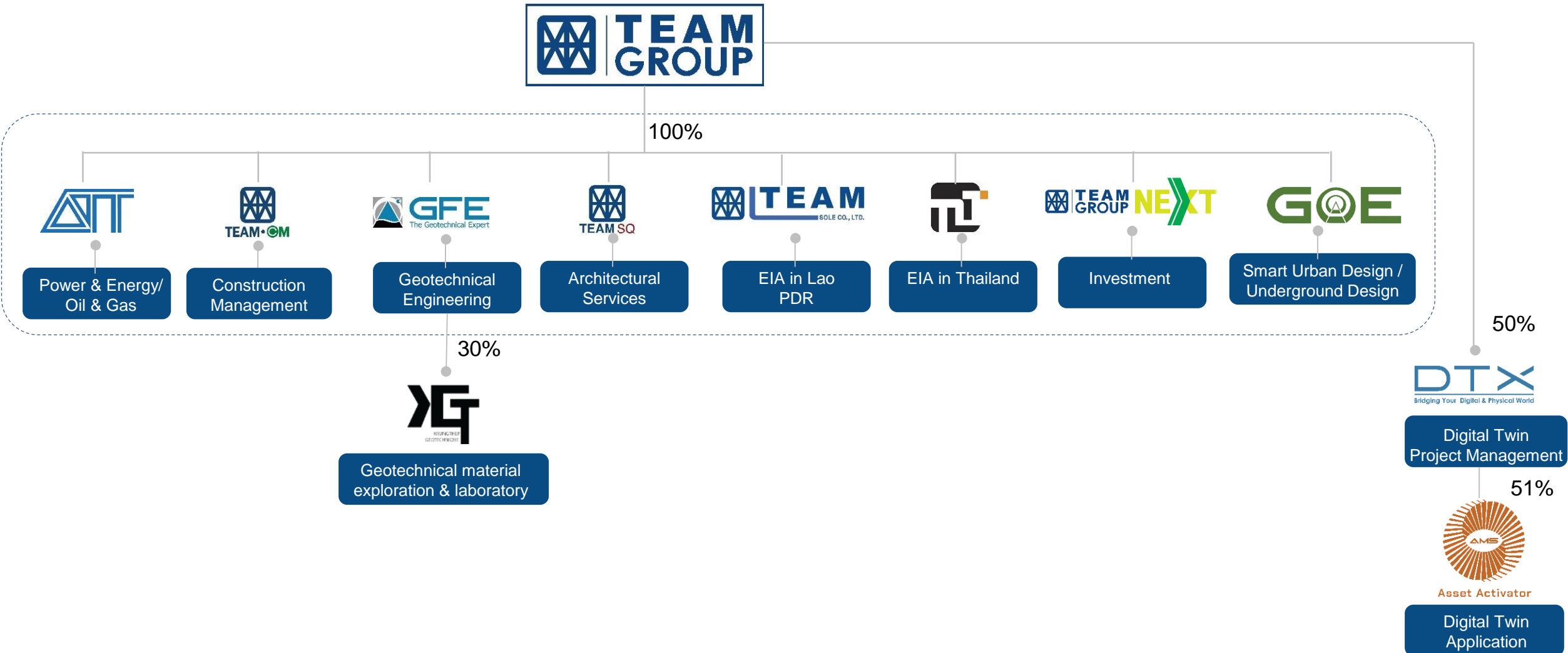
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The Leading Integrated Engineering Consulting Firm in Thailand and Region

Vision 2021-2025: “ A Regional Solution Provider and Innovative Business Developer ”



Our expertise covers 5 areas of Consulting Services and Related Business

Consulting Business



Transportation and Logistics

From master planning to design, study, and construction supervision and management.



Water Resources

Delivering services in all dimensions of water resources development.



Environment

Initial environmental examination to environmental impact assessment, social and health impact assessment.



Building and Infrastructure

One-stop service for project management and construction supervision, to operation and maintenance.



Energy

Providing services for a full range of energy innovations.

Related Business

Related Service

EPC, Digital Twin, Dam Instrumentation

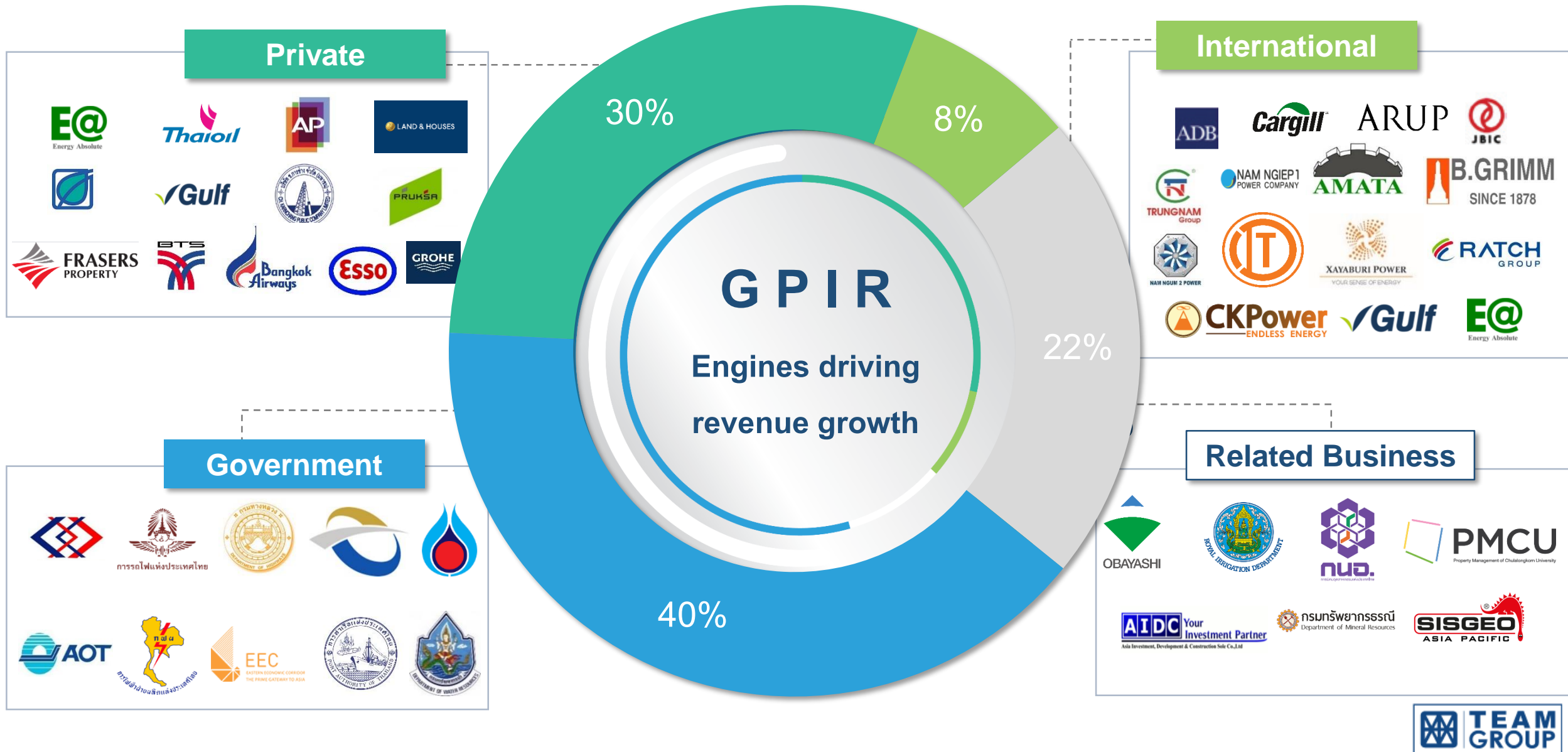
Innovative Investment

Waste Water Treatment Plant, Renewable Energy, Water Supply

Climate Change and Greenhouse Gas Services

Carbon Footprint Assessment, VVB for CFO and T-VER

Diversify customer portfolios into 4 major sectors





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2024 Achievements



Government

25

Projects



Private

93

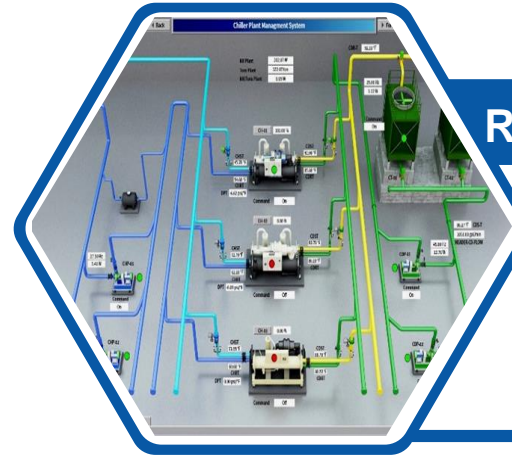
Projects



International

8

Projects



Related Business

28

Projects

Total 154 Projects

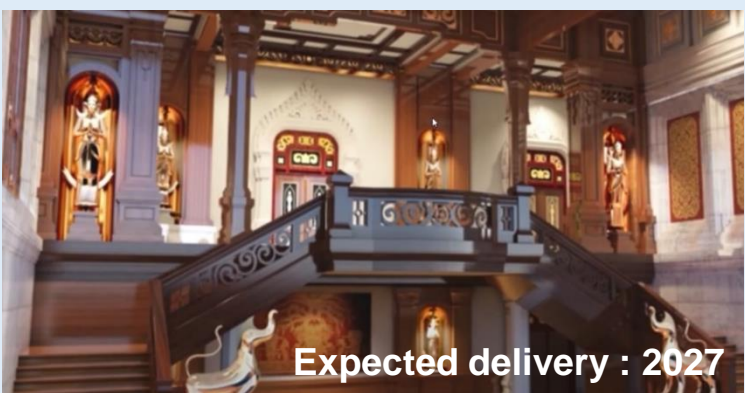
Related Business Projects - Related Services

Engineering Procurement & Construction (EPC)



Expected delivery : 2026

Construction of the New Zoo (Phase 1) at Khlong Hok of the Zoological Park Organization



Expected delivery : 2027

Phase 2 of the Construction of the Precious Wood Knowledge Museum for the Ministry of Natural Resources and Environment

GHG Consultancy Service



Expected delivery : 2025

End to End Corporate greenhouse gases inventory consulting for Thai Bridgestone Co., Ltd.

Asset Management using Digital Twin



Expected delivery : 2025

Digital Twin for IEAT Phase 2 (13 Industrial Estates); DTX Co., Ltd.

Dam Instrumentation



Expected delivery : 2025/ 2026

Dam Instrumentation for RID (36 Ongoing Projects)

Related Business Projects - Investment



Water Recycling for PMCU
Contract Period: 11 Years
(2020-2031)
Capacity 240 m³/day



The Water Treatment and Water Supply
System for Sawanpracharak Hospital
(New Branch)
Concession Period: 25 Years
(2022-2047)
Capacity 2,400 m³/day



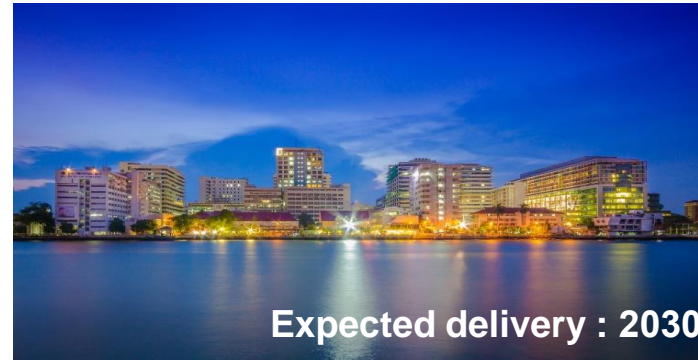
The Solar Power Purchase Agreement
(Solar Rooftop) with Linh Gas Cylinder
Co., Ltd.
Contract Period: 10 Years
(2023-2033)
Capacity: 1.0 MW

Consulting Projects Granted in 2024



Expected delivery : 2030

Detailed Design for MRT Orange Line (West) Project; Ch.Karnchang PCL.



Expected delivery : 2030

PMC for the Construction of a hospital building and a Siriraj Station; Siriraj Foundation



Expected delivery : 2027/2029

PMC for the Aerial Cable Replacement to Underground Cable Systems along the MRT Yellow Line, Pink Line, and Purple Line; MEA



Expected delivery : 2026

FS of Flood and Drought Mitigation Measures for Nakhon Nayok River and related tributaries; RID



Expected delivery : 2025

Study on the environmental benefits of using electric vehicles in government agencies in Thailand; Department of Climate Change and Environment

Consulting Projects Granted before 2024



Expected delivery : 2027

Survey and Detailed Design of Chiang Mai Airport Development Project, Phase 1; AOT



Expected delivery : 2027

Project Management and Construction Supervision of the High-speed Rail Linking 3 Airports; EECO



Expected delivery : 2026

Project Management of the U-Tapao Airport and Eastern Aviation City, the first phase for EECO



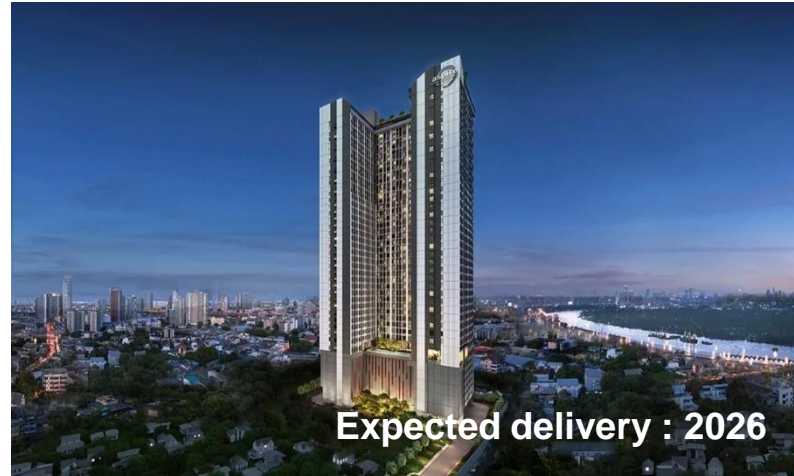
Expected delivery : 2029

Detailed Design of Mekong Mainstream Project



Expected delivery : 2025

ESIA for Amata Smart&Eco City at Namor, Oudomxay Province (expansion area); Amata LAOS



Expected delivery : 2026

Project Management and Construction Supervision of Aspire Sukhumvit-Rama 4; AP

2024 Highlights

Opportunity in Climate Change Awareness & Green Transition

Opportunity

- Due to the enforcement of the Climate Change Act & Carbon Tax and the growing ESG trend, reporting Carbon Footprint and reducing GHG emissions will become the new standard for business operations in various industries and listed companies.
- Approximately 68% of listed companies have yet to reported the verified GHG emission data.



New service & Collaboration

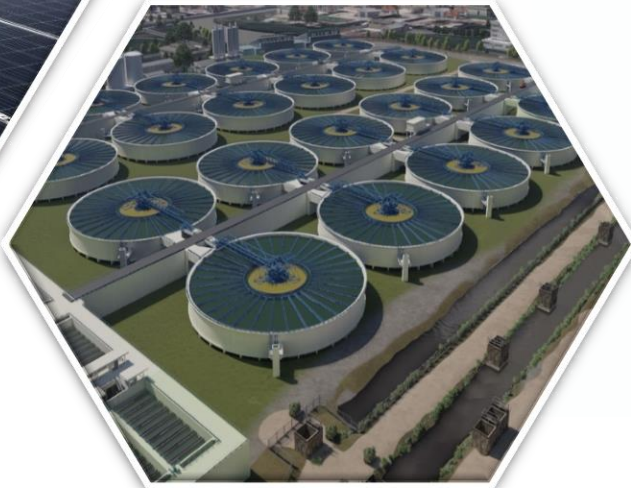
- **TEAMG offers Climate Change and Greenhouse Gas Management Services covering:**
 - Carbon Footprint Assessment Consultancy Services (CFO, CFP, CFS, etc.)
 - GHG Validation and Verification Body (VVB) for CFO and T-VER
- **TEAMG and NETBAY provide Consultancy Service for Development of the Thailand's GHG Inventory Platform for the Department of Climate Change and Environment (DCCE).**
- **TEAMG, DITTO, and THAICOM signed an MOU to develop Carbon Watch Platform** for carbon credit assessment using satellite imagery, particularly for mangrove areas.

2024 Highlights - Collaboration with Strategic Partners



- Purchased 6% of NETBAY's shares for the following purposes:
 - Utilizing technologies of the partner to enhance efficiency in the operation and knowledge management of TEAMG.
 - Developing TEAMG's service potential in the field of Engineering Technology.
- Partner with DITTO, NETBAY, SOMAPA, SITEM, and ORIGIN to form a strong alliance with technology expertise.





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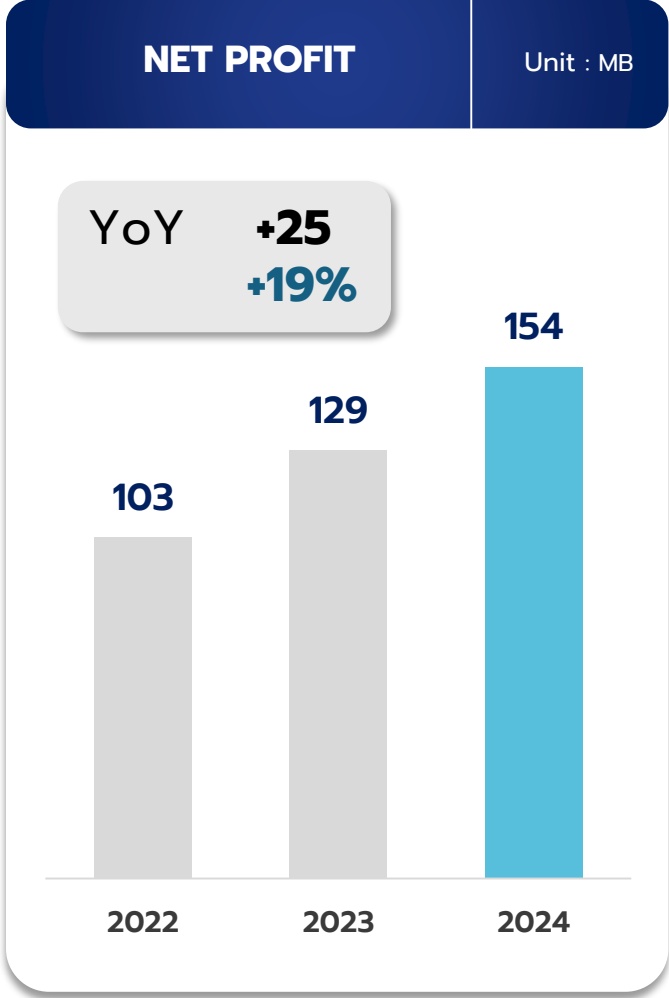
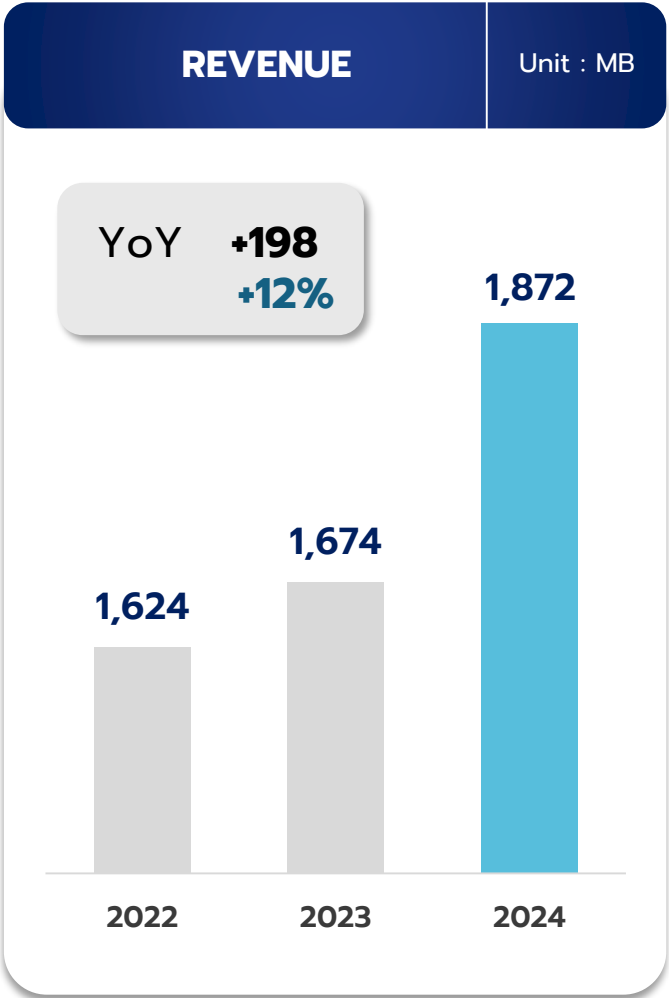
05 TEAMG Sustainable Development

Statements of Comprehensive Income for the Year 2024

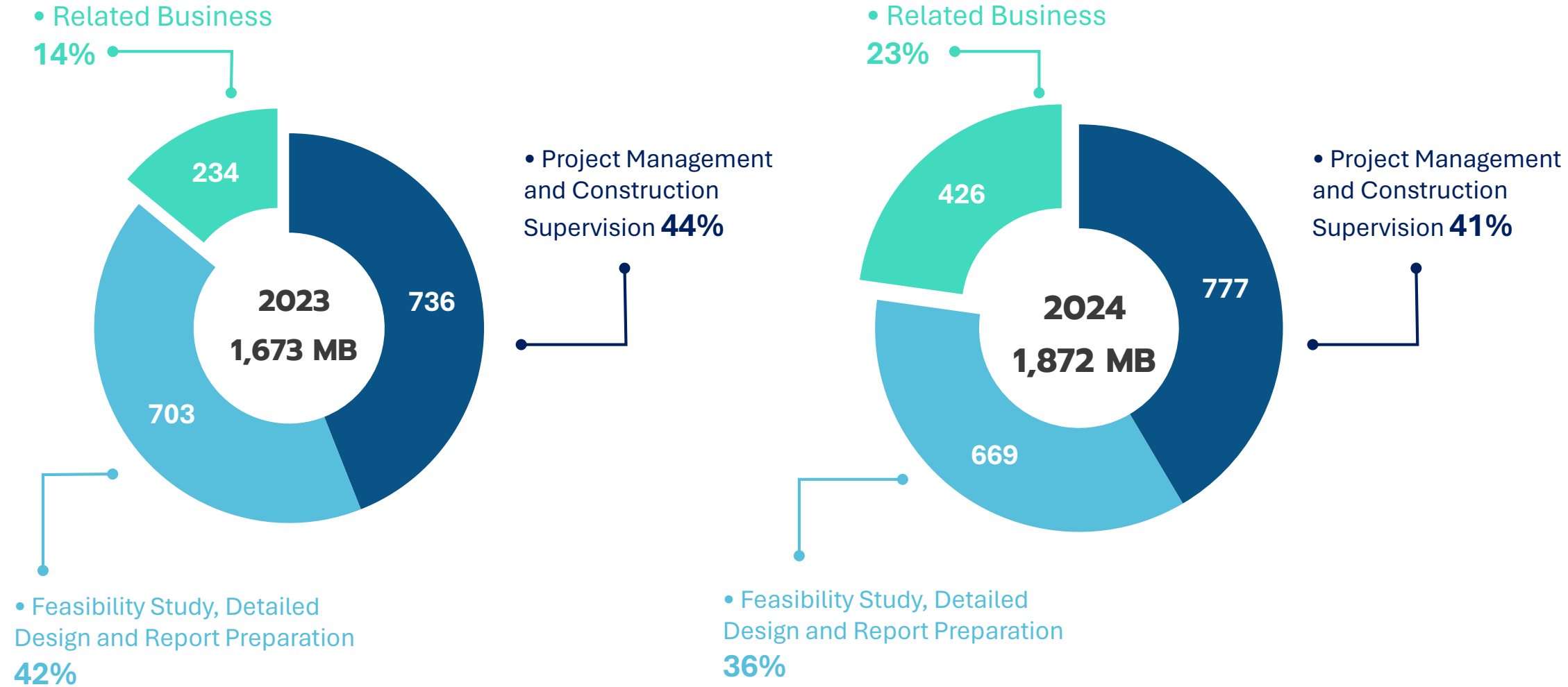
Unit : Million Baht

Operating result	Year		Change	
	2024	2023	MB	%
Sales and service income	1,872.10	1,673.67	198.43	12%
Cost of sales and service	(1,368.05)	(1,180.66)	(187.40)	16%
Gross Profit	504.04	493.02	11.03	2%
	27%	29%	(2%)	
Administrative expense	(342.38)	(351.54)	9.16	(3%)
Operating profit	161.67	141.47	20.19	14%
Loss on changes in value of equity instrument designated at fair value through profit or loss	(8.90)	-	(8.90)	100%
Dividend income	11.61	0.67	10.94	1,633%
Other income	10.62	10.98	(0.36)	(3.26%)
Finance income	33.12	25.08	8.05	32%
Finance cost	(16.48)	(9.95)	(6.53)	66%
Share of profit (loss) from investments in joint venture and associates	1.41	(0.53)	1.94	(364%)
Profit before income tax expenses	193.05	167.71	25.34	15%
Income tax expenses	(38.60)	(38.44)	(0.16)	0.4%
Profit for the year	154.45	129.27	25.18	19%
	8.25%	7.72%	0.53%	

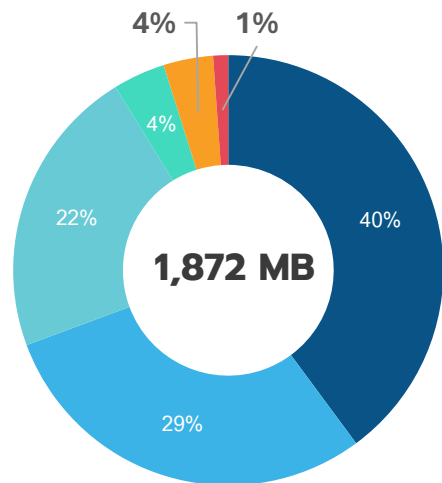
Financial Highlight 2024



Revenue Breakdown 2023-2024

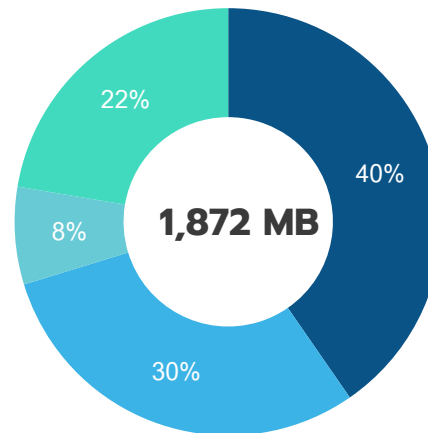


Revenue Breakdown 2024



Expertise

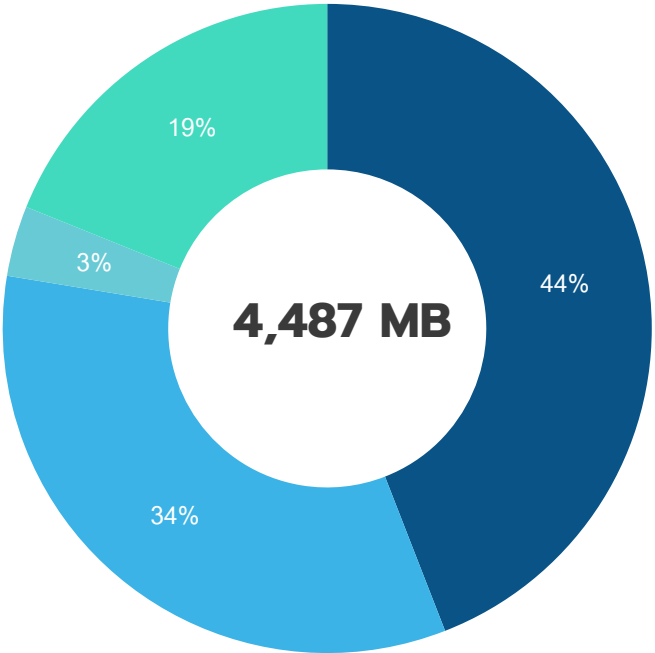
• Building and Infrastructure	746.45	40%
• Water Resources	551.66	29%
• Transportation and Logistics	409.54	22%
• Environmental Management	73.35	4%
• Energy and Power	69.96	4%
• Other	21.14	1%



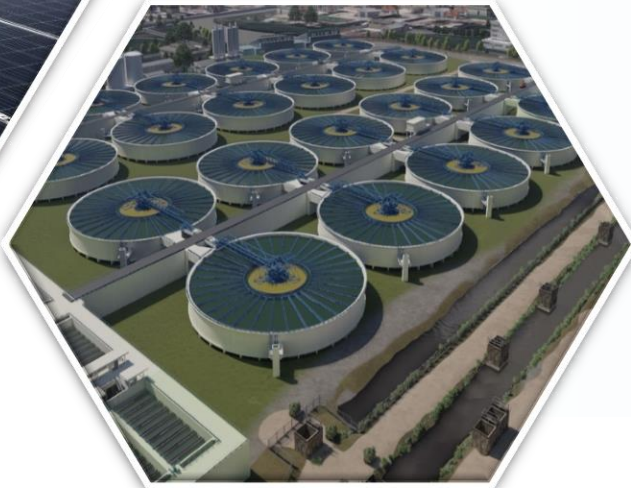
Business Sector

• Government Sector	755.64	40%
• Private Sector	559.75	30%
• International Sector	138.03	8%
• Related Business Sector	418.68	22%

Backlog as of 31 December 2024



Business Sector		
• Government Sector	1,978.21	44%
• Private Sector	1,503.72	34%
• Related Business Sector	847.94	19%
• International Sector	157.38	3%



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2025 On-Going and Potential Projects

On-Going Projects

Potential Projects

Government

126

27

Private

213

57

International

35

8

Related Business

42

13

**Total
On-Going
Projects**

416



**Total
Potential
Projects**

105

Project Opportunities in 2025

Consulting Business & Related Business



Airports/ Aerotropolis/ Airport City



Commuter Rail/
Track Doubling for SRT



Water Resources Management/ Water
Supply/ Hydropower Projects



Road/ Highway/ Expressway



Smart City/ Buildings/
Asset Management/ Digital Twin/
Energy Efficiency



Carbon Footprint Assurance/
Carbon Credit Verification

Expanding further into Engineering, Procurement, and Construction (EPC) Business



EPC refers to a construction project model that provides end-to-end services, covering engineering design (Engineering), procurement of equipment and materials (Procurement), and construction (Construction) until project completion, ready for handover to the project owner.

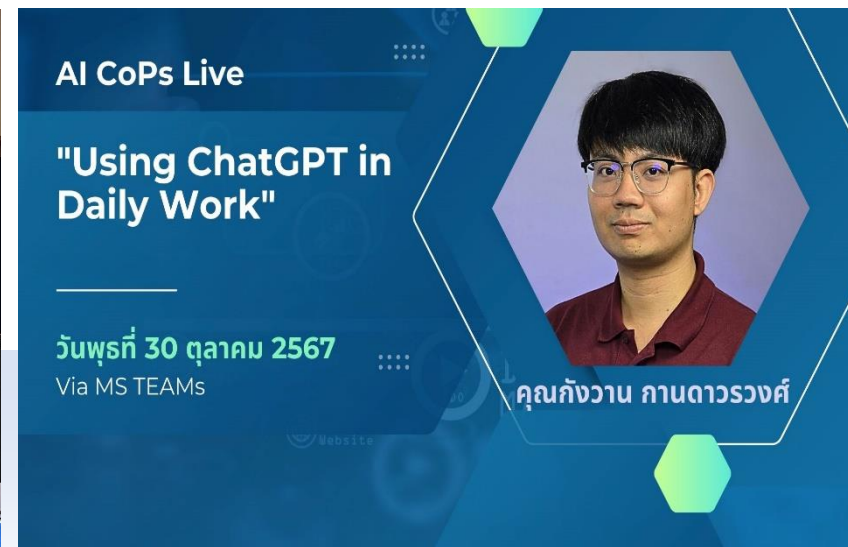
Establishing an Innovation and Artificial Intelligence Committee



Online training on In-Depth How to use AI Chat

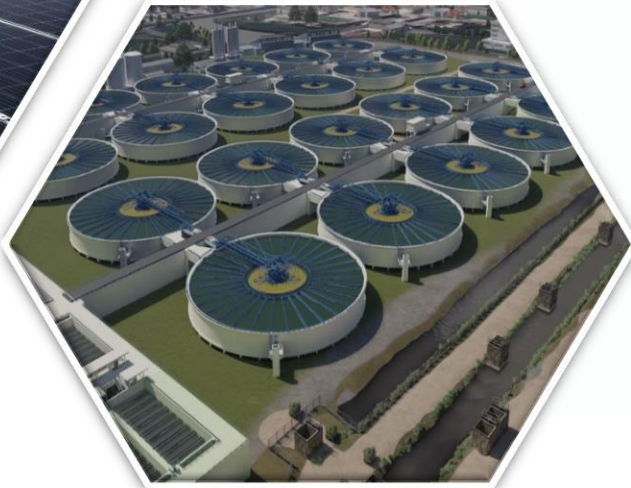


Classroom training for Management and Executive on ChatGPT



Online training on Using ChatGPT in Daily Work

- In 2025, TEAMG has established an Innovation and Artificial Intelligence Committee with the following goals:
 - To guide and align TEAMG's innovation and AI strategies with organizational goals, enhancing competitive advantage.
 - To foster an innovation-driven culture, supporting AI integration and managing technology risks.



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TEAMG Sustainable Development



TEAMG achieved a 5-star rating for Corporate Governance (CGR) for the fourth consecutive year and ranked in the Top Quartile for both overall listed company scores and the industry average (Property & Construction) for the second consecutive year.

TEAMG Sustainable Development

“Promote a sustainable future of low-carbon society to all parties with climate action & our comprehensive services”

Renewable Energy (Solar Rooftop)

- Installed at TEAM building
- Private PPA
- Reducing GHG emission

Energy Efficiency (Smart Chiller)

- Installed at TEAM building
- Provides consultancy services with clients
- Reducing GHG emission

BIM & Digital Twin

- Provides consultancy services with clients
- Increase efficiency of O&M of buildings
- Reducing waste in construction & GHG emission

Participate in the networks that set the goal to reduce construction waste and carbon



Circular Economy for Construction Industry: CECI



Thailand Carbon Neutral Network: TCNN



TEAMG Sustainable Development

Providing integrated knowledge to the society



Providing knowledge from TEAMG's expertise, including water resources management, BIM, and Digital Twin, AI, etc. to general public via media channels, and public seminars



In 2025, TEAMG launched a youtube and facebook program “Talk to TEAM” via TEAMGConsult channel, hosted by TEAMG’s Chairman of the Board and our experts, to share over 46 years of accumulated engineering experience, regarding current situations, to contribute knowledge to society.



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THANK YOU